



Digitized by the Internet Archive
in 2014

<https://archive.org/details/b19974760M2331>

THE CHEMIST AND DRUGGIST, NOVEMBER 18, 1922.



LEPHONE: CENTRAL 3617
LEGRAMS: "CHEMICUS,
LONDON" (2 Words)

REGISTERED AS A NEWSPAPER.

PUBLISHED WEEKLY AT 42 CANNON ST., LONDON, E.C.4.

No. 2234.

NOVEMBER 18, 1922.

SUBSCRIPTION, WITH
DIARY 20/- PER ANNUM
SINGLE COPIES 9d.

Vol. XCVII.



EVANS

For PILLS and TABLETS



The new List just published may be had on request.

== STOVAINE ==

THE LEAST TOXIC OF LOCAL ANÆSTHETICS
USED IN THE SAME WAY AND AS EFFICACIOUS AS COCAINE

Does not create a habit and does not give rise to headaches, nausea, vertigo, or syncope. :: :: Literature on demand.

NO HOME OFFICE LICENCE REQUIRED

Cheaper than Novocain and Benzocain. Supplies now obtainable from the sole British Agents.

MAY & BAKER, LTD., Battersea, London, S.W.11

Manufacturers: LES ETABLISSEMENTS POULENC FRÈRES, PARIS.

BRITISH MADE
SACCHARIN-MONSAUTO
STANDS FOR
Quality and Uniformity

OVER TWENTY YEARS OF RESEARCH AND MANUFACTURING EXPERIENCE ACCOUNT FOR THE SUPERIORITY OF OUR MAKE.

MANUFACTURED BY
The
**GRAESSER-MONSAUTO
CHEMICAL WORKS
LIMITED**

Ruabon, N. Wales
Phone: Ruabon 3. Graesanto, Ruabon

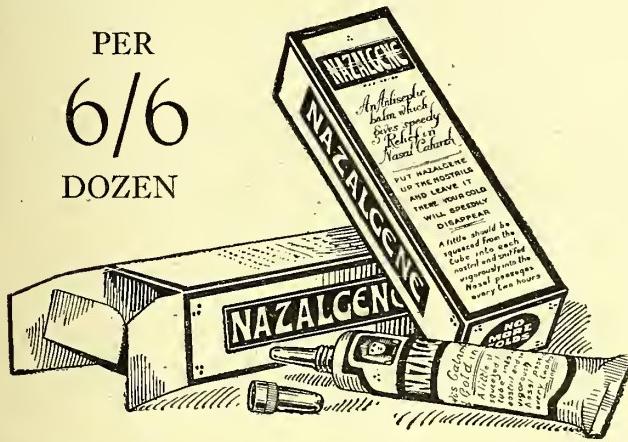
LONDON OFFICE
*Phone - - - Avenue 5491
Graesanto, Fen. London*

39 Billiter Buildings
Billiter Street, E.C.3

NAZALGENE

An Antiseptic balm for the treatment of Catarrh, Influenza, Colds, etc. by application through the nostrils.

PER
6/6
DOZEN



See the elongated nozzle tube.

NAME AND
ADDRESS ON
SIX DOZEN
(which may be
assorted with
any of our other
goods).

SMARTLY LABELLED SILENT SALESMAN
OUTERS AND SHOWBILLS PROVIDED.

ALL ORDERS FOR £3 CARRIAGE PAID.

ARTHUR H COX & CO LTD
Manufacturing Chemists
BRIGHTON ENGLAND



TRADE MARK

Established 1839.

"Cutex" Christmas Sets

THIS YEAR the Christmas Presentation Wrapper is more beautiful than ever before.

It is fully described on the opposite page, which is an exact copy of our advertisement which is appearing daily and weekly in our regular advertising media.

Write for the Christmas Showcards and give these GIFT SETS a prominent display in your Window and on your Counter until Christmas.

No. 16, **27/-** dozen. No. 19, **54/-** dozen.
No. 17, **84/-** dozen. No. 18, **168/-** dozen.

A SPECIAL DISCOUNT of 5% for Window Displays will be allowed until December 15th on CHRISTMAS SETS for £5 Orders.

"Beautiful Hands" £100 Competition

Are you making Capital out of the "Cutex" Competition?
Every Photograph must be accompanied by a Carton from "Cutex" Cuticle Remover.

Are you displaying "Cutex" Cuticle Remover in your Window?

HAVE YOU PLENTY OF SHOWCARDS ?

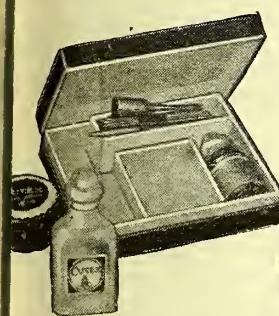
Sole Agents :

HENRY C. QUELCH & CO.

4/5 Ludgate Square, London, E.C. 4.

For Christmas Gifts. look at these manicure sets

*Each in a beautiful silver
and blue wrapper*



For the Dressing Table.
The Cutex Five-Minute Set,
Complete with full-size pack-
ages. In the new wrapper.

6/-



For the Toilet Case.
Cutex Travelling Set. Larger,
beautiful, convenient. In the new
wrapper.

9/6



A more Luxurious Gift.
Cutex Boudoir Set. Containing
Nail Polishing Pad and other extra
articles. In the new wrapper.

19/-

For the Week-Ends.
The Cutex Compact Set. Com-
plete with smaller packages.
In the new wrapper

3/-

WHEN you see the CUTEX Manicure Sets in their new wrapper this year, you will instantly welcome them as the perfect Christmas Gift for any of your friends.

Everything in them has been arranged to make the care of the nails more than ever a pleasure instead of an irksome duty. The file, the orange stick, the emery board, the Cuticle Remover, used also as a nail bleach, the polishes and the nail white, are all there instantly ready for use.

Whether you want a simple gift, or a beautiful and distinctive present that will remain a permanent possession, there is just the right CUTEX set at exactly the price you wish to pay. In its black-and-rose box a CUTEX Set adds a touch of smartness and distinction to any dressing table.

AND the new Christmas wrapper is like a beautiful miniature painting done in the time of Louis XIV. The main colours are silver and blue, with a dash of daring red and exquisite cream. It is dainty, yet striking and distinctive. It will stand out as unique among a whole collection of other presents.

Even the smallest set at 3/- contains every essential for a perfect manicure, and any Cutex Set will delight the heart of the person who receives it.

CUTEX Manicure Sets are obtainable in the four handy sizes as illustrated, and can be purchased at any good-class Chemist, Perfumers or Stores throughout the Kingdom.

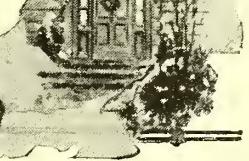
The Importance of the Name.

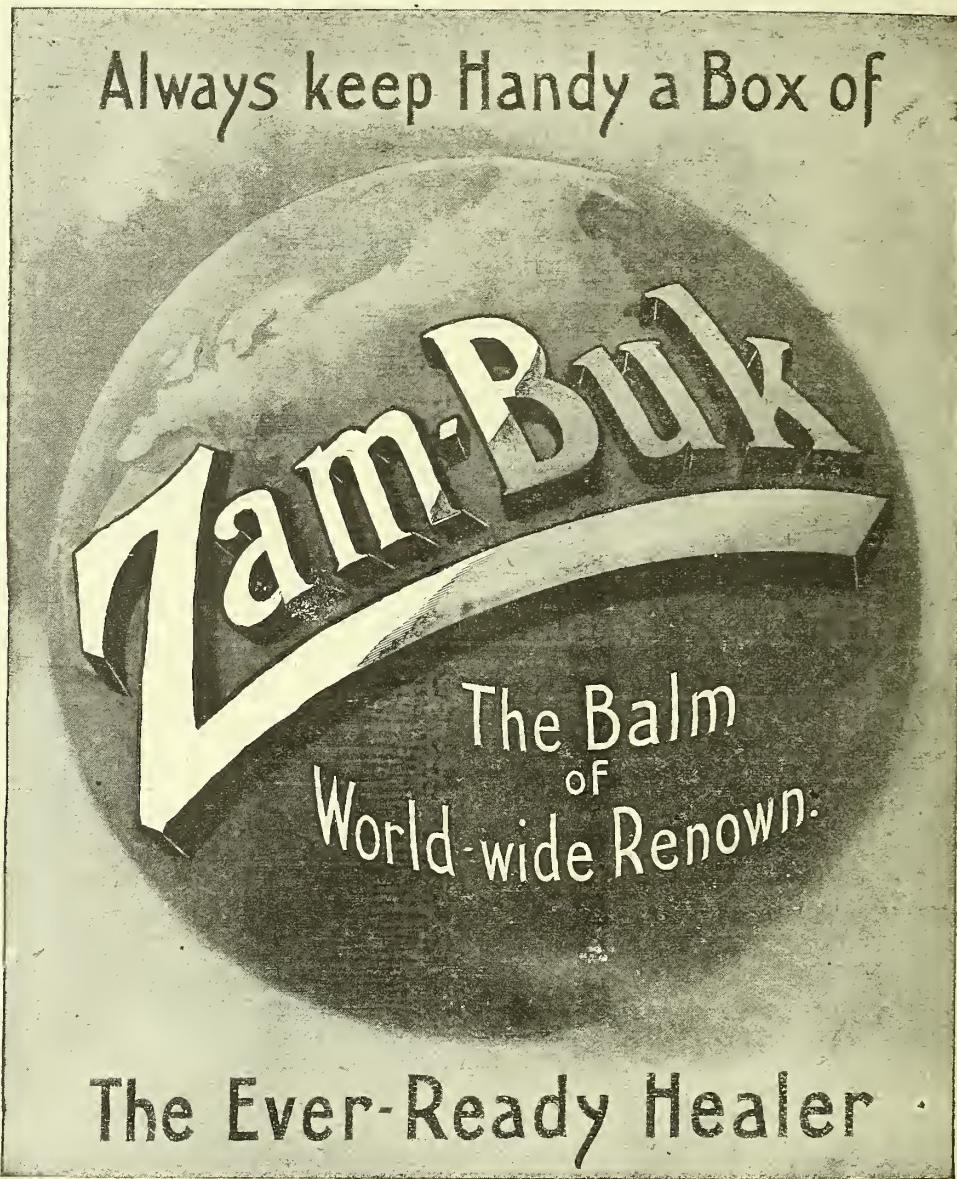
Be sure and ask for C-U-T-E-X. It is your insurance against inferior substitutes, which are certainly not "just-as-good."

CUTEX

"gives beautiful nails."

NORTHAM WARREN,
4 & 5, Ludgate Square,
London, E.C.4
English Selling Agents:
Henry C. Quelch & Co.





¶ The above is what we are
always telling your customers

Big Advertising—Bigger Sales

C. E. FULFORD, LTD., LEEDS.

INDEX TO ADVERTISERS

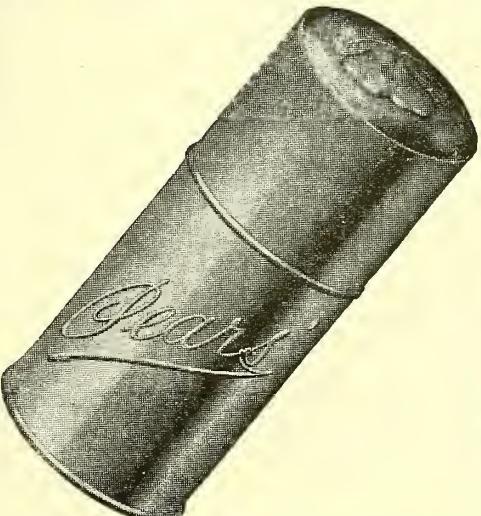
Altringham Rubber Co.	42	Bush, W. J., & Co., Ld. (Perfumery)	19
Alza Manfg. Co. (Chemists' Exhibition)	xxx	Cadbury Bros. (Cocoa)	Cover
Amami (Toilet Preparations)	xxii	Cartwright, W. B., Ld. (Tablets)	Cover-xv
Anglo-American Oil Co., Ld. (Packed Goods)	24	Cellophane Co. (Wrapping Material)	36
Anzora Perfumery Co., Ld. (Hair Cream, &c.)	23	Cephos, Ld. (Chemists' Exhibition)	xviii
Armour & Co., Ld. (Christmas Caskets)	12-Text	Christy, T., & Co., Ld. (Musterole)	42-46
Association of Manfg. Chemists Col. Supp.		Clark's Glycola Co., Ld. (Shampoo Powders)	xi
Austin, J., Ld. (Cardboard Boxes) ..	42	Cleaver, F. S., & Sons, Ld. (Chemists' Exhibition)	xxxvii
Ayrton-Graham, Ld. (Chemists' Exhibition)	xxix	Clement & Johnson (Chemists' Exhibition)	xxxvi
Ayrton, Saunders & Co., Ld. (Wholesale Druggists)	15	Connell, A., & Co. (Essences)	viii
Baker & Roberts (Chemists' Valuers) Col. Supp.		Cooper, Son & Co., Ld. (Cachets)	42
Bath and West of England College	44	Cornbrook Rubber Co., Ld. (Hot Water Bottles)	xlvii
Battle, Son & Maltby (Vermin Killer)	38	Corrugated Packing Materials Co., Ld. (Chemists' Exhibition)	xxxiv
Berdoe & Fish Col. Supp.		Cossor, A. C., & Son (Clinical)	38
Berk, F. W., & Co., Ld. (Acids, &c.)	viii	County Chepical Co., Ld. ("Quikko" Metal Polish)	41
Berkeley Filter Co. (British)	40	Cowles, E. (Machinery)	34
Berkshire Printing Co., Ld. (Bags, Cartons, &c.)	33	Cox, Arthur H., & Co., Ld. (Nazal-gene)	1
Berton, Arthur, Ld. (Chemists' Exhibition)	12	Crookes Laboratories (Crookes Colossals)	xliii
Betts & Co., Ld. (Coll. Tubes)	43	Danto Rogeat & Cie. (Enam. Ironware)	40
Bewells, Ld. (Little Black Divils)	xl	Davis & Co. (Clinical)	44
Bingham, W. E., & Co. (Toilet Preps.)	xxxiv	Dawson Bros., Ld. (Chemists' Exhibition)	xxix
Bishop, J. D., Co., Ld. (Perfumery Tubes)	20	De Jongh, Dr. (Cod Liver Oil)	30
Blackie, Robert (Chemists' Exhibition)	xxv	Dearborn, Ld. (Toilet Specialities) ..	24
Blyton, Astley & Co. (Lozenges, Pastilles, &c.)	ix	Demuth's, R. Laboratories (Frozen-clone, &c.)	12
Boots Pure Drug Co., Ld. (Chemicals)	vii	Dickeson, R., & Co. (Besorbon)	44
Boussard, M. E. (Urodonal, &c.)	xli	Didrichsen, J. (Cod Liver Oil)	30
Brett & Co.	Col. Supp.	Dols, Ld. (Chemists' Exhibition)	xxxiv
British Commercial Gas Assocn.	43	Dudley & Co. (Window Tickets)	42
British Diamalt Co. (Malt Extract)	31	Edwards, W., & Sons (Change of address)	8
British Dyestuffs Corporation, Ld.	ii	Eno, J. C., Ld. (Chemists' Exhibition)	xxxvi
Brunner, Mond & Co., Ld. (Alkalies)	v	Evans, Sons, Lescher & Webb, Ld. (Savars, Sundries, &c.)	Cover-13
Burge, Warren & Ridgley, Ld. (Hot Water Bottles)	xliv	Evan-Williams Co., Ld. (Henna Shampoos)	42
Burrough, J., Ld. (Absolute Alcohol) Text Burroughs, Wellcome & Co. (Cod Liver Oil, &c.)	47	Farris, Chas. (Beeswax)	10
		Ferber, R., Ld. (Chemists' Exhibition)	xxvii
		Ferguson, A. E. (Liquorice Juice) ..	xliii
			(Continued overleaf)

What is your profit on shaving stick refills?

Is it not better to sell a Pears' White Opaque Shaving Stick than a refill of some other? Reckon it up and send us your order.

Pears WHITE
OPAQUE
SHAVING STICK

One of *Pears* Golden Series.



A. & F. PEARS, Ltd., 71-75, New Oxford St., London, W.C.1

INDEX—cont.

- Edwards & Sons, Ld. ("Avantine," &c.) 7-i
 Quisking, C. L., Inc. (American Drugs) x
 Ingram, F. F., & Co. (Milkweed Cream) 18
 Ingram & Royle, Ld. (Mineral Waters) xviii
 Isaacs, I., & Co. (Bottles) 37
 Jackson Bros. & Co. (Permanganate) viii
 Jackson, E., & Co., Ld. (Lozenges) x
 Jeffreys, Miller & Co., Ld. (Malt Extract, &c.) 30
 Johnson & Sons (Mig. Chts.), Ld. (Malt Extract, &c.) iii
 Josephs, Philip, & Sons, Ld. ... Col. Supp.
 Kay Bros., Ld. (Linseed Compound) xli
 Kerfoot, T., & Co., Ld. (Throat Pastilles) 17
 King, J. C., Ld. (Cash Tills) 43
 Koh-i-noor Nail Brushes Cover
 Lang, Jules & Son (Glassware) 39
 Langley-Smith & Co. (Castor Oil) 41
 Laporte, B., Ld. (Chemicals) iv
 Lax & Shaw, Ld. (Bottles) 37
 Lennon, Ld. (Drugs) xi
 Levermore, A., & Co., Ld. (Precipitated Chalk) 42
 Licenses and General Insurance Co., Ld. vi
 Lloyds Bank, Ld. 38
 London Rubber Co. 42
 Ma Chérie (Toilet Preparations) (Chemists' Exhibition) xxx
 McCaskey Register Co., The (Registers) Text
 Macbean, E., & Co., Ld. (Surgical Goods) xlvi
 McGlashan, D., Ld. (Abdine) 32
 Mandall & Co., Ld. (Licoricine) xl
 Marsden, C. C. Col. Supp.
 Matthews & Wilson, Ld. (Pills, Tablets, &c.) x
 Maund, F. (Shopfittings) 34
 Maw, S., Son & Sons, Ld. 11
 May & Baker, Ld. (Stovaine) Cover
 Medical & General Business Agents, Ld. Col. Supp.
 Methylating Co., Ld. (Methylated Spirit) 40
 Millar, A., & Co., Ld. (Orange Wine) 40
 Mills, A. J., & Co., Ld. (Honey) 45
 Nael, M., & Cie (Synthetic Perfumes) Text
- National Cash Register Co., Ld. 45
 Newbery, F., & Sons, Ld. (Sundries) 20
 Odds On Specifics, Ld. (Liniment) .. 29
 Old Strand Chem. & Trading Co., Ld. (Chemicals) ii
 Oldham, J. V. (Wines) 32
 Olley, C., & Sons, Ld. (Corks) 36
 Orridge & Co. Col. Supp.
 Oury, Millar & Co. (Gelatines) 31
 Page, Chas., & Co., Ld. (Chemicals) iv
 Papier Poudre, Ld. (Toilet Preps.) .. 25
 Pears, A. & F., Ld. 5
 Peck, W. E., & Co. (Pro-phy-lactic Toothbrush) 26
 Penney & Co. (Chemists' Exhibition, &c.) 23-xxiii
 Pepsodent Co. 23-xxii
 Perken, Son & Co., Ld. (Clinical Thermometers) xlvi
 Petri Bros. (Peptone) viii
 Physikurate, Ld. (Propy.) xxix
 Pindar, J. W., & Co. (Pill Machinery) 42
 Price's Patent Candle Co., Ld. (Toilet Soap) 20
 Proprietary Cures Patent Co., Ld. (Krenomar) xliii
 Provincial Exhibitions, Ld. (Chemists' Exhibition) xiii
 Quelch, Henry C., & Co. (Cutex Christmas Sets) 2-3
 Quoropad Co. (Friction Massager) .. xlvi
 Randall & Wilson, Ld. (Standardised Galenicals) Text
 Ransom, W., & Son, Ld. (Tinctures) Cover
 Razorite Co. (Razor Sharpener) .. xlii
 Roberts Croupline Dépôt (Chemists' Exhibition) xx-xxi
 Roberts & Co. (Tonic) xxxix
 Roberts' Patent Filling Machine Co. (Chemists' Exhibition) xviii-xix
 Robinson & Sons, Ld. (Chemists' Exhibition) 45-xxvii
 Ronsheim & Moore (Chemicals, &c.) v
 Rose, J. L. (Pyrogallic Acid) v
 Ruch, A., & Co. (Bottles) 37
 Ruddock & Co. Col. Supp.
 Rushton & Co. (Shopfittings) 42
 Saltrates, Ld. 28
 Samuelson, E., & Co. (Ess. Oils) .. Text
 Sanitas Co., Ld. (Disinfectants) .. Text
 Scholl Manfg. Co., Ld. xlvi
 Scott, A. & R., Ld. (Foods) 33
 Scruton, Oscar & Co. (Nurse Harvey's Mixture) xliii
- Scurr, C. A. (Correspondence Course) 4
 Shadene Co. (Hair Dyes) 4
 Simond, S. D., & Co., Ld. (Tapon) 3
 Slack, A. B. Col. Sup.
 Smith, T. & H., Ld. (Chemicals) Solazzi (Liquorice)
 Solport Bros., Ld. (Baby Balance) .. xlvi
 Spatula Publishing Co. (Books) 4
 Squire & Co. (B'ham), Ld. (Lobelline) xxxi
 Steedman, J., & Co. (Price Reduction) 1
 Sterns, Ld. (Oils, Petroleum, &c.) Tex Stewart, Goodall & Dunlop, Ld. (Nuctone) 2
 Surgical Hosiery Co., Ld. (Surco Seamless Hosiery) xlvi
 Sutton, G. F., Sons & Co. (Ammonia) 4
 Taylor, E., Ld. (Plasters) xl
 Thermos, Ld. (New Flask) xl
 Thompson, John (Wholesale Drug-gists), Ld. (Lumbago Liniment) ..
 Tinker, H. (Dog Medicines) 4
 Tipper, B. C., & Son (Veterinary) .. 3
 Titterton & Howard, Ld. (Brushware) ..
 Tomlinson & Hayward, Ld. Tex Toogood, Wm., Ld. (British Lysol) ..
 Transcontinental Agencies, Ld. (Wines) 3
 United Glass Bottle Manufacturers, Ld. 3
 Veno Drug Co. (Germolene, &c.) .. xxvii
 Viscose Development Co., Ld. (Bottle Cappings) 3
 Vitamogen, Ld. (Food) 3
 Waide, Thos., & Sons, Ld. (Chemists' Exhibition) xv
 Wallace Heaton, Ld. (Photographic Products) 4
 Wampole, H. K., & Co., Ld. (Pharm. Products) x
 Ward & Goldstone, Ld. (Electrical) .. 3
 Warrick Bros., Ld. (Cachets, Capsules) 4
 Warrington Chem. & Drug Co.
 Watts, J. (Safety Razor Blades) 4
 Weldons, Ld. (Fashion Journals) 2
 Westminster College of Pharmacy ..
 Wiggleworth, Ld. (Chemists' Exhibition) xxx
 Wilkinson, J. F. (Chemists' Exhibition) xii
 Williams, P. J. (Irvona) xi
 Winter, E. & Co., Ld. (Gold and Silver Leaf) 32
 Woolley, Jas., Sons & Co., Ld. (Chemists' Exhibition) xxv
 Wyleys, Ld. (Pharmaceuticals) .. Cover

For This Winter:—“Let your Slogan be Logans!”

and ensure increased trade. A line you can place confidence in and that introduces new custom:—

LOGANS UMBAGO INIMENT

Our advertising campaign is now commencing. Look to your stocks of this ready seller.

Fixed Prices	{ 1/3 size ..	11/- per doz.
	{ 3/- ..	27/- ..

Special Terms for Window Displays.

SOLE DISTRIBUTING AGENTS:

JOHN THOMPSON (WHOLESALE DRUGGISTS.), Ltd.
DUKE STREET, Liverpool.



USERS OF
ISOPROPYL ALCOHOL
should always specify
**HOWARDS'
AVANTINE**
which

- (1) Is Isopropyl Alcohol in its PUREST FORM.
- (2) Is the *only* British Brand.
- (3) *Evaporates without any trace of residual odour.*
- (4) Has a constant Boiling Point only $2\frac{1}{2}^{\circ}$ higher than that of Ethyl Alcohol, whereas the Boiling Point of Propyl Alcohol is about 18° higher.
- (5) Is 50% less toxic than Propyl Alcohol.
- (6) *Is absolutely free from Acetone and other toxic impurities.*
- (7) Has been used with entire satisfaction for a long period by many of the most critical chemists in the country.

HOWARDS & SONS, LTD. (Est. 1797), ILFORD, LONDON

IMPORTANT NOTICE

CHANGE OF ADDRESS

Messrs. WM. EDWARDS & SONS

Wholesale Druggists' Sundriesmen

beg to inform the Trade that they are removing their business during Christmas from Queen Victoria Street to larger and more commodious premises at

14-18 Nile St., City Road, N.1



Messrs. WM. EDWARDS & SONS

beg to take this opportunity of thanking their friends for all their support in the past, and desire to solicit a continuation of their favours in the new premises.

New Telephone Numbers: **Clerkenwell 5230-1-2**



Pharmaceutical & Photographic Products

(WHOLESALE QUANTITIES ONLY)

Potash Binoxalate

Acetic Acid	Formaldehyde
Acetanilide	Hexamine
Benzoic Acid	Milk Sugar
Calcium Lactate	Phenacetin
Corrosive Sublimate	Salicylic Acid
Lecithin ex ovo 95 %	

R.W.Greeff & Co Ltd.

Thames House Queen Street Place London E.C.4

Telephone 6550 City
(8 LINES.)

MANCHESTER BRANCH
PALATINE BANK BUILDINGS
10, NORFOLK STREET.
TELEPHONE CITY 5706/5707

NEW YORK AGENTS
R.W.GREEFF & CO. INC.
78, FRONT STREET.

"FARRIS'S"

is the Real Old-fashioned Air-Bleached

GENUINE BEESWAX

ABSOLUTELY PURE and ABSOLUTELY SNOW WHITE.

"FARRIS'S" GENUINE YELLOW BEESWAX

is carefully refined and entirely free from dross of any kind.

In slabs about 10 lb. each, also 1-lb., 4-oz., 2-oz., & 1-oz. rounds.

Celebrated for excellence and purity for upwards of three-quarters of a century.

FARRIS'S SPECIALLY REFINED PURE SPERMACETI,
 Refined MONTAN WAX (the old-fashoned kind). STEARIC ACID, CERASINE
 ALSO WAXES & OILS OF EVERY KNOWN KIND & FOR EVERY PURPOSE.

The only actual Manufacturing Wax Chandler in the City of London

Helmet Court, Wormwood Street, Bishopsgate, London, E.C. 2.
 (Entrance also between 77 & 79 BISHOPSGATE).

REDUCTION

IN THE P.A.T.A. PRICES OF

STEEDMAN'S

SOOTHING POWDERS

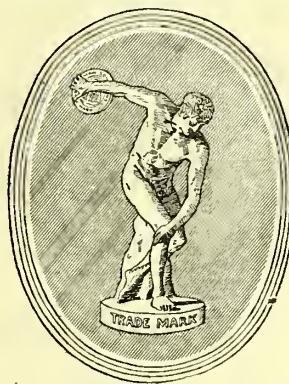
AND FAULCONER'S WORM POWDERS.

	M.R.P.	M.W.P.
1/1½ size	1/1 per pkt. (unchanged)	9/9 per doz.
2/9 , ,	2/9 , ,	24/9 , ,

New Prices come into force November 15th.

JOHN STEEDMAN & Co., 272 Walworth Road, S.E.17

Maw's Page



An Attractive Addition to "Meritor" Brushware.

Against the ordinary type of toilet brush, a "Meritor" can boast of many strong selling points, but to enhance their attractiveness as Christmas gifts, we have gone still further and added the new presentation case.

These presentation cases will assist the pharmacist considerably in pushing "Meritor" Brushware during the Christmas season. A "Meritor" Brush in the silk-lined seasonably decorated case has the appearance of a desirable and luxurious gift, but yet at the same time the cost of the cases do not add very much to the selling price.

A display of "Meritor" Brushes in the new presentation cases has an appeal which is certain to result in immediate and sustained business while the gift-

buying season is on. Hair brushes are always popular at Christmas for gifts. For a lady, a handled "Meritor" Brush presented in the new case is a most appreciable gift, or a pair of military brushes in a case for a gentleman will sell without any hesitation when displayed.



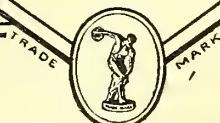
Telephone
City 7
Private
Branch
Exchange

Telegrams:
Eleven
Cent
London

S. Maw, Son & Sons, Ltd.
Aldersgate St., London.
and Barnet.

Cables:
Eleven
London

Code
A.B.C.
4th & 5th
Edition





Frozocclone

REGD.

The Original and Best
SOLID EAU DE COLOGNE

has many imitators but no equal.

Its elegance and utility appeal to all.

Made from the finest Eau de Cologne. Refreshing when rubbed on the forehead, pleasant as a smelling bottle, invaluable in a heated atmosphere and when travelling. A real acquisition to every household. Excellent after shaving. A boon to those in hospital.

In Green Bottles, Registered.

RETAILS AT 3s. 6d. Minimum (P.A.T.A.) PER DOZEN **32/-**
SPECIAL TERMS FOR BONDED SHIPMENT OF 4 gross minimum.

SOLID ENGLISH LAVENDER

TERMS AS FOR FROZOCCLONE.

Similar size and packing
as "FROZOCCLONE"
but in BLUE glass.



THE IDEAL FRUITY LAXATIVE

In Pastille form. Delicious, Reliable, Effective.

Retails at 2s. 3d. minimum.

Per dozen **21/-**

REDUCED PRICES FOR EXPORT.



The Nail Polish

with new and distinctive features.
Softens the cuticle. Brilliant polish.

Retails 1s. 9d. Per Dozen **15/-**

R. DEMUTH'S LABORATORIES

68 Salusbury Road, and Montrose Avenue, LONDON, N.W. 6.



TRADE MARK.



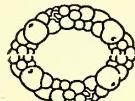
TO the Surgeon, the Pharmacist, and the Public the title "*The Savars*" is synonymous with the Highest Quality Druggists' Sundries.

In sending regular orders to us the Professional Pharmacist is laying the foundations of a business connection in the Sundry trade, which will win him recognition as the "Quality Chemist" in the neighbourhood.

Surgical Dressings, Lints, Bandages, Gauzes and Cotton Wool are everyday commodities from which your customers sum you up. See they are the kind that arouse the observation, " You are safe with 'So and so'—his stuff is good and his price is right."

Consult our Sundry List.

There is safety in "The Savars."



Evans Sons Lescher & Webb Limited

Liverpool

New York

London

SEASONABLE LINES

BEEF & MALT WINE

(Wine Licence required)

**Prices : Small Size (12 to Gallon) 26/- doz.
Large Size (6 to Gallon) 38/- doz.**

BEEF & MALT WINE WITH QUININE

(Can be sold by Chemists without Licence)

**Prices : Small Size (12 to Gallon) 28/- doz.
Large Size (6 to Gallon) 42/- doz.**

We import the Wine specially for the manufacture of this Beef and Malt Wine, and offer a sound and well-flavoured product at the cheapest possible price consistent with the excellent quality.

We have a variety of labels, and would be pleased to submit same to you for your selection, together with a sample of the Wine.

C. R. HARKER, STAGG & MORGAN, LTD.
DEVON WHARF and BELL-WHARF,
EMMOTT STREET, MILE END, LONDON, E.1.

Products you can base business upon

BUSINESS

*For all the happiness mankind can claim
is not in pleasure, but in rest from pain."*

Dryden.

WE regard this page as part of the Chemist's stock in trade. Our endeavour each week is to direct attention to a trade-puller to enable the professional man by seasonable suggestion to get the best out of business, and in getting that, to pave the way towards getting the best out of life.

The business man's great consideration is the public, the study of the man at the counter; his needs and prejudices, likes and dislikes. Do you know his needs? then he will defeat you with a prejudice. Discover his likes, and still he is not attracted to purchase. There is no surer way to the mind than through the eye, by advertisement, by illustration, by artistic arrangement, and there you have our reason for giving so much time and consideration to the appearance of our Packed Specialities.



Put the best in business to get the best out!

Put these in :

Anti-Neuralgic Balm—
Creates a soothing warmth and stops the pain. Per dozen **6/6**

Anti - Rheumatic Balm—
Gets to work at once and earns gratitude and personal recommendation. Per dozen **6/6**

Catarrh Balm—A combination giving remarkable results in the early stages of colds. Indicate this for Catarrh, Colds, Influenza, etc. Per dozen **6/-**

Analgesic Balm—A menthol and Methyl Salicylate combination of rare worth. Per dozen **6/6**

Special Packings for Export. Prices on Application.



Bonus of one dozen offered for gross orders of individual products.



AYRTON, SAUNDERS & CO., LTD.
Manufacturing Chemists - - - - - **LIVERPOOL, Eng.**
Telegrams: "SUNDRIES, LIVERPOOL."

Telephone: ROYAL 4861.

Armour's

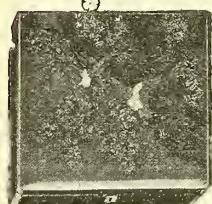
Japanese
Lacquer
Christmas
Caskets



No. 2



No. 3



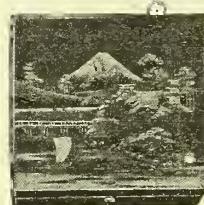
No. 6



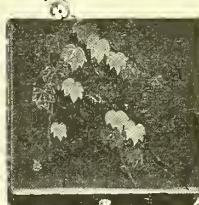
No. 1



No. 5



No. 7



No. 8



No. 9

Each design is in 2 sizes.

MAJOR - 25/- each.

MINOR - 17/6 ,.

Less $7\frac{1}{2}\%$ discount delivered U.K.

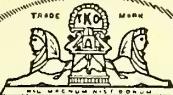
Order early if you wish any special design. Should, however, our stock of any particular design become exhausted, we will, unless furnished with an alternative number, ship from whatever stock we have on hand.



A Minor Casket (open).



QUEEN'S HOUSE, Kingsway, LONDON, W.C.2



Quality is reflected
in every aspect of
Emulsion Antiseptic Throat Pastilles (*Kerfoot*)

THE EFFICACY of these Pastilles is proved by the growing demand after many years of public trial.

THE FORMULA which includes no narcotics is the outcome of many years experience in the treatment of throat ailments.

THE COATING is one which was invented by us many years ago. It is always pleasant to taste and smell.

THE FINISH is hard and glossy and does not collect dust when exposed for sale.

THE SELLING AIDS include wood-veneer showcards, circular counter cards, cartons bearing Chemist's own name, etc.

THE PRICE is 3/- per lb. in bulk. 2 oz. and 4 oz. gold lacquered tins are 8/- and 15/- dozen respectively, 9d. and 1¼ "Marble Tins" are 5/6 and 11/- per dozen respectively.

THOMAS KERFOOT & CO LTD
BARDSTLE VALE, LANCASHIRE,
& Bardsley House, London, N.1
ESTABLISHED 1797.

COPYRIGHT

Building Sales for You

ADVERTISEMENTS like the one shown on this page are being read by women everywhere in Great Britain. They are appearing regularly in "The Daily Mail," "The Daily Mirror," and in women's periodicals like "Vogue," "Eve," "The Ladies' Field," "Tatler," "Sketch" and "Queen."

These are the sales-builders that are working for you to bring women to your counter to ask for Ingram's Milkweed Cream.

Ingram's Milkweed Cream is world-famous. It has a larger sale than any similar preparation in the world. Its tonic quality makes it unique, for it actually "tones up" —revitalizes—the complexion as well as protects the skin.

A Rose-petal skin

Constance Talmadge is one of the many stars of the stage and screen who use and endorse Ingram's Milkweed Cream. Read carefully the booklet "The Care of the Complexion" that is packed with every jar.

YOUR complexion is tired at night. All day long it has been exposed to the ravages of wind and weather, the dust of the streets and the heat of the sun. Apply a little Ingram's Milkweed Cream before going to bed. It will bring back that rose-petal softness and radiant clearness. The wonderful qualities of Milkweed Cream actually revitalize the skin tissues. You can get it at your chemist's. If you experience any difficulty in obtaining it write "Sangers," 258 Euston Road, N.W., Wholesale Distributors.

**Ingram's
Milkweed
Cream**



Ingram's Milkweed Cream is protected on the list of the P.A.T.A. at the following prices:

Minimum retail, 2/6 .. 22/6 per dozen.

5/- 45/-

The representatives for Great Britain are:

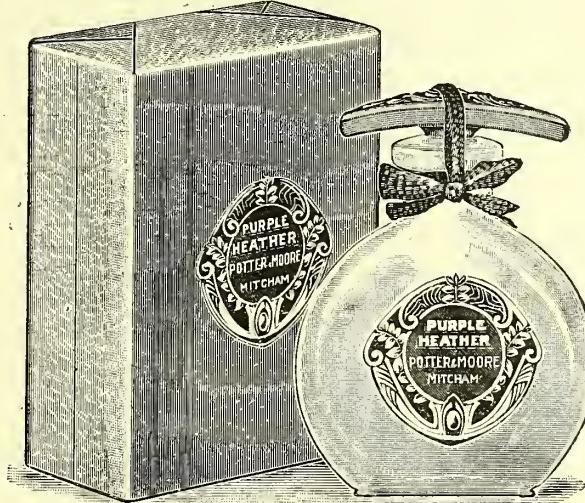
SANGERS, 258 Euston Road, N.W.I.

Ingram's Milkweed Cream

Whichever way the General Election goes, whether the new Government be Unionist, Liberal or Labour you can safely stock

POTTER & MOORE'S PURPLE HEATHER

A Perfume of surpassing sweetness and delicacy !



Packed in four sizes as illustration.

Perfumes made by Potter & Moore are good products ; write for a small testing sample of "Purple Heather" and judge for yourself.

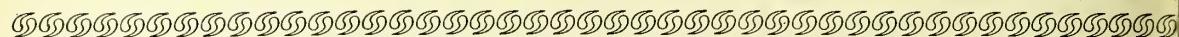
Prices on application

POTTER & MOORE are the makers of the celebrated 1749 MITCHAM LAVENDER WATER, which is known and appreciated throughout the world.

POTTER & MOORE, The LAVENDER DISTILLERY,
(Established 1749.) MITCHAM, SURREY.

Sole Proprietors :

W. J. BUSH & Co., Ltd., Ash Grove, Hackney, E.8



Price's Old English Lavender Squares

An Announcement.



THE exceptional character of this popular Toilet Soap—its delightfully natural perfume, attractive get-up, and sound value (points fully appreciated by the public)—does not permit of any reduction in price.

This, notwithstanding, our friends will find PRICE'S OLD ENGLISH LAVENDER a most attractive proposition from every point of view—a highly attractive article at a moderate cost.

Our Lavender Window Display has been greatly appreciated, and may interest you.

A notable sales-bringer.

Details with pleasure.

PRICE'S, BATTERSEA,
S.W.11



"Newbery's"
FRANCIS NEWBERY & SONS LTD.

Oil of Peppermint.

Pharmacists in their dispensing and manufacture should use Oil of Peppermint which is produced only from selected plants.

As the sole selling agents for Messrs. John Jackson & Co., Ltd., of Mitcham, the largest growers of Peppermint, we are able to supply Oil of Peppermint in sealed containers guaranteed to meet the B.P. standard.

**FRANCIS NEWBERY
& Sons, Ltd.
LONDON & CARDIFF.**

We offer from Stock

ROD STOPPED
PERFUME TUBES.



1,000
GROSS of
ROD STOPPED
PERFUME
TUBES

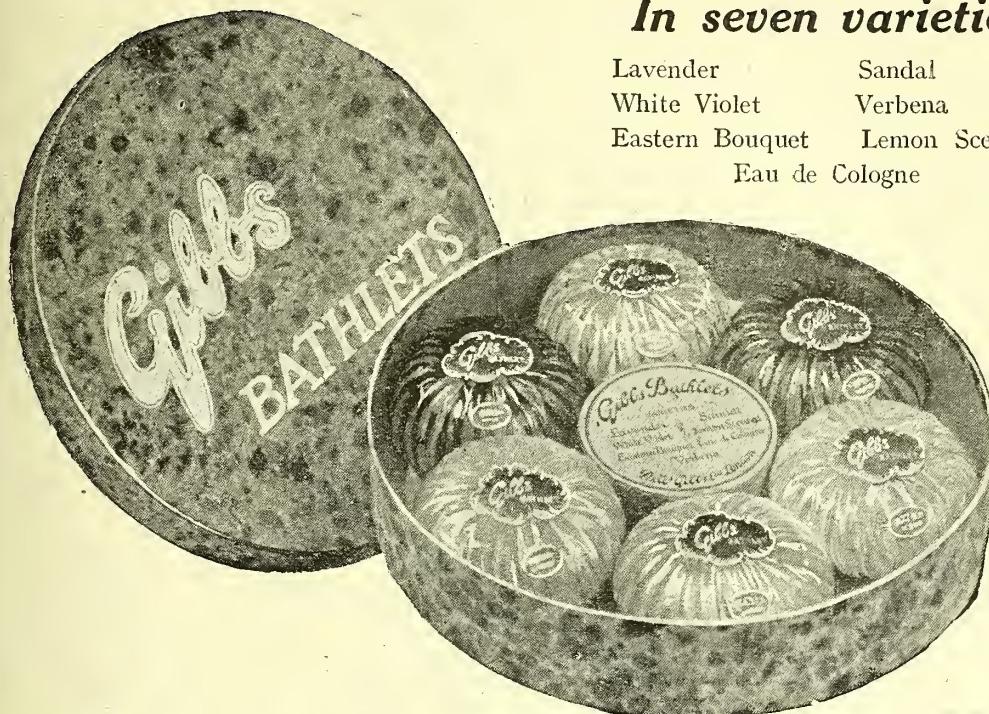
in any quantity from 10 gross upwards.

We invite your enquiries for these, also for GLASS BOTTLES and POTS in any colour or design.

J. D. BISHOP & CO., Ltd.
22 & 23 Great Tower Street, LONDON, E.C.3.
Telephone: Minories 2710-2711.
WHOLESALE ONLY.

In seven varieties

Lavender	Sandal
White Violet	Verbena
Eastern Bouquet	Lemon Scented
Eau de Cologne	



Gibbs Bathlets

THE superfine quality of Gibbs soaps is a maxim amongst the public as in the trade—add to this fact a handy shape, tasteful wrappers in beautiful colours, dainty seals, seven varieties appropriately scented, and attractive show-boxes; and you have in Gibbs Bathlets a line with an almost irresistible appeal.

With every order for six dozen tablets one of the handsome show boxes as depicted above is given free—this is a sure business-bringer, making a handsome display—a bright splash of colour—in your window or showcase. Send a trial order now, and you will quickly be convinced of the sterling money-making possibilities wrapped up in Gibbs Bathlets.

Gibbs Bathlets make handsome Xmas Gifts if sold in the Show Boxes. Be sure you include them in your Xmas Gift display.

PRICES :

Per doz.
tablets

Packed in usual boxes of 6 Tablets 8/-

*6 tablets in every $\frac{1}{2}$ -gross packed in above
Show Boxes without extra charge.*

Packed all in Show Boxes (for Christmas Gifts) 10/-
Usual Discounts.

D. & W. GIBBS
Ltd. (Dept. S 24)
City Soap Works
LONDON E.1

If your goods
are for,
Women,
your advertising
is for
Weldons
[Famous Fashion Journals]

Net Sales One Million copies monthly.

Weldons Ltd., 30 Southampton St., London, W.C.

Nuctone

Regd



Special Bonus scheme for
Window & Counter Display

(Open till 10th Dec.)

3 doz. order

2 Bottles Free =

13/-

6 doz. order

4 Bottles Free =

26/-

Order through your Wholesale House.

BONUS QUANTITY will be sent direct from Stewart,
Goodall & Dunlop, Ltd., with Window Cards, etc.

Has Solved the Grey Hair Problem

NUCTONE is the discovery of an eminent Hair Specialist. Restores the colour gradually, permanently, safely. Guaranteed free from any injurious ingredients such as sulphur or lead.

Adds greatly to Saloon Returns

NUCTONE Grey Hair Treatment is proving a lucrative addition to the business of every Hairdresser who has adopted it. Send for free booklet, which contains full details and instructions.

Retail Price 6/6 per Bottle

Manufactured by—

**Stewart, Goodall & Dunlop, Ltd.
4 Dering Street, LONDON, W.1**

Stocked by Leading Wholesale Houses.

NOW
SELLING
EVERWHERE
to Purchasers of Powders
and Face Creams.

Kem-O-Lite

Nature's Own Radio-Active Beauty Aid

A MONEY-MAKER
FOR CHEMISTS
Because every Pot sold sells more.

TERMS : Selling Price 6/6,
Trade Price 54/- per dozen.
19/6 Bonus (3 Pots) with
every 3 dozen order.

Sales Agents : PENNEY & CO.,
Cavendish House,
Old Cavendish Street,
LONDON, W. and
Bigg Market,
NEWCASTLE-
ON-TYNE.
Also All
Wholesalers.

MASTERS THE HAIR

The demand for Anzora Cream, Anzora Viola and Anzora Vanishing Cream is still increasing. Join the stockists to-day. Trade terms 12/-doz. retail at 18/-. 20/-doz. retail at 30/-. From all wholesalers. Showcards on request

If any difficulty in obtaining quick supplies from Wholesalers, write us direct.

Anzora Perfumery Co. Ltd.
Willesden Lane, London, N.W.

Titterton's
Celebrated
HAIR
BRUSHES
Tooth, Nail & Shaving Brushes

TITTERTON & HOWARD, Ltd., 8-10 Gt. Titchfield St., W.1.
Factory : Albion Works, Dalston Lane, E.8.

The
Pepsodent TRADE MARK
Company

announce
a change of address

the rapid growth of their business has necessitated removal to larger premises. On and after December 1st their address will be

42 Southwark
Bridge Road
London S.E.1.

Pepsodent Large Size.
Pepsodent Small Size.
Decoater Tooth Brushes.





Packed Goods

Before you order any new line of Packed Goods, be it Liquid Paraffin, Petroleum Jelly, Ointments of any kind—or any other line—write us for samples and quotations. We claim, as the largest importers of White Oils into this country, to be able to sell at prices which are unbeatable, while the quality of our lines is the equal of any. A postcard request will provide the proof.

LIQUID PARAFFIN

A brilliant water-white oil (s.g. 890) of the highest viscosity, and conforming strictly to all B.P. requirements. This Liquid Paraffin will not cloud in the coldest weather. Packed in oval, ordinary white flat or white panelled flat bottles, which emphasize the brilliancy of the oil.

OINTMENTS.

All B.P. and other Ointments, Cold Creams, Coconut Oil, etc. supplied either in flat decorated tins or screw-capped opal jars—also in bulk in 1lb., 7lb. and 28lb. free tins.

Any of the above can be supplied in bulk at competitive rates. Send for samples and prices, also specimen labels.

EMULSIONS.

Non-separable petroleum and Cod-liver Oil Emulsions, with or without hypophosphites in 33% or 50% strengths. Packed in special wide-mouth, oval-shaped white emulsion bottles with white viscose caps in all sizes.

**Specialty Dept.,
ANGLO-AMERICAN OIL CO., LTD.,
ALBERT STREET, CAMDEN TOWN, N.W.1.**



See us at
**MANCHESTER
CHEMISTS'
EXHIBITION.**

**STAND
No. 30.**

**Nov.
20th to 25th**

DEARBORN LTD.

37 Gray's Inn Road,
LONDON, W.C.1.

Toilet Specialties.

	Price per doz.	Selling Price to Retailer P.A.T.A.
PILENTA SOAP ...	10/-	1/-
A complexion soap.		
PROLACTUM ...	10/-	1/-
For the lips.		
PARSIDIUM JELLY ...	10/-	1/-
For wrinkles.		
ALLACITE OF ORANGE BLOSSOM ...	22/6	2/6
A dressing cream.		
BORANIUM ...	22/6	2/6
A hair tonic.		
CLEMINITE ...	22/6	2/6
For a face lotion.		
COLLIANDUM ...	22/6	2/6
For a face tint.		
PERGOL ...	22/6	2/6
A deodorant.		
TEKKO PASTE ...	22/6	2/6
Camphor cream.		
STALLAX ...	22/6	2/6
For a shampoo.		
JETTALINE ...	31/6	3/6
For clearing the skin.		
PHENIMOL ...	36/-	4/-
A depilatory.		
MENNALINE ...	36/-	4/-
For the eyelashes.		
MERCOLIZED WAX ...	31/6	3/6
A face cream.		
STYMBOL ...	36/-	4/-
For oily complexions and blackheads.		
SILMERINE ...	22/6	2/6
Hair-curling fluid.		
BARSYDE ...	22/6	2/6
Dandruff eradicator.		
TAMMALITE ...	22/6	2/6
For grey and faded hair.		
LIQUID PERGOL ...	31/6	3/6
To check excessive perspiration locally.		
BICROLIUM ...	22/6	2/6
For whitening the hands.		
HARAPOSA ...	22/6	2/6
Nut oil shampoo.		
COCONOIDS ...	31/6	3/6
For figure development.		

The Product: of

Messrs. PARKER, BELMONT & CO.

CLYNOL BERRIES { 36/- 4/-

For obesity. 58/6 6/6

SOFT PALERIUM ... 45/- 5/-

For wrinkles. LIQUID NAIL POLISH ... 10/- 1/-

Brilliant and lasting.

Stocked by ALL Wholesale Houses.

COLONIAL DEPOTS AND AGENCIES.

Australia: ALL WHOLESALERS, & DEARBORN (Australia), Ltd., Grace House, Clarence Street, Sydney.

South Africa: LENNON Ltd., Cape Town, etc.

SIVE BROS. & KARNOVSKY, Johannesburg.

India: FRAMJEE & SON, Bombay.

SMITH, STANISTREET & CO., Calcutta.

New Zealand: SHARLAND & CO., Auckland & Wellington.

South America: DEARBORN (South America), Ltd., Calla Salta 264, Buenos Aires.

Straits Settlements & Federated Malay States: MEDICAL HALL, Ltd., Singapore.

PAPIER POUDRÉ

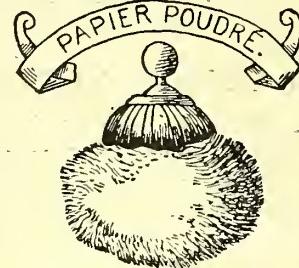
TRADE

MARKS



**British Made
Goods.**

REGISTERED



**Note our Trade
Marks.**



Papier Poudre

Beware of
Spurious Imitations.

PAPIER POUDRE, LTD.,
46 Baker St., Portman Sq., London, W. 1,
and at Paris.

**WHITE, ROSE or RACHEL Tints, 4d., 6d., 8d., and 1/4 size Booklets,
2/8, 3/9, 5/- and 10/- per doz. net, respectively.**

A NEW LINE IN PAPIER POUDRÉ.

**BOOK IN WHITE, ROSE or RACHEL TINTS, containing a neat Mirror,
Price 1/-, at 7/6 per doz. net. This should make a good selling article.**

Sample Set in the three tints sent on application.

SUNBURN TINT, 8d. and 1/4 sizes only, 5/- and 10/- per doz. net.

NEAT MIRROR CASES, 1/6 13/9 per doz. net.

REFILLS to Mirror Cases in White, Rose or Rachel, 4d. 2/8 per doz. net.

8d. SHAVING PADS, for Use after Shaving (unscented), white only ... 5/- per doz. net.

POPPŒA ROUGE

A most popular line.

(Regd.)

Made in booklet form. One size only, viz. 1/-, at 8/- per doz. net.
Mirror Cases 1/6, at 13/9 per doz. Refills for same 6d., at 3/9 per doz. net.

**PAPIER POUDRÉ, Ltd., 46 BAKER STREET,
PORTMAN SQ., LONDON, W.1**

Millions of People

are reading and talking about
the PRO-PHY-LAC-TIC Tooth
Brush in the YELLOW Box

To an ever-increasing public our convincing advertising is driving home in the monthly, weekly, and daily Press the merits of the Pro-phy-lac-tic Tooth Brush in the sanitary YELLOW Box.

Let the public see the Pro-phy-lac-tic in your windows—and thus profit by this advertising.

Pro-phy-lac-tic Tooth Brush

GENUINE only in the YELLOW Box

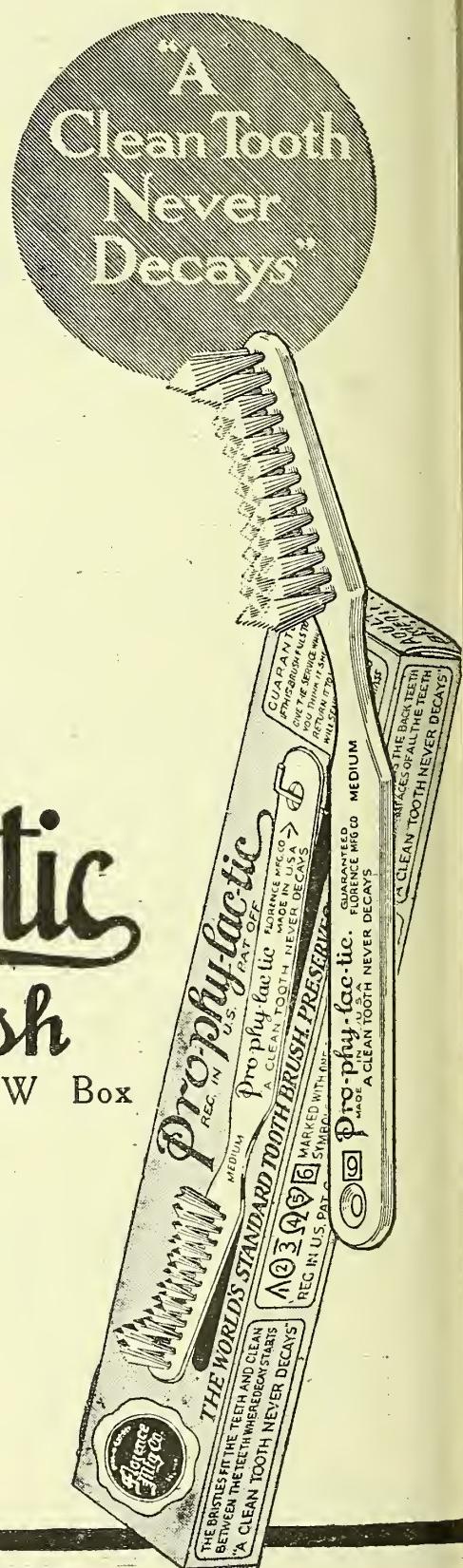
(Manufactured by the Florence Mfg. Co.,
Florence, U.S.A.)

In three sizes—adult's, youth's, and child's; in three textures of bristles—hard, medium, or soft; one quality only—each in its individual YELLOW Box with hook for hanging.

Price to the Public, **2/6.** To the Retailer,
A Full Trade Profit.

Sold through the Wholesale Houses Only.

Wm. E. PECK & CO., Inc.
31 Bartholomew Close, London, E.C.1.



TOOGOOD'S BRITISH LYSOL



4oz.	- -	7/3 doz.
8oz.	- -	11/9 ,,
16oz.	- -	21/- ,,
32oz.	- -	34/- ,,

Bonus of $\frac{1}{2}$ dozen 4-oz. with orders of 6 dozen assorted sizes.

In Free Tins.

Half Gallon	- - -	5/4 each
One	,,	8/9 ,,

Subject to Usual Terms.

SPECIAL QUOTATIONS FOR QUANTITIES.

Telephone:
HOP 4170
(2 lines).

WILLIAM TOOGOOD LTD.
77, SOUTHWARK ST.
LONDON, S.E.1.

Telegrams:
"TOOGOOD,
BOROH,
LONDON."

QUALITY PREDOMINATES

WITH the help of our advertising you have to sell these products the first time only. The second and each successive sale is assured by the quality of the goods themselves. Never be out of stock of these quick-selling, rapidly moving lines. Recommend them with confidence and remember—*every sale means a pleased and satisfied customer.*

REUDEL BATH SALTRATES AND ALKIA SALTRATES

THE BATH PREPARATION PAR EXCELLENCE, cures Corns and all Foot Troubles permanently, stops Rheumatic or other aches and pains within ten minutes.

Sells at 2/- and 3/3 (P.A.T.A.)

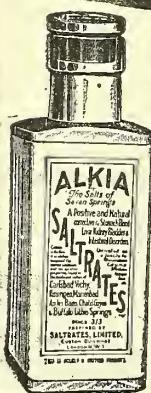
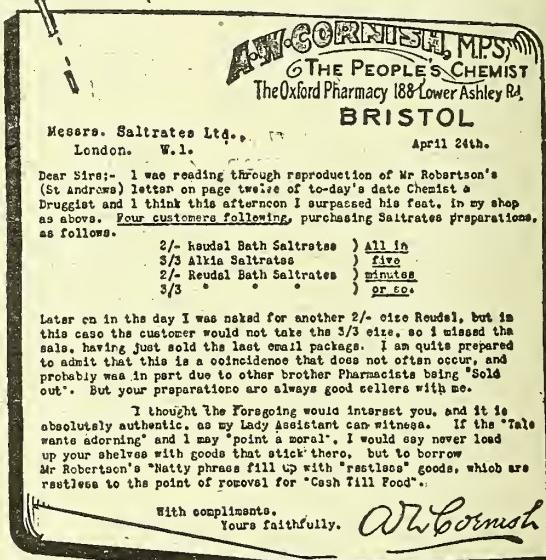
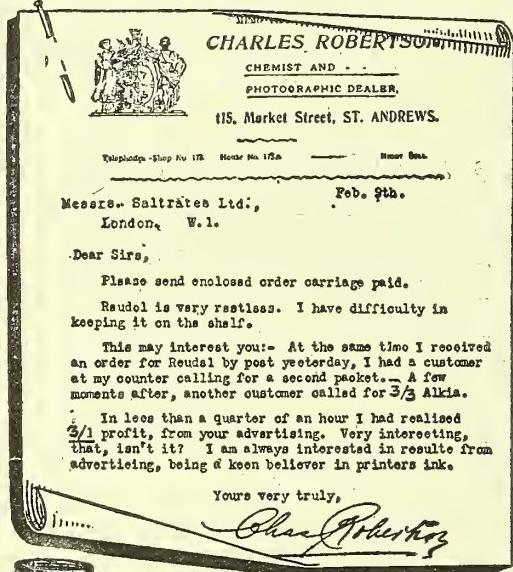
These products simply will not stay on the shelf.

The acme of perfection in Salines. Unrivalled for Liver, Kidney, Stomach, Blood and Intestinal Disorders.

Sells at 3/3 a large bottle (P.A.T.A.)

SOME TRULY REMARKABLE TESTIMONY FROM CHEMISTS

READ THESE LETTERS IN SEQUENCE:



Note.—The above statements were sent to us without solicitation of any kind.

YOU can stock these goods on Guaranteed Sale Terms. Carriage Paid in United Kingdom on orders for 3 dozen and over, which may be assorted. Special Terms for Window and Counter Display.

SALTRATES LIMITED
Euston Buildings, LONDON, N.W.1.



Co-operation!

**"The act of working together to an end,
joint operation, 'concurrent effort.'"**

(Dictionary definition.)

SPLENDID—nothing HERE about one landing the other with unsaleable stock—no mention of one taking all the risk and the other all the profit—**YET**—that is how the word “Co-operation” is interpreted by many trade-pushers of Proprietaries—SO—creating prejudice in the minds of Retailers—the fact is that they have been REPEATEDLY LET DOWN.

OUR IDEA of “Co-operation.”

Just as the definition above—WE create the demand and send our customers to you—YOU keep sufficient stock handy to supply demands.—WE must not fail to fire the selling shots—YOU must not miss a sale we make for you—WE request your help in distribution—You expect a fair and living profit on your turnover of the goods.

**16,000,000
MONEY-SPENDERS**
are reading “ODDS ON” selling-talk every week.

Get *your* profit on the
“ODDS ON” sales.
Put it on your WANT
LIST NOW.

**WE HAVE ALWAYS
KEPT FAITH WITH
THE TRADE**

THE PAPERS

broadcasting the “ODDS ON” messages to sufferers include:

Daily Mail, Daily Mirror,
News of the World, Daily
Express, Daily Sketch,
Daily News, Daily
Chronicle, Glasgow
Record, Glasgow Evening
Times, etc., etc.

In order to secure and MAINTAIN the CO-OPERATION of Retailers in furthering sales and displaying show materials, we offer a PERMANENT BONUS of 13 articles to the dozen; any size, for direct orders value (assorted) £3 and over. Carriage paid. Our only stipulation is that a display is made after receipt of each consignment.

Send a post card to-night for free parcel of display materials; show them, and you will soon decide to buy direct and secure bonus terms.

The “ODDS ON” SPECIFICS CO., Ltd., 36-37 Cock Lane, Snow Hill, London, E.C.1

“**ODDS ON**”

P.A.T.A.
THE LINIMENT LINE TO HANDLE

Season—1922



COD LIVER OIL

GUARANTEED GENUINE.

Manufacturers :

BRÖDR. AARSÆTHER A/S, Aalesund, Norway.
LARGEST MANUFACTURERS OF COD LIVER OIL IN NORWAY.

Wholesale only. In 25-gallon tin-lined barrels.

SOLE AGENTS
FOR U.K.:**FREUDENTHEIL, SMITH & CO.**

21 Mincing Lane, LONDON, E.C. 3.

Codes used : A B C, 4th & 5th Edit.; and Private. Tel.: 12513 CENTRAL

VITAMINAX BRAND PURE LOFOTEN COD LIVER OIL

Manufactured by *Johan Didrichsen, Kristiania, Norway.*

ESTABLISHED 1890.

Proprietor of *Elle Fabriker.*All possible care has been shown from the very first in the production of this Oil in order to maintain the highest degree of **Vitamines**.

Wholesale only.

Tel. Add. : "Johandi, Kristiania."

Dr. DE JONGH'S
LIGHT BROWN
COD LIVER OIL
IN IMPERIAL HALF-PINTS, 4/-

ANSAR, HARFORD & CO., LTD.
182 Gray's Inn Road — LONDON
SOLE CONSIGNEES.



You Cannot Buy Better !

MALT EXTRACT MALT & COD LIVER OIL

Ask for
Samples
and
Prices.

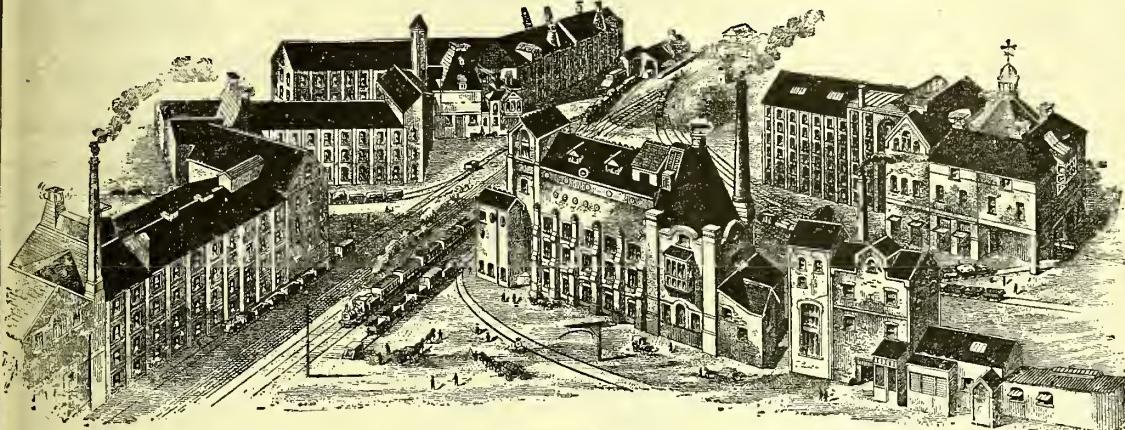
Also in attractive Containers, with client's own name and address.

JEFFREYS, MILLER & CO., Ltd.

Leyland Mills,
WIGAN.

MALT EXT. WITH COD LIVER OIL

Direct from the Actual Manufacturers.



THE BRITISH DIAMALT COMPANY'S WORKS AT SAWBRIDGEWORTH.

City Office—9 Holborn Viaduct, London, E.C. Northern Office—Arcade Bldgs., 85 Lord St., Liverpool

Gelatines

Fine Leaf Gelatine, Pure Calf.
"Albion" Brand (In 1-lb. Packets,
 $\frac{1}{12} \times 1\text{-lb. to Case}$)
Made in England.

FINE CRYSTAL GELATINES.
 PURE SKIN GELATINES.
 POWDERED GELATINES.

Samples on Application.

OURY, MILLAR & CO. 9 MINCING LANE,
 LONDON, E.C.3.

Telegrams: "Olmenth London."

Telephone: Avenue 4978.

**D^r HALE'S
VIN-SANGUIS
WINE FOR THE BLOOD**

Fountain of Health

If you have a Wine License we will pay the fee.
If not, get one, we will pay.
Send for any further particulars

**PROPRIETORS OF
DR HALE'S VIN-SANGUIS**

Transcontinental Agencies Ltd
14, Southampton St., London, W.C.2

MADE WITH OLD DOURO PORT

Vinum Xericum

BUTTS. HOGSHEADS. QR. CASKS.
108 gall. 54 gall. 27 gall.

Grade A. STRENGTH 16°-17° Abs. Ale.
Grade B. .. 18°-19° Abs. Ale.

James V. Oldham

19 St. Dunstan's Hill, London, E.C.3.

Telephone: Avenue 3013.

ALL CHEMISTS SHOULD STOCK **ABDINE**

THE GOLD MEDAL FRUIT DRINK.
Quick Seller. Big Profits. Over 40 years' Reputation.
"Abdine" is the most popular Health Drink, superior to all Mineral Waters. The Original and only genuine Fruit Drink.
Reduced Price List can be had on application.
DUNCAN McGlashan, LTD., ABDINE WORKS, WESTFIELD ROAD, EDINBURGH.

REAL SILVER LEAF

As supplied for many years to the leading Houses for Pills, Cachous, &c.
We also supply

GOLD LEAF AND GOLD POWDERS

WHOLESALE ONLY

E. WINTER & CO., LTD.,
Head Office: 63 Cheapside, London, E.C.2. Telephone: Central 685

WINCARNIS

Sells readily ALL the time

COLEMAN & CO., Wincarnis Works, NORWICH.

**IMPORTANT NOTE
TO CHEMISTS
WITHOUT LICENCES**

It has been established by law that Registered Chemists may sell "Wincarnis" with Quinine without a licence.

VITAMOGEN contains the essential Vitamines in an active and concentrated form. VITAMOGEN is in itself a food of the highest potency, rationally concentrated according to approved scientific methods. It is rich in organic, i.e. assimilable Phosphorus, and the proportion of nutritive constituents is well balanced to meet the physiological needs of the organism. VITAMOGEN stands alone as a means of supplying the Vitamines—an entirely new food element.

VITAMOGEN is packed in two sizes, 2/9 and 5/9, obtainable from all the principal wholesale houses. Literature on VITAMINES will be sent on application to—Dept. C.

24/26 HOLBORN,
LONDON. E.C.1

Vitamogen LTD.

You run no risk

M.O.F. is not a new fad, popular to-day and forgotten to-morrow. It has the reputation of forty years behind it—a reputation built up by the recommendations of doctors, nurses and mothers who have used it and found it the best and most economical of foods for infants and invalids.

You run no risk by stocking M.O.F. There is a steady demand for it, and this demand will increase as our new advertising campaign makes its merits known to a still wider public.

Special Introductory Offer.

If you send your order on to us we will supply you with a single case of M.O.F. Food (12 tins) carriage paid direct, or through your usual Wholesale House at trade price.

Fixed Retail Price
per **1/9** tin.



SCOTT'S
M.O.F.
FOOD

One thousand doctors recommend it.

Send your order to-day
through your Wholesaler,
or direct to
A. & R. SCOTT, LTD.,
Colinton - Midlothian
(Makers of Scott's
Porridge Oats).

The bigger the order The bigger the saving

If you want five thousand labels, the nearest jobbing printer will do them as cheaply as we can.

If you want five million, come to us. We specialise in long runs, and our cost of production is low because we can keep in continuous running some of the fastest machines in the country; and speed means economy in jobs like this.

If you are a large user of—

BAGS, LABELS, CARTONS or WRAPPERS
for Soap, Medicines, Drinks or any similar proprietary article, ask us for a quotation.

We have no outside representatives.

It will pay you to send your specifications and let us quote.

Write
Dept. C.

The Berkshire Printing Co. Ltd.
King's Road, Reading.

Colton Pharmaceutical Machinery

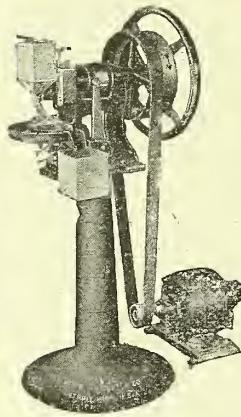
PILL MACHINES
TABLET MACHINES
GELATINE COATERS
GRANULATORS
POLISHING PANS

SUPPOSITORY MOULDS
TRITURATE MACHINES
PASTE MIXERS
TUBE FILLERS
CLIP FASTENERS
NICKELOID CLIPS
ETC.

PHONE: GERRARD 2211.
TELEGRAMS:
WESTCENT,
LONDON.

*Sole
British
Agents:*

JOHN J. GRIFFIN & SONS, LTD.,
KEMBLE STREET, KINGSWAY, LONDON, W.C. 2.



No. 2B Tablet Machine

TABLET MACHINES

The ever-increasing demand for Compressed Tablets of a high quality and finish, necessitates the most up-to-date machinery. Colton Tablet Machines are made in a series of models to cover the very wide range of sizes of tablets at present on the market and are adapted for either small or large output.

The No. 2B Model, illustrated, is a most efficient machine with an output of 100 Tablets per minute.

The No. 3 Rotary Machine has an output of 350 Tablets per minute and, when fitted with triple punch holders, an output of 1,100 per minute.

Machines are on view at Kingsway, or prices and specifications will be sent on receipt of enquiry stating full details.

NEW PATENT AUTOMATIC COLLAPSIBLE TUBE FILLING, CLOSING AND CLIPPING MACHINE

Suitable for all Pasty Compositions.

ENORMOUS LABOUR SAVING.

NEW PATENT AUTOMATIC WRAPPING MACHINE

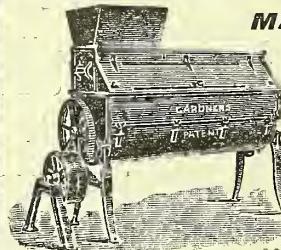
for all square, rectangular and round packages.

Suitable for Soup Squares, Edible Fat, Soap, Cubes, of Laundry Blue, Jelly, &c. &c.

Write or particulars to Sole Patentee and Maker:
E. COWLES, Hounslow, LONDON, W.

GARDNER'S PATENT "RAPID" SIFTERS & MIXERS

MANY THOUSANDS



working in almost every Trade where POWDERS are Sifted and Mixed and Lumps Reduced, all being done at one operation and without loss by dust.

FOR HAND OR POWER.

CATALOGUES FREE.

WM. GARDNER & SONS (GLOUCESTER) Ltd.
Engineers, GLOUCESTER.

SHOWCASES

UPRIGHT CENTRE CASES, WALL CASES,
GLASS COUNTERS, MIRRORS,
WINDOW FITTINGS, GLASS SHELVES,
SHOW STANDS, DRAWERS, DESKS,
CHECK TILLS, &c. Immense Stock.
NEW and SECOND-HAND.

Ready for Immediate Delivery. For Sale or Hire.

FREDERICK MAUND,
169 Old St., LONDON, E.C. 1.



Attractive Pocket Lamp (as illustrated) fitted with Bull's-eye Lens (1½ in.) assorted covers, reliable switch, complete with "Volex" Battery and Jewel Metallic Bulb, No. 399.

Price 14/- doz. Cases only 6/- doz. Also supplied in Large Bull's-eye Lens (1½ in.), complete with battery and bulb. No. 903. 15/- doz. Cases only 7/- doz.

Useful Pattern Pocket Lamp, fitted with heat Round or Oval Lens, assorted attractive covers, reliable switch, complete with

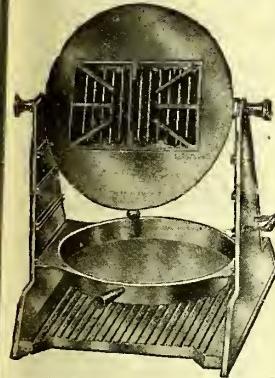
"Volex" Dry Battery and Jewel Metallic

Bulb No. 399.

Price 12/- doz. net.

Cases only 4/- doz. net.

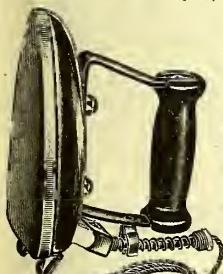
"Multum" Electric Heating,
Cooking and Radiator combined.



Grills, Boils, Toasts, Fries & acts as a stove.
Beautifully finished in polished aluminium, £2 1s. 3d.



Electric Kettle, capacity 2 pints, complete with cord and adaptor, 16/-.



Electric Iron, a joy in the home. Beautifully finished. Weight about Ozs. Complete with cord and adaptor, 14/-.

The above Domestic Appliances will operate on any Electric Circuit.

Please state Voltage when ordering.

ELECTRIC REVOLVER FLASHLAMP.



Excellent Model.

The Battery is fitted in the Base, and on pressing trigger, contact is made, illuminating Bulb brilliantly.

Complete with battery and bulb,

Price 36/- doz.

Spare Batteries, No. 84, 6/- doz.

"VOLEX" Pocket Lamp DRY BATTERIES.

Best British Manufacture.

Manufactured with special care from the finest selected chemicals, ensuring maximum life. Price 4/6 doz., 52/- per gross. Super Quality, 5/6 doz., 64/- per gross.



"JEWEL" Metallic FLASHLAMP BULB.

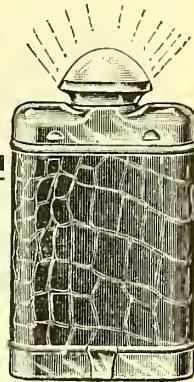
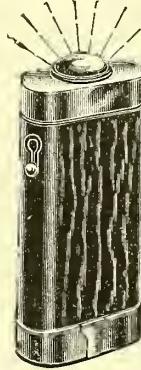
2½ and 3½ volts. Clear Type, 2/3 doz. Half Opal, 3/- doz.

THE "DUCHESS" WAISTCOAT POCKET LAMP.

Size 4 x 1½ in. Most convenient size. Fits comfortably in a lady's handbag. Thoroughly recommended. Complete with Battery and Bulb.

Price 20/- doz. net.

Spare Batteries, No. 745, 4/- doz.



Attractive case, fitted with efficient Bull's-eye Lens, 1½ in. Nickelled Caps, leatherette cloth covered, sliding switch. Complete with "Volex" Battery and Jewel Metallic Bulb, No. 325. 20/- doz. net. Cases only, 12/- doz. net.

Also supplied with Giant Lens, 1½ in. diam. Complete with Battery and Bulb, No. 903. 22/- doz. net. Cases only, 14/- doz. net.

Highest grade case, with finest Real Leather Coverings, heavily nickelled caps, 1½ in. Bull's-eye Lens, reliable switch, complete with "Volex" Battery and Jewel Metallic Bulb.

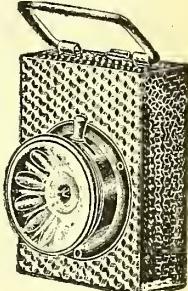
No. 423. 28/- doz. net. Cases only, 20/- doz. net. Fitted with large Bull's-eye Lens, 1½ in. diam., with Battery and Bulb.

No. 20, 30/- doz. net. Cases only, 22/- doz. net.

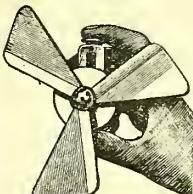
The "RELIANCE" HAND LAMP.

Strong Metal Case, high-grade finish. Fitted with Switch, Handle, Powerful Reflector and Lens. Complete with Volex Battery and Jewel Metallic Bulb.

Price 36/- doz.



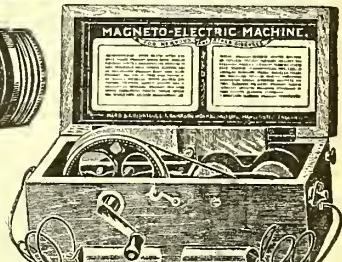
Wide range of high-grade Electro Medical Coils.
From 3/-.
See Catalogue A/23.



HAND FAN.

Indispensable in the Cinema, Ball Room, Sick Room, etc. Simply PRESS THE BUTTON and the blades revolve at a high speed, creating a refreshing and invigorating breeze. Size overall 5½ in., but when not in use collapse to half size.

Price 30/- Dozen.



MAGNETO MACHINES.

No. D21/00A, Single Wheel Magneto in polished Pine Case, regulator, cord and handles complete. Approx. size 8 x 4 x 3½ in. Price 15/9 each net. No. D21/01A, Single Wheel Magneto, more powerful. Approx. size 8½ x 5 x 4 in. 20/- 3 each net. No. D21/1A, Very superior quality and extrastrong. Approx. size, 10 x 5½ x 4½ in. Price 22/6 each net.

Ward & Goldstone
PENDLETON MANCHESTER LTD.



CHEMISTS and Druggists demand bottles accurate in capacity and graduations. There are no better bottles produced than those from the U.G.B. factories, which are the largest and most complete in Europe.

We can supply the trade with medical flats, vials, heavy cannons, $\frac{3}{4}$ -panels, blakes, brilliantines, etc. etc.

We invite your enquiries.

UNITED GLASS BOTTLE MANUFACTURERS • LIMITED

Comprising :
Cannington, Shaw & Co. Ltd.; Nuttall & Co. (St Helens) Ltd.; Robert Candlish & Son, Ltd.; Alfred Alexander & Co. Ltd.; E. Breffit & Co. Ltd.; United Glass Bottle Manufacturers (Charlton) Ltd.

Head Office : 40/43 Norfolk Street, Strand, W.C. 2.

Telephones :
Central 8080.
(10 lines)

Telegrams :
"Unglaboman, Estrand,
London."



CORKS *for Chemists.*

Send us your Enquiries
and compare our prices.
Wholesale & Export Only.

C. OLLEY & SONS, LTD.

Established 1841.

Camperdown St. and Gt. Alie St., London, E.1
Tel. No. : Avenue 693. Tel. Ad. : "Circumference, Ald, Loudon."

METALLIC CAPSULES

for all kinds of Bottles and Jars.

The Tonkin Metallic Capsule Co.

Proprietors : C. Olley & Sons, Ltd.

Cellophane. *What Is It?* CELLOPHANE

is a transparent film of pure Cellulose, absolutely air, grease, and odour proof, unaffected by cold, heat or moisture, and sterilisable.

An ideal wrapping for Soap, Drugs, Tablets, Bath Crystals, Perfumery, Provisions, Sweets, Surgical Dressings, Articles of Toilet, Sponges, etc., etc.

Will keep your Goods, Boxes, Bottles, and delicate Labels clean on the Counter and in Shop Windows, allowing the Articles to be seen by transparency. Can be had colourless, coloured and embossed.

Also in the shape of Labels for Bottles, and Discs for Creams, Ointments, Boot Polish, &c. Cellophane Envelopes and Bags, printed or not.

Agents Wanted where not represented.

Prices, Samples and Particulars from
The CELLOPHANE COMPANY
(GUSTAVE LECLERCQ).

7, 8 & 9 Bird Street, LONDON, W.1.

A. Ruch & Co.

G. GRANT FORSYTH.
R. BRUCE FORSYTH.
W. FRASER FORSYTH.



GLASS BOTTLES

of every description.

ENQUIRIES INVITED

28 Martin Lane, Cannon St., London, E.C. 4.

Telegrams: "Sennock, Cannon, London." Phone: Central 4799.

BOTTLES

our White Flint Medical Flats, Panels
and Hygienic Feeders

38/- per Gross.

Gross sent Carriage Paid.

No better bottles made.

I. ISAACS & CO., Glass Bottle
Manufacturers,

105 Midland Road, N.W.1.

OLDEST BOTTLE HOUSE IN THE TRADE.

ESTABLISHED 100 YEARS.

Tel.: Museum 4209.

Telegrams: "Isaglastot, Kinross, London."

"TAPON"

(Regd.)

Tie up your Parcels with Advertising Tying
Tape. Please both Eye and Pocket and gives
Distinction to every Parcel sent out.

Various Colours and Widths, Printed or Plain.

Write for particulars, when Prices
and Patterns will be forwarded.

S. D. SIMOND & CO., LTD.

10 Monument Street - - - E.C.3

Tel.: Avenue 6378. Telegrams: "Duncasim London."

BOTTLES

and Glassware
of Every Description
for The Trade

WHOLESALE ONLY

[TRADE MARK]

In all colours

MEDICAL FLATS

PANELS

VIALS

Poisons

Lysols

Limes

Kalis

MEXICANS

PERFUMES

FEEDING BOTTLES

&c. &c.



LAX & SHAW

LIMITED.

Albert Glass Works,
Hunslet, Leeds.

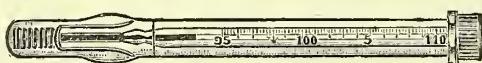
BELINDA GLASS WKS. HUNSLET. CLARENCE GLASS WKS. HUNSLET.
TELEGRAMS: FEEDERS, LEEDS. TELEPHONES 27047, 23080.



A. C. COSSOR & SON

Established 1859.

High Class Clinical Thermometers



PATENT



THE ACCOSON ASEPTIC CLINICAL.

The Thermometer is sterilised each time it is placed in the case, and the markings on the tube are not defaced. Any 4" clinical will fit the case.

Prices on application or can be obtained from all Wholesale Houses. ORIGINAL PATENTEEFS OF EASY SET CLINICAL THERMOMETERS. Contractors to all Government Departments.

Accoson Works, Vale Road, London, N.4.

Telephone : Tottenham 1880.

"RODINE" IN IRELAND

In these troublesome times in Ireland, the two following testimonials received within a few days of one another prove conclusively that "Rodine" is the Rat Poison that matters where Rat extermination is necessary,

AND THE RAT POISON THAT IS IN DEMAND

Mr. J. M. Mangan, Chemist, Tralee, writes:—"29th July, 1922. I confidently recommend 'Rod ne' to all my customers. It is a splendid article, and pays well."

Mr. S. J. Smiley, Chemist, Castlewellan, writes:—"2nd August, 1922. I could not afford not to stock 'Rodine' even if I had to pay 5/- and 10/- per dozen, and even then it bears good profit."



You can have "Rodine" on best terms at 4/-, 8/-, 16/-, 32/- per dozen, Minimum Carriage Paid Order £1 4s. This yields nearly 100% protected profit. Send your order now to the Maker—push "Rodine"—it pays.

HARLEY,
MANUFACTURING
CHEMIST,
PERTH - Scotland.

LLOYDS BANK LIMITED.



Chairman :
J. W. BEAUMONT PEASE.
Deputy-Chairman :
Sir AUSTIN E. HARRIS, K.B.E.

Head Office : 71, LOMBARD ST., E.C. 3.

(30th June, 1922.)	
Capital Subscribed	£71,864,780
Capital paid up	- 14,372,956
Reserve Fund	- 10,000,000
Deposits, &c.	- 341,934,039
Advances, &c.	- 123,744,924

THIS BANK HAS 1,600 OFFICES IN ENGLAND AND WALES.

AFFILIATED BANKS:

THE NATIONAL BANK OF SCOTLAND LIMITED.
LONDON AND RIVER PLATE BANK, LIMITED.

AUXILIARY:

LLOYDS AND NATIONAL PROVINCIAL FOREIGN BANK LTD.

Every Wise Farmer
Uses



Tipper's
**COWS
RELIEF**



RETAIL PRICES :

3/-, 7/-, 15/-, and
23/- per tin.
Invoiced to the Trade
at
2/9, 6/6, 14/6, and
22/6 respectively,
and subject to 20%
discount.

Carriage paid on orders of
40/- net. Postage charged on
small lots.

B. C. TIPPER & SON,
The Veterinary Chemical Works,
BIRMINGHAM.

Remarkable evidence
of the destructive pro-
perties of this well-
known preparation :

The Manager of one of the
largest Corn Exchanges in
England says :—

"I mixed a 1/3 packet of
Battle's Vermin Killer with a
little baked flour, and next
morning picked up

60 DEAD MICE

In packets at
5d., 9d. & 1/3 each.
(P.A.T.A.)

Of all Patent
Medicine Houses at
3/-, 5/6 & 9/- doz.

all near where the poison was laid."
J. C. M. BATTLE, LINCOLN.
T.A. : " Battles, Lincoln."
T.N. : Lincoln. 36

TRADE OPPORTUNITIES.

From time to time we intend to offer the trade Special Lines at very low prices to clear, and Buyers should watch our advertisements carefully.

WE OFFER AT PRESENT 4 LINES AS UNDER.

4 oz. **GREEN KALIS** @ 3/- per gross nett.

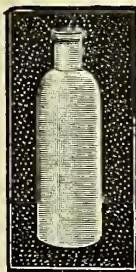
12 oz. **FLINT GLASS KALIS** second quality unselected @ 7/- per gross nett.

(This bottle is specially suitable for filling with Liquid Blacking, Furniture Polish etc.)

2 oz. **GREEN POMADES** for corks, 2/6 per gross nett, suitable for any dark or coloured contents.

2 oz. **GREEN PANELS** 6/6 per gross nett, suitable for Cough Mixture, etc.

 NOT LESS THAN ORIGINAL CRATE LOTS SUPPLIED.



LIME.



KALI.



MEDICAL.

JULES LANG & SON,
CHARLTON WORKS, CHARLTON PLACE,
ISLINGTON, LONDON, N.1.

(Opposite Agricultural Hall.)

Telephones:—
North 2770-2 (3 lines).

Codes:—A B C, 5th Edition. Scott's 10th Edition (1906). Bentley's Complete Phrase Code.

Telegrams:—
"Assorted, 'Phone, London."

THE METHYLATING CO., LTD.

for METHYLATED SPIRIT.

38-41 Finsbury Court, Finsbury Pavement, LONDON, E.C.2.

Telephone : London Wall 6031.

Telegraphic Address : "Methcolim, Phone, London."

PURE ORANGE WINE

A. MILLAR & CO., LTD., DUBLIN

(VINUM AURANTII B.P.) Prepared in strict accordance with the Formula of the British Pharmacopœia. (Wholesale only.) Samples from Head Office, Thomas Street, DUBLIN, or London Office, 43 Great Tower Street, LONDON, E.C.3.

MANICURE SETS

Seven Implements, Silk Lined with Cloth
Bottom in Imitation Leather Case .. 48/- dozen

Carriage extra. SAMPLES 5s. post free, returnable. Terms,
Cash with order. BARGAIN LIST SENT ON APPLICATION.
L. FRANKENBERG, 15 Stoney Lane, Houndsditch, E.1
'Phone: BANK 448.

BOOKS FOR PHARMACISTS.

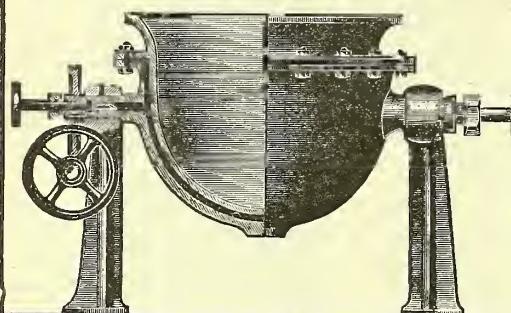
Send us a postal card and we will send you a 32 page catalogue of professional and business books for pharmacists, and a copy of

"THE SPATULA"

an illustrated monthly magazine for druggists, full of American snap and enterprise.

THE SPATULA, BOSTON 14, MASS., U.S.A.

ENAMELLED IRON APPARATUS



Suitable for all Temperatures and Pressures

DANTO ROGEAT & CIE,
33-39 Chemin des Culattes, LYONS, France.

Suppliers before the War to the largest European
Manufacturers of Chemical Products.

Write for Price List to Sole Representative:
H. SLOOG, 45 Great Marlborough Street,
LONDON, W.1.
Telep.: Regent 2460.

BRITISH OWNED.

THE
BRITISH

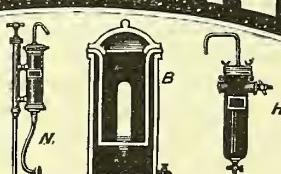
BERKEFELD FILTER

H.H.BROWNLOW.
R.S.BROWNLOW.

SARDINIAHOUSE,
KINGSWAY,
LONDON.
W.C.2



Filter Cylinder.



Pure Castor Oils

PHARMACEUTICAL
TECHNICAL

Enquiries solicited for all Grades of Oil.

Langley-Smith & Co.

14/20 St. Mary Axe, London, E.C. 3.

Telegrams: "Tallowdom London."
Telephone: - Avenue 3820.

(3)

SUTTON'S

(A good name is more than riches.)

CLOUDY AMMONIA

goes one better than ordinary ammonia in quality—and profit. Recommend it and reap that benefit.

We do not put the label on until the quality is there.

All experienced buyers know that the name of Sutton stands for trustworthiness, uniform high quality, and absolute purity.

Please send for terms:

G.F. SUTTON, SONS & CO.
Osborne Works, Brandon Road,
KING'S CROSS, LONDON, N. 7



AN OPPORTUNITY
WORTH
SEIZING
SEIZE
IT



A
“GOOD”
Metal
Polish
“Should
Be” within
your
sphere.

— IF —
A FURNITURE POLISH
COMES WITHIN THE SCOPE OF THE
CHEMIST'S ACTIVITIES WHY NOT
A GOOD METAL POLISH
— ? ? ? —

“QUIKKO” METAL POLISH

IS DIFFERENT FROM, AND
FAR SUPERIOR TO, ALL OTHER
METAL POLISHES. IT HAS
TALKING POINTS WHICH MEAN
MONEY TO THE SELLER.

IT IS QUITE TASTELESS. It does not leave that nasty polishy taste on cutlery, spoons, forks, etc.

IT IS NON-SEDIMENTAL. Can be used to the last drop. If the tin be left for months the contents are as liquid as on the day it was packed.

IT IS NON-TARNISHING. No need to polish as frequently. Think of the time and labour cut out.

THE POLISH IS BRILLIANT, and arrived at more quickly and with less effort.
THE PRICE IS COMPETITIVE.

OF COURSE YOU COULD SELL A METAL POLISH WITH THESE RECOMMENDATIONS. ARE YOU PREPARED TO GIVE IT A TRIAL? IF SO, WRITE

THE COUNTY CHEMICAL CO., Ltd.
CHEMICO WORKS - BIRMINGHAM.

FREDK. FINK & CO.,

10 & 11 MINCING LANE, LONDON, E.C.3.

SPECIALITIES.—Gums Arabic and Tragacanth as imported or finely powdered.**CACHETS "FINOT"**

(White or Coloured)

With inscriptions in any desired tint; also Plain or Embossed.

"A distinction all their own."—C. & D.

"Perfection of Cachets."—Lancet.

These Cachets are especially adapted for Headache, Neuralgia and other powders.

COOPER SON & CO. LTD., 80 Gloucester Road, SOUTH KENSINGTON. In 17 Sizes to fit the various types of Cachet Machines.

FORSTERS & VAPOURISERS
FENOLIN for Whooping Cough
FLUID Hall, Forster & Co., Ltd.
Newcastle-on-Tyne.

ON P.A.T.A.
4 oz. (1/5) 1/-

BUY DIRECT

ELARCO RUBBER GOODS

The LONDON RUBBER CO. 183 Aldersgate Street, LONDON, E.C.1.

The Evan WilliamsALWAYS IN GREAT DEMAND,
PRICE LIST ON APPLICATION.

The EVAN-WILLIAMS Co., Ltd., 18 Ogle Street, W.1.

SHAMPOO**TINS**BOXES & CANISTERS
(made in our own works)
at keenly competitive prices.Let us quote for any kind or size you
need. Or ask for list of STOCK TINS

GOODALL, BACKHOUSE & CO., Leeds.

RUSHTON & CO.,
SHOP FITTERS AND SHOWCASE MAKERS,
BRYNMAWR, BRECONSHIRE.

WHEN INTERESTS are MUTUAL, we are at
your service.**ART OF DISPENSING.** (9th Edit.) 8/-, by post 8/9.**VETERINARY COUNTER PRACTICE.**

7/6, by post 8/3.

CHEMIST'S DICTIONARY OF MEDICAL TERMS.

3/6, by post 3/10.

The CHEMIST & DRUGGIST, 42 Cannon Street, E.C.4.

PRECIPITATED CHALK

Lightest and Whitest, also Purest Dense

Apply to
Aug. Levermore & Co., Ltd. 8-10 Gt. S. Helens,
LONDON, E.C.3.
Telegrams: 'Levermore London.' Telephone. Central 4613.**XMAS WINDOW TICKETS &
WINDOW POSTERS**produced in Artistic & Refined Colorings
for advertising Christmas Presents
List No. C.D. 675. Showing 100 Designs Free
DUDLEY & COY HOLLOWAY R. LONDON, N.**TINKER'S DOG MEDICINES**are in great demand both at home and abroad
Mail order customers ask for address of nearest
agent. Send me a p.c. I can send you customers.
"T.D.M" gives satisfaction with credit to you.

HENRY TINKER, The Heights, MANCHESTER.

Rubber Corks
ALL SIZES & FOR ALL PURPOSES
ONE-HOLE, TWO-HOLE OR SOLID
THE ALTRINCHAM RUBBER COMPANY,
MOSSBURN BUILDINGS, ALTRINCHAM.

SHADEINE
FOR COLOURING GREY HAIR

This popular article is largely advertised and stocked by all Wholesale Houses.
Trial Size 8d., per post 10d.; 1/4 size, per post 1/-; 1/2 size, per post 1/11; 3/9 size, per post 4/-;
6d. size, 6/- doz.; 1/- size 12/- doz.; 2/- size,
2/- doz.; 3/9 size, 8/- doz.

THE SHADEINE CO., 58 WESTBOURNE GROVE, LONDON, W.

**BRITISH MADE, ROUND AND SQUARE
CARDBOARD BOXES**

for
PILLS, POWDERS, SOAP, OINTMENT,
BOTTLES & CHEMISTS' ADJUNCTS.
Estd. 1850. Wholesale & Export only. Phone : 2505 Royal.
JAMES AUSTIN LTD. 32 GREAT GEORGE SQUARE,
LIVERPOOL.

J. W. PINDAR & CO. Druggists'
Engineers
PILL MACHINERY (Hand and Power),
Hand Pill Machines (for Chemists), Tablet Sugar Coaters (with Hot-Air
Blowers), Pill Coaters, Counters with Shoot, Tinplate Presses, Emulsifying
and Mixing Machines, Percolators, Ointment Mills, Drug Mills, "Eterne" "
Ovens, Tablet Compressing Machines, &c.
Other Machinery for Manufacturing Druggists and Chemists.
Cachet Filling Apparatus for French and Moorstadt Series.
Suppository and Pessary Moulds, &c.
BROCKLEY, LONDON, S.E.4. Telephone :
New Cross 1065.

PYSHIAN POINTS TEA

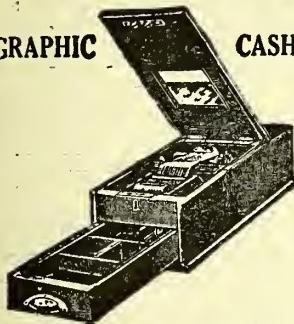
If increasing your business every day
is of paramount importance to you, and
we reckon *it is*, then investigate our
P.P.T. plan at once—lose no time—get
sample and "Every Day More Business"
Circular. NO ADVERTISING THAT
A CHEMIST CAN DO BRINGS IN
SO GOOD OR BETTER RETURNS
at so trifling an outlay.

THOS. CHRISTY & CO., 4-12 Old Swan Lane, E.C.4

J. C. KING'S
"ESSEX"

AUTOGRAPHIC

CASH REGISTER



Made of specially selected materials. Dovetailed Sides, Clam to bottom and lid, and highly finished French Polished. St 5 over all, 18 in. long, 9 in. wide, 7 in. high. All the outside fittings such as the Handle, Hinges and Escutcheon Plate are of solid brass.

LEVER LOCK FITTED TO LID.

Internal Mechanical Fitments, Check Action, etc., are of Solid Brass. Large cash capacity, and coin spaces are arranged for rapid handling of change, also special compartment for notes in drawer. The whole comprises a very solidly built, reliable and effective Cash Register, unapproachable at the

PRICE—£4 4s. Od.

Each Till is fitted with Cash Coil ready for use and also with Automatic Alarm Bell, which operates at every opening of the cash drawer.

CASH TILL COILS, all patterns in stock.

Send us your pattern to quote from. All makes and sizes.

J. C. KING Ltd. Makers, 42/60 Goswell Rd., London, E.C. 1.

[2]

Brighter Windows Bigger Sales

A brilliantly lighted shop window is an excellent advertisement. It attracts attention. It affords a splendid means of showing goods to their best advantage. It is the best means of reaching busy customers after closing time.

Modern incandescent gas light is closely akin to daylight and is therefore most suitable for displaying goods.

Incandescent gas light is economical; installation costs are low; maintenance charges low; running expenses low. Recent improvements which include the super-heated cluster burner have increased the efficiency and economy of gas lighting.

**GAS LIGHT IS BRILLIANT WITHOUT GLARE
AND AS ECONOMICAL AS IT IS EFFICIENT.**

Consult your local gas undertaking; they will be pleased to give you, free of charge or obligation, expert advice and estimates for bringing your lighting up to modern standards of efficiency and economy.

THE BRITISH COMMERCIAL
GAS ASSOCIATION
30, GROSVENOR GARDENS, S.W.1.

Collapsible

Tubes



Quality in Design and Finish
of Containers are essential
Selling Factors of Your Goods.

*The Best only should Serve.
For the Best go to Betts'.*

Betts & Co. Ltd.
1, Wharf Rd., City Rd.,
London, N.1.
Established 1857.

MANY SUCCESSES IN THE EXAMINATIONS!

Your Opportunity to

QUALIFY IN OPTICS

PRACTICAL WORK. Students taking the Course may receive personal tuition in the practical work AT ANY TIME DURING THE COURSE.

Expert Tuition for the SIGHT-TESTING DIPLOMAS of the Worshipful Company of Spectacle Makers (F.S.M.C.); the British Optical Association (D.B.O.A.), or the National Association of Opticians (F.N.A.O.).

Write for full particulars—

C. A. SCURR, M.P.S., F.S.M.C., F.I.O., F.N.A.O., etc.
64 High Street BARNET

The BATH and WEST OF ENGLAND College of CHEMISTRY & PHARMACY

Principal:

DAVID J. WILLIAMS, Ph.C., F.C.S. (Silver Medallist).

Staff:

P. J. THOMPSON, M.P.S., F.C.S., Silver Medallist.

W. COOPER, Ph.C., Pharm. Soc. Bronze Medal,

Silver Medallist and Fairchild Prizeman.

A. C. COOPER, Ph.C., M.P.S., Bronze Medallist.

A. H. MILLARD and G. H. MOORE.

DAY CLASSES. Full courses for Pharmaceutical Exams., etc.

CORRESPONDENCE COURSES. Apoth. Hall, Minor, Major, etc.

£165 won at Scholarships.

For particulars apply The Secretary, Bath College of Pharmacy, 6, Cleveland Place East, Bath.

WHEN YOU SELL SHAVING SOAP

introduce "Watts" Safety Razor Blades, the super British Blade at 3/6 per dozen, now packed in the new convenient nickel-plated containers.



They have a super keen-
ness that ensures perfect
service and makes them
different from and
better than all others.

A user in Gibraltar writes :
"Must write to say how
splendid your Blades are.
Can't understand people
buying foreign blades when
such as yours are obtainable."

Retailer's Profit 50% on cost.

JOHN WATTS,
Dept. 3, Lambert Works,
SHEFFIELD.

London :
24 Redcross St., E.C. 1.
Established over 150 years.

WESTMINSTER COLLEGE OF PHARMACY.

WILLS' UNIVERSAL POSTAL SYSTEM

Fee (British Isles) £1-1-0.

For Qualifying, Preliminary and
Apothecaries' Hall Examination.—
Individual subjects may be taken.—

Full particulars from The Principals,

190 CLAPHAM ROAD, S.W.9.

PHOTOGRAPHIC ENLARGEMENTS.

Quality Work at the Right Price.
Prompt Delivery. Good Profits.

TRADE LIST FREE ON REQUEST.

Wallace Heaton, Ltd.

17-27 CHANGE ALLEY, SHEFFIELD.

Best English Make.

CLINICAL THERMOMETERS

(EASY SHAKE).

Tested and Stamped at N.P.L.

2 min. Plain	Per doz.	16/-	2 min. Lens front	Per doz.	17/-
1 "	"	17/-	1 "	"	18/-
½ "	"	18/-	½ "	"	19/-

IT WILL PAY YOU to deal from us.

DAVIS & COMPANY,

47, Red Lion Street, CLERKENWELL, E.C.1.

Phone: HOLBORN 5537.

Alcohol for Industrial Purposes Duty-Free Spirit.

The Industrial Spirit Supply Company, Limited.

Agents: HONEYWILL BROS., Ltd., 79 MARK LANE, LONDON, E.C.3.

BESORBON

Richard Dickeson & Co.

(Incorporated with Reynolds, Sons & Co., Ltd.)

57-59 CHARTERHOUSE STREET, LONDON, E.C.1.

(Dr. Hill's Formula)

MEDICINAL SNUFF. ABSOLUTELY THE
FINEST REMEDY FOR CATARRH & COLD
IN THE HEAD.

THE WORLD'S BEST HONEY

NEW ZEALAND "IMPERIAL BEE."

THE FINEST QUALITY THAT BEES PRODUCE.

Cases 48×½'s Monopots ..	6/9 per doz.	carriage paid
" 48×1's	12/3	" "
" 48×½'s Screw-top Glass Jars	8 3	" "
" 48×1's	14 9	" "
" 18×1½'s Glass Toby Jugs ..	18 9	" "
" 30×1's .. Tumblers	13 9	" "

Quotations for bulk (cases 2/60 lb. tins) all grades,
on application to the sole European Agents :

A. J. MILLS & CO., Ltd.

Produce and Canned Goods Department,

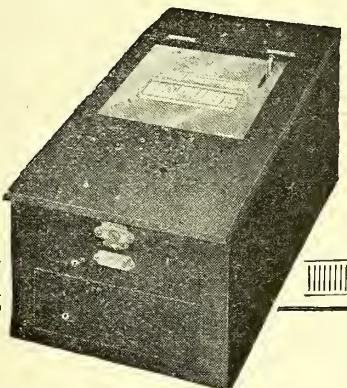
14 TOOLEY ST., LONDON, S.E.1.

Telegrams :
"Millanoney, Boroh,
London."

Telephones :
Hop 6444, 3664, 5443
(9 lines)

Special Terms to Wholesalers and
larger buyers.

Price,
70/-
Net.



The

NATIONAL AUTOGRAPHIC TILL

combines the workmanship and
knowledge gained during our

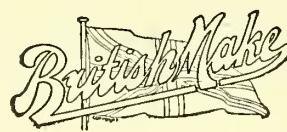
40 Years' Experience

Size: 8½" high, 10" wide, 19" long.
Writing space 4½" wide. Record roll
ruled for four classes of transactions.

Fully Guaranteed by The N.C.R. Co.

Write for further details :

The National Cash Register Co., Ltd.
225 Tottenham Court Rd., London, W.1.



SUPPORT HOME
INDUSTRIES.

SPECIFY ROBINSON'S

CHEPETTE BOXES

when ordering from your
Wholesale House.

*

Both quality and appearance
are superior to the poor grade
Willow Boxes of German and
Austrian make.

*

Deliveries are prompt and
reliable.

*

Prices have been reduced and
the good quality maintained.

ROBINSON & SONS, LTD.

CARDBOARD BOX MANUFACTURERS,

 **CHESTERFIELD.**

Musterole is Effective —and Safe

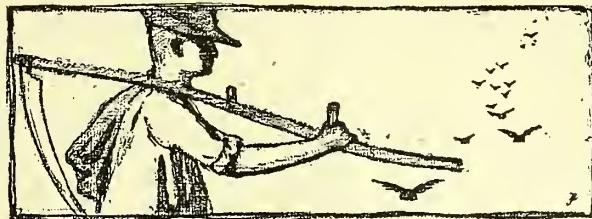
You know Musterole as a clean, white ointment whose efficacy in cases of congestion or inflammation has been proven by time; as a counter-irritant based on natural principles. You recommend it for family use as a pleasant and easily applied remedy.

But it is equally as important to remember that in recommending Musterole you safeguard your customers against the weakening after-effects of pads or muffling; a form of protection it becomes dangerous to discontinue, once employed.

It is far safer to obtain the healing warmth required by simply rubbing on Musterole. Air is antiseptic, and Musterole does not hinder its free circulation over the affected parts.

Thos. Christy & Co.
4-12 Old Swan Lane,
London, E.C.4.





Some reasons why
you should display

TRADE 'KEPLER' MARK
COD LIVER OIL
WITH MALT EXTRACT

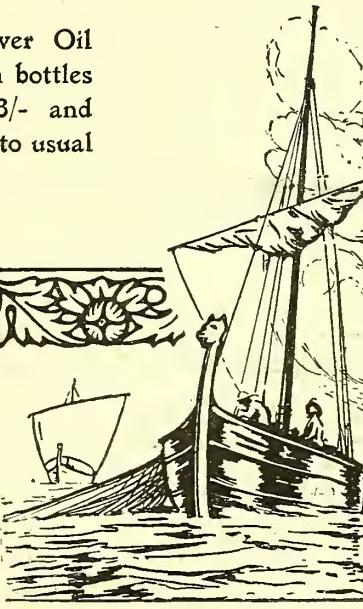
Every customer knows the brand name 'KEPLER' and associates it with products of the highest quality.

Physiological tests indicate that Vitamins A and B are present in active condition.

Clinical tests prove its worth in use.

The sales test proves it a most consistent producer of satisfied customers and repeat orders.

'KEPLER' Cod Liver Oil
with Malt Extract, in bottles
of two sizes, at 33/- and
60/- per doz., subject to usual
trade terms.



BURROUGHS
WELLCOME & CO.
LONDON

WARRICK BROTHERS, LIMITED

CHOCELLÆ.

PULVELLÆ.

FLEXOIDS.

FLEXETTES.

FIZZLETS. (*Suspended*)

REFRESHLETS.

CRYSTADES.

EXTRAITS AUX FLEURS.

ESSENTIAL OILS.

POMADES (FLORAL).

ROSE WATER.

SACHETS.

PERFUMES.

SYNTHOROSE.

CACHOUS.

FRAGRETS. NORETS.

PERLES.

PASTILLES.

LOZENGES.

ORIFORM LOZENGES.

WALMSLEY CLEANING
PADS.

CAPSULES.

NOSTRONES.

COMPRESSED TABLETS.

AMULETS.

POT POURRI (CINET'S)

JAPADUMS (CINET'S)

TOILET SOAPS.

CHAPIREAU'S CACHETS.

CINET'S GOODS.

CACHETS.

CACHET APPARATUS.

ZEPHYR BUTTONHOLES.

PERFUMETTES.

OTTOLETTES.

ZOMBS.

CHANTICLEER.

LUBRILAX.

THE "FLAG"
EAU DE COLOGNE.

Also Special Agents for

JELLOIDS.

IRON JELLOIDS.

DULCILAX.

6, Nile Street, City Road, London, N.1.

Telephone: CLERKENWELL 2452.

Telegrams: "WARRICKERS, HOX, LONDON."

CORRESPONDENCE FROM OVERSEAS SOLICITED.

NOVEMBER 18, 1922.

THE CHEMIST AND DRUGGIST
SUPPLEMENT

i

HOWARDS'

New Packages *for the* Counter

1, 2, 4, 8 and 16 oz.

**EPSOM & GLAUBER'S SALTS, BORACIC
ACID, BORAX, SODII BICARB., Etc.**

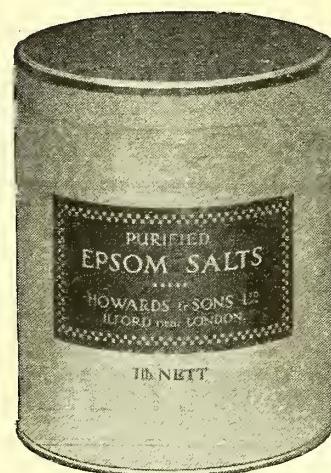
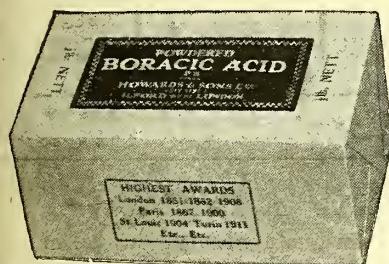
ROUND CARTONS

WITH TIN ENDS.

STRONG AND
AIR-TIGHT.

ALSO

BLOCKED PACKETS



HYDROGEN PEROXIDE P.B.

OWN MAKE.

4, 8 and 16 oz. bottles.

With SCREW-CAPS—much handier than wired corks.

LOWEST PRICES ON THE MARKET

Howards & Sons, Ltd. (Estd. 1797) Ilford—London.

D D

BRITISH DYESTUFFS CORPORATION LTD.

REGISTERED



TRADE MARK.

Manufacturers of the following

MEDICINAL CHEMICALS:—

(Therafor Brand)

AURAMINE**BENZIDINE****BRILLIANT GREEN****CRYSTAL VIOLET****GENTIAL VIOLET****INDIGO CARMINE****LEUCO MALACHITE GREEN****METHYLENE BLUE****PICRIC ACID****SULPHANILIC ACID****DIMETHYL-PARA-AMINO-BENZALDEHYDE****PHENYLHYDRAZINE HYDROCHLORIDE***Samples and Prices on application to :—***Sales & Export Departments, 70 SPRING GARDENS, MANCHESTER.**Farbwerke vorm Meister Lucius & Brüning,
Hoechst on Main, Germany.

HOECHST ORIGINAL PREPARATIONS.

ALBARGIN*	NEOSALVARSAN*
ANAESTHESIN*	SILBERSALVARSAN
ANTIPYRINE	MIGRAININ*
BENZONAPHTOL	MELUBRIN*
BARBITONE	TRYPAN BLUE
DERMATOL*	PYRAMIDON*
HEXOPHAN*	TUMENOL*
HYPOPHYSIN*	VALYL "HOECHST"
* Registered Trade Marks.	
SERUMS—VACCINES—TUBERCULINES	

Telephones :
Holborn 6749, 879.
Telegrams :
"OLSTRANKEM,"
Phone, London.



Codes :
A B C, 5th Edition;
Bentley; Marconi;
Western Union.

Fine Chemicals and Alkaloids.

TO EXPORTERS:—

We can quote advantageous prices
for prompt shipment, ex Continental
ports. Standard qualities, P.J.4,
U.S.P.VIII., B.P. guaranteed.

TO HOME TRADE:—

We can give immediate delivery
from our own Stocks, of a wide
range of fine chemicals and alkaloids.

*We request in our mutual interests
the opportunity to quote you.*

The Old Strand Chemical & Trading Co., Ltd.
(Managing Director, Herbert A. Berens, B.A.Cantab., F.C.S.)

Audrey House, Ely Place, LONDON, E.C. 1.

Works at MAISSE, SEINE-ET-OISE, FRANCE.

Telephone :
Minories 2335.

Telegrams :
"Eumydrin, Phone, London."

A. C. HENRY19 St. Dunstan's Hill,
LONDON - E.C.3.

MALT EXTRACT WITH COD LIVER OIL

We can quote you advantageous prices for Malt Extract with Cod Liver Oil, also Malt Extract, both packed, labelled and delivered when and where required.

Our list of toilet preparations will be of interest to you. Send for a copy.

FOR IMMEDIATE DELIVERY:-

HEXAMINE

ASPIRIN

ACID TANNIC

ACID PYROGALIC

(TECH. & LEVISS.)

(CRYST. & RESUB.)

ALSO :-

CHEMICALS FOR ALL PURPOSES

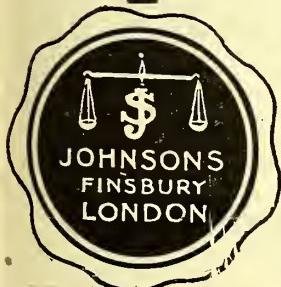
JOHNSON & SONS,

Manufacturing Chemists Ltd.,

23 CROSS ST., FINSBURY, E.C.2.

Telephone : Clerkenwell 1660 (3 lines).

Telegrams : "Caustic, London."



CHAS. PAGE & CO., LTD.

47/51 KING WILLIAM ST., LONDON, E.C.4.

422/425 Royal Exchange, Manchester. 31 St. Vincent Place, Glasgow.

Offer at first hand.

ACETANILIDE ACID TANNIC "BYK"
BROMIDES
PHENOLPHTHALEIN

WHOLESALE QUANTITIES ONLY.

TELEPHONES

HEAD OFFICE: MINORIES 2250 (3 lines).
MANCHESTER: CENTRAL 1882 (2 lines).
GLASGOW: CENTRAL 452.

TELEGRAMS

"PAGANINI LONDON."
"PAGANINI MANCHESTER."
"PAGANINI GLASGOW."



Branch Works:—

BRADFORD.

Telephone: LUTON 891.

Telegrams: LAPORTE.

Codes: MARCONI,
A B C, 5th,
BENTLEY'S.

B. LAPORTE LTD.

CHEMICAL MANUFACTURERS,

LUTON.



HYDROGEN PEROXIDE

HYPOCHLORITE of SODA

HYPOSULPHITE of SODA

PERBORATE of SODA

OXALIC ACID

SULPHITE of SODA

BARIUM SALTS

SAL-ACETOS POWDER

ALKALOIDS

Fine Chemicals Opium Derivatives

SALICIN
CAPSICIN
CANTHARIDIN
PODOPHYLLIN
HYOSCYAMINE
HOMATROPINE
JALAP RESIN
IRIDIN
ALOIN
GINGERINE
LITHIA SALTS
SCAMMONY RESIN

MORPHINE
CODEINE
STRYCHNINE
CAFFEINE
EMETINE
THEOBROMINE
CHLOROFORM

OPIUM
TELA VESICATORIA
VERATRINE
ATROPINE
CHRYSAROBIN
DIAMORPHINE
EMETINE
BISMUTH IODID.
EMP. CANTH. LIQ.
ETHYL MORPHINE
HYDRO-CHLOR.
ERGOTIN

T. & H. SMITH LTD

BLANDFIELD WORKS: 25 CHRISTOPHER STREET: 32 & 34 VIRGINIA STREET
EDINBURGH : LONDON, E.C.2. : GLASGOW.

FINE CHEMICALS, Ltd. 40, MARY ST., DUBLIN.
INVITE ENQUIRIES FOR
CARRIGEEN (IRISH) MOSS,
FINE CHEMICALS,
HEAVY CHEMICALS.
KEEN QUOTATIONS OFFERED.

Pyrogallic Acid Gallic Acid

Manufactured by J. L. ROSE
At ABBEY ROAD, BARKING, LONDON, E.
Wholesale and Export Only.

SODIUM BENZOATE
ETHYL CHLORIDE

BENZOIC ACID
GUAIACOL

HEXAMINE
MERCURIALS, ETC.

RONSHÉIM & MOORE - - - 11a Wormwood Street, LONDON, E.C.2.
Telephone: BANK 801. Telegrams: "ASSIST, AVE, LONDON."

Actual Manufacturers:

**WARRINGTON
CHEMICAL & DRUG CO.**
Paddington Works, Nr. WARRINGTON.
Telegraphic Address: "Salicin Warrington."

ACID SALICYLIC

EPSOM SALTS, Pure B.P. Needle and Medium Crystals
and Exsiccated

GLAUBER SALTS, Pure B.P. Pea Crystals

BARIUM CHLORIDE Harris, Hart & Co. Ltd., Chemical Manufacturers,
17 Cooper St., Manchester.

BRUNNER, MOND & CO., LIMITED

Crescent

Brand



ALKALI PRODUCTS

These products are made by the Ammonia process and are distinguished by their great purity.

PURE ALKALI, 58 Degrees

A dry, white powder: dissolves quickly and easily in water, making an excellent detergent for use by printers, bleachers, dyers, and for bottle washing. Is nearly equal to 99 per cent. carbonate of soda; is much used by glass, paper and soap makers. The best alkali for soap powders and washing powders.

PURE SODA CRYSTALS

CARBONATE OF AMMONIA (Lump and Powder)

Retailers can obtain these products through any Wholesale House by specifying B. M. & Co.'s "Crescent" Brand.

The Manufacturers supply wholesale quantities only.

BICARBONATE OF SODA

This Bicarbonate answers all the requirements of the British Pharmacopoeia. It is a pure, refined and recrystallised salt, particularly free from metals or any base other than soda. This sodium bicarbonate is specially suitable for the preparation of granular effervescent preparations and salines, seidlitz powders and baking powders, and is well adapted for other medicinal and domestic purposes. It is the purest and cheapest sodium bicarbonate made.

CAUSTIC SODA

Solid, 76/77 per cent.; 70/72 per cent.; 60/62 per cent.
Flaked, 76/77 per cent.

SILICATE OF SODA

BRUNNER, MOND & CO., LIMITED, NORTHWICH, CHESHIRE.

LONDON OFFICE:
7, Cavendish Square, W.I.

SOLAZZI BECAUSE LIQUORICE JUICE

IS PRE-EMINENTLY
THE CHEMIST'S BRAND

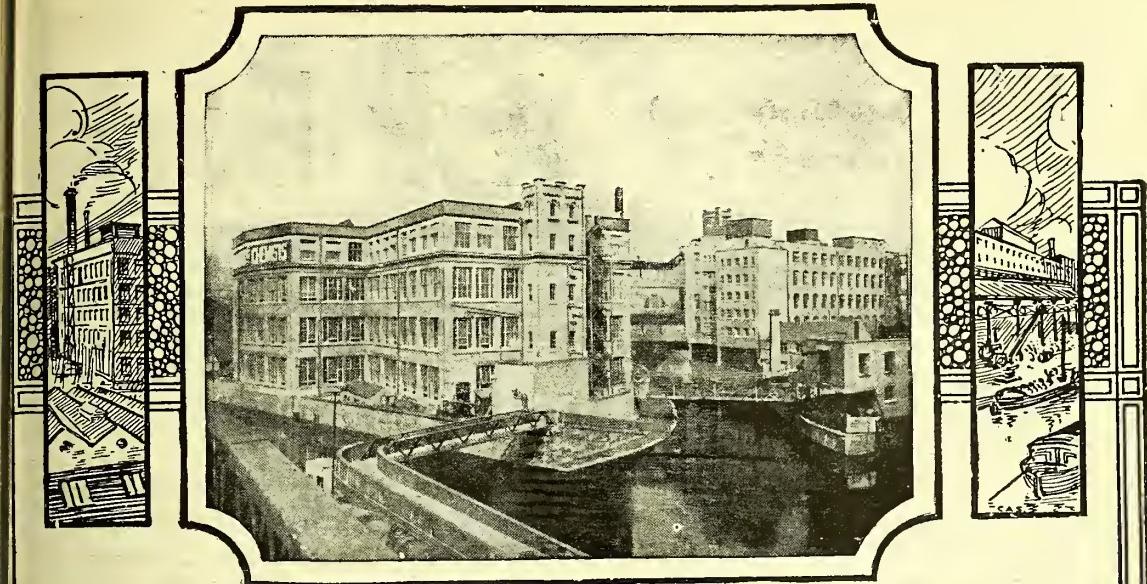
- 1 IT IS RECOGNISED AS SUCH BY THE LEADING MEDICAL JOURNALS.
- 2 IT IS RECOGNISED AS SUCH BY CHEMISTS AND THE PUBLIC, AS IS PROVED BY ITS UNINTERRUPTED SALE OF OVER 100 YEARS.
- 3 THE SALE IS HELPED BY STEADY AND INTELLIGENT ADVERTISING.
ASK YOUR WHOLESALER FOR OUR LATEST HANDBILL.
IT WILL INTEREST YOU AND IT WILL INTEREST YOUR CUSTOMERS.



THE LICENSES & GENERAL INSURANCE CO., LTD.

VICTORIA EMBANKMENT, next Temple Station, W.C.2.

TELEPHONE NOS.: CENTRAL 7360-1.



ALKALOIDS AND ACTIVE PRINCIPLES.

CANTHARIDIN.
ATROPINE AND SALTS.
HYOSCYAMINE AND SALTS.
THEOBROMINE SALTS.
HOMATROPINE AND SALTS.
DIGITALIN.

HYPNOTICS.

URADAL.
BUTYL CHLORAL HYDRATE.
CHLORALFORMAMIDE.

ANTIPYRETICS.

ASPIRIN.
ACETANILIDE.
METHYL ACETANILIDE.

ANTISEPTICS.

ACRIFLAVINE.
PROFLAVINE.
CHLORAMINE-T.
DICHLORAMINE-T.
HALAZONE.
CHLORCOSANE.
RESORCIN MONO ACETATE.

CHLOROPHYLL (oil and spirit sol.)
QUINOPHAN--BOOTS.
GLUCOSE—PURE.

PRICES ON APPLICATION.

LOCAL ANÆSTHETICS.

BENZAMINE HYDROCHLORIDE.
BENZAMINE LACTATE.

SACCHARIN DERIVATIVES.

SACCHARIN (550).
SACCHARIN (soluble).
P. TOLUENE SULPHONCHLORIDE.
P. TOLUENE SULPHONAMIDE.

GLYCEROPHOSPHATES.

GLYCEROPHOSPHATES OF SODIUM.
CALCIUM, &c.

PERFUMES.

B. NAPHTHOL METHYL ETHER.
B. NAPHTHOL ETHYL ETHER.
P. CRESOL METHYL ETHER.
GERANIOL AND ESTERS.
IONONE.
BENZYL ACETATE.
EUGENOL.
METHYL ACETOPHENONE.

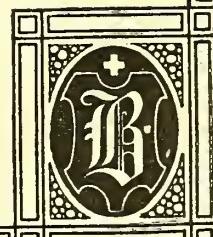
BOOTS PURE DRUG CO. LTD.,

MANUFACTURING CHEMISTS AND
MAKERS OF FINE CHEMICALS,

STATION STREET — NOTTINGHAM.

TELEPHONE : 3160

TELEGRAMS : "DRUG NOTTINGHAM."



ACIDS (Pure and Commercial)SULPHURIC
HYDROCHLORIC

NITRIC

LACTIC

OXALIC

PERCHLORIC ACID

Puriss for potash determination,
TARTARIC
CITRIC, &c., &c.**FINE & MEDICINAL
CHEMICALS**HYDROGEN PEROXIDE (100 vols.)
ALKALOIDS
SACCHARINE
MERCURIAL SALTS &c., &c.**CRUDE DRUGS &
AMERICAN BOTANICALS**ROOTS
HERBS
LEAVES
BARKS, &c., &c.**Ask Berk****F. W. Berk & Co., Ltd.,**
1 Fenchurch Avenue,
London, E.C.3Telephone: Avenue 4032 (5 lines)
Telegrams: "Berk, Phone, London."Works: Abbey Mills Chemical
Works, Stratford, E.15Pentrepoth Chemical
Works, Morriston.Sole makers of **BAA**, purest and best
accumulator acid.**ESSENCES**
HIGHEST CONCENTRATION.Sole Agents for Gt. Britain and Colonies
FOR**FRIES & BRO.** NEW YORKThe World - Renowned Makers of
FIRST QUALITY ESSENCES.Stocks in London.
PEACH APRICOT HONEY MAPLE &c.
Ask for Quotations & Samples.**A. CONNELL & CO.,**
20 BEVIS MARKS, LONDON, E.C.3.
Phone: AVENUE 1945. Telegrams: "NITROZONE, LONDON."**POTASSIUM
PERMANGANATE****"B.P."**JACKSON BROS. & CO.,
Hulme Hall Chemical Works,
MILES PLATTING, MANCHESTER

Grams: "Epsom," Manchester. Phone: 4752 Central.

PEPTONE

Bacteriological and ordinary qualities.

PETRI BROTHERS,

39 LIME STREET . . . LONDON, E.C.3. (2)

**ON SALE
IN LOTS TO SUIT
PURCHASERS**

Several Tons of Jujubes
and Pastilles.

MANUFACTURED BY

**Blyton, Astley & Co.
MANCHESTER.**

Cable Address:
"CELAITCH NEW YORK."Cedes:
A B C, Fifth; Bentley's Improved Private.

CHAS. L. HUISKING, INC.

5 Platt St., New York City.

**BROKERS & COMMISSION MERCHANTS,
DRUGS : CHEMICALS : OILS : SPICES.
PROPRIETARY MEDICINES, DRUGGISTS' SUNDRIES.***Buying and Selling Agents for leading
Houses in all parts of the World.*

European Manufacturers desirous of placing their goods in the American market would do well to communicate with us. Our outlet for goods is very large.

London Correspondents—CHAS. L. HUISKING, LTD., 74 Gt. Tower St., London, E.C. 3.

Phone: MINORIES 2652. Cable Address: "CELAITCH LONDON." Telegrams: "CELAITCH, BILGATE, LONDON."

FOR

LOZENGES

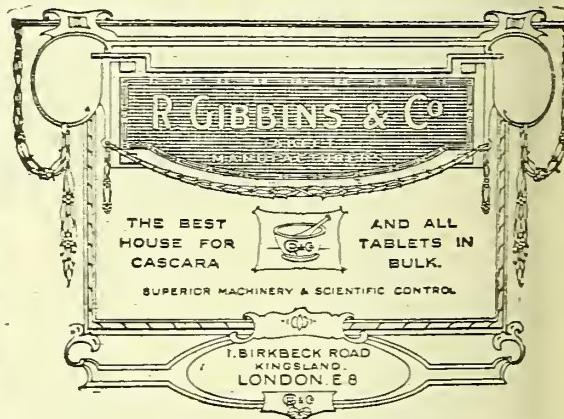
ALL

**LIQUORICE AND
MENTHOL PELLETS****PASTILLES**

ASK

ERNEST JACKSON & CO., Ltd.,
MANUFACTURING CHEMISTS,
CREDITON, DEVON.

London Depot: Plantain Place, Crosby Row, Ebor, S.E. 1.



PILLS & TABLETS (ALL SIZES).

ACTUAL MANUFACTURERS.Lists on Application.
Thousands of Stock Formulary.OUR SPECIALITY FOR 30 YEARS!**MATTHEWS & WILSON, LTD.**
COLE STREET, LONDON, S.E. 1.

Telephone: Hop 5497.

Telegrams: Pilleolum, Sedist, London.

Big Offer for Window Displays

Until further notice we are presenting absolutely *free*, with each display order, one dozen Glycola Shampoo powders for each

- 1 doz. 1/4 bottles of Glycola
- 2 doz. -/8 bottles of Glycola
- 1 doz. -/10½ tins of Health Salts.

Also usual 10% discount off m.w.p. Don't miss this profitable line of business.



CLARK'S GLYCOLA

is one of the best selling toilet preparations on the market. It is always in good demand and carries an excellent margin of profit. Sell it and display it. It will pay you well.

*Established
50 years.*

Himrod's ASTHMA CURE

IT is a powder to be burned and the fumes inhaled without any bad after-effects. Recommended by physicians throughout the world.

"I have tried every remedy ever invented, and 'Himrod's Cure' is the only one in which I have absolute confidence."—EMILY FAITHFUL.

"This is an excellent remedy for Asthma."—Sir MORELL MACKENZIE (in his Clinical Lecture at the London Hospital and Medical College).

"The only relief I could get; if I had only known of it before."—LORD BEACONSFIELD, in his dying moments.

Himrod Manufacturing Company,

SOLE PROPRIETORS,
270 WASHINGTON STREET,
JERSEY CITY, N.J., U.S.A

SOUTH AFRICA.

Branches in all Important Towns.

LENNON LIMITED WHOLESALE AND RETAIL CHEMISTS AND DRUGGISTS.

Druggists' Sundriesmen. Dealers in Surgical Instruments, Dental, Optical, and Photographic Goods, Perfumery, and Assay and Mining Requisites. Contractors to Hospitals and Public Institutions.

AGENCIES UNDERTAKEN.

London Office:

12-14 LAFONE ST., LONDON, S.E.1.

A CANADIAN MESSAGE

To the Retail Chemists and Druggists of Great Britain

DURING the period of the Great War we were unable to ship any of our Pharmaceutical Products to England, and their use and sale were very much reduced as a consequence.

We are now constantly detailing and sampling Wampole's Specialties to the Medical Profession throughout Great Britain, with gratifying results.

The leading wholesale druggists of England are carrying a full stock of our preparations, and are prepared to fill orders promptly from retail chemists.

Cod Liver Preparation, 16 oz.
Cod Liver Preparation, 8 oz.
Phospho-Lecithin, 16 oz., unstamped.
Phospho-Lecithin, 8 oz., unstamped.
Creo-Terpin, 16 oz., unstamped.
Creo-Terpin, 8 oz., unstamped.
Magma Magnesia, 16 oz., unstamped.

MADE IN CANADA BY

Henry K. Wampole & Co., Ltd.
Manufacturing Pharmacists,
PERTH, ONTARIO, CANADA.

NOVEMBER 18, 1922.



ARTHUR BERTON LTD.
Manufacturers. Importers. Exporters.
LONDON, GLASGOW, MANCHESTER

We respectfully invite you

To STAND No. 56

THE CITY HALL, MANCHESTER,
On November 20th to 25th.

ARTHUR BERTON, LTD.

15-17 WORSHIP STREET, LONDON, E.C.2.

84 MILLER STREET, GLASGOW.

36 CHAPEL ST., VICTORIA BRIDGE, MANCHESTER.

Messrs. F. S. Cleaver & Sons, Ltd., of Twickenham (MdLX.)

will be exhibiting at the

CHEMISTS' EXHIBITION City Hall, Deansgate, Manchester

(NOVEMBER 20th to 25th, 1922)

on STAND No. 63

their famous high-grade Toilet Preparations.



Talcum CLEAVER

— the STERILIZED
Dusting Powder in the
refillable Tin

ALTHOUGH introduced only some year or so ago, the unique excellence and the special feature of complete sterilization during the process of manufacture, has won for Talcum Cleaver a widespread and lasting popularity.

TOILET Terebene SOAP

TEREBENE, which is the active principle of this soap is renowned for its powerful antiseptic and purifying properties, and it possesses at the same time valuable deodorizing powers. Moreover the odour of Terebene, unlike some disinfectants is very agreeable ; in Cleaver's Toilet Terebene Soap it is incorporated with the very highest grade of soap-making ingredients.

Cleaver's HAIR TONIC

FORMERLY known as "Rosemary and Cantharidine Hair Wash." It is prepared from an ancient and exclusive Oriental recipe and is a firm favourite among ladies who demand a hair-wash of the very finest quality. For all this it is very moderately-priced, and has been a ready and a steady seller for many years.

Do not miss STAND No. 63 if you have better-class customers to consider.

Further particulars on request to :—

F. S. CLEAVER & SONS, LTD., TWICKENHAM, MDLX., ENG.

Established 1770.

GERMOLENE

ASEPTIC

TALCUM POWDER

NOW ADVERTISED

The Proprietors of Germolene offer to the Trade another splendid line in **GERMOLENE ASEPTIC TALCUM POWDER.**

Packed in dainty containers, beautifully decorated in blue and gold, it sells at sight.

PRICE 6/6 per doz.

(less usual window show and cash discounts).

RETAILS AT 1/- PER TIN. PROFIT 100%.

Include it in your next Order.

Prices for Veno Specialities, Germolene, Dr. Cassell's Tablets, Veno's Lightning Cough Cure, etc., etc. are as follows :—

Small Size (1/3 retail)	12/5 per doz.	Cash Discount 2½ per cent. in 30 days.
Large Size (3/- retail)	30/- ,, ,,	

WINDOW SHOW TERMS.—For displaying showcards we allow an additional 5%. (With £100 parcels cash discount 5% in addition to the 5% for display.)

NOTE—ALL GOODS DELIVERED CARRIAGE PAID, IN FREE BOXES.

Sole Manufacturers & Proprietors—

THE VENO DRUG CO., LTD.
Manufacturing Chemists
MANCHESTER, ENGLAND

Telegrams: "SEAWEED MANCHESTER."

Telephone: 422 TRAFFORD PARK

For Your Window

Reduced fac-simil^e of red, white and blue window strip. A fine Lobelline sales aid, it lets people know you sell Lobelline. Supply'd gratis on request.

WE SELL
LOBELLINE
for
COUGHS, COLDS, ASTHMA.



BOTTLES
1/3, 3/-, 5/-
(P.A.T.A.).

LOZENGES
1/3 per tin
(P.A.T.A.).

Are You?

Are you getting your share of Lobelline customers, or are you letting your competitor get ahead of you? Wherever the familiar red, white and blue Lobelline Carton and display matter are on view, depend upon it a live chemist is making good profits and more satisfied customers. Sooner or later you too, will sell Lobelline. Why not now? Write to-night for generous terms and full particulars of our window display bonus.

THE COUGH CURE THEY ASK FOR AGAIN AND AGAIN

**GEE'S
LOBELLINE**

For Coughs, Colds, Asthma, Bronchitis.
Attractive Showcards and Advertising matter sent gladly.

Sole Proprietors:—

SQUIRE & CO., BIRMINGHAM, Ltd.,

Stirchley
Laboratories,
BIRMINGHAM.

SYRUP

REBORANE

(ROBERTS)

Recognised by the Medical Profession as
THE BEST TONIC.

Supplied in 8-oz. and 16-oz. Bottles by all the Wholesale Houses.

*Inquiries Invited for
NEW & RARE
MEDICINES*

of French, Italian and Russian Origin.

ROBERTS & CO.,

76 New Bond Street,
London, W.

5 Rue de la Paix,
Paris.

**Guaranteed Relief
— or MONEY BACK★**



For Rheumatism, Lumbago, Neuritis,
Gout, Sciatica, and all other Uric Acid
Complaints.

A Nationally Advertised Line that pays Retailers 25% on a steady increasing sale. Send now for Special First Stock Parcel: 1 doz. 3/- size, 1 doz. 5/- size, $\frac{1}{2}$ doz. 12/- size. Any quantity Carriage Paid. Window Display Terms on Application. All Wholesalers stock PHYSIKURATE.

On P.A.T.A. List

As advertised, any dissatisfied customer will receive money back on applying direct—this saves you from trouble and ensures your recommendation and profit.

PHYSIKURATE, Ltd., 92a Upper Clapton Road,
LONDON, E.5.

"**WORKS WHILE YOU SLEEP**"

WIRELESS MESSAGE.

*Hullo! Hullo!!
2-Hello calling*



**STAND
BY**

BIRMINGHAM
LEEDS
SHEFFIELD
MANCHESTER
BOLTON
NEWCASTLE
BARNSLEY
WIGAN
WAKEFIELD
& OTHERS

Messrs. Bewells Limited offer you a Top Hole seller, a grand winter line, for the voice and throat.

Attractively put up in 6d. tins.

1 gross and upwards at 45/- gr.

Smaller quantities at 48/- gr.

Novel window display materials supplied.

In stock by Messrs. Butler & Crispe, London, E.C.
and other Wholesale Houses, or direct from

Bewells Ltd.

Manufacturing Chemists,

19/21 Pitfield St.,
London, N.I.



PER 6D. TIN

Licoricine

ACTS LIKE MAGIC

Sells freely and readily.

Size. Per doz.

10½d. - 8/6



"RED BOTTLE

or

1/3 - 12/3

St. PETER'S OIL."

3/- - 27/-

5% Discount 30 days, on orders of £6.

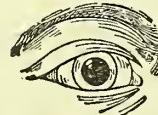
Licoricine is a popular remedy for Coughs and Colds wherever introduced.

Now is the time to get in your stock.

MANDALL & Co., LTD.

Tower Works, NEWCASTLE-ON-TYNE

National Telephone: 143 Central.



SINGLETON'S EYE OINTMENT.

The oldest established remedy in existence. Founded 1596 and manufactured on the present premises for 240 years,

ON THE LIST OF THE P.A.T.A.

REDUCED PRICE TO THE TRADE.

Retail Price	-	-	2/9 per pot.
Trade Price	-	-	25/- per doz.

Further particulars from:-

STEPHEN GREEN LTD.

210 LAMBETH ROAD,
LONDON, S.E.

Tel. No. 4088 CITY.

A Sure Profit of 20%.

Urodonal

Costs you **48/- & 115/2½ per doz.**

Sells at **5/- & 12/-**

It is backed by an extensive advertising campaign. Urodonal is in every home—it has a constant demand. Urodonal stands for clear profits—are you getting your share of these?

Jubol, Globéol, Gyraldose, Pagéol, Fandorine, Sinubérase, Filudine, Jubolitan, Jubolitoires, Vamianine, Dialirol, Linycol, Rhino-Fogyl, Fogyl, Romanyl,

Poral, Poralin, Noctyl, Rucoval, Furostyl, Succine, Corivore - Plaster.

Coliampoules: *Vamiol, Bokanol, Gamostyl, Plasmocol, Dosarter, Pyran, &c.*

From—Sangers ; May, Roberts ; Butler & Crispe ; Wilcox, Jozeau & Co. ; and all Wholesalers.

Write for Price List and Terms to—

M. E. BOUSSARD, 7 Paddington Street, LONDON, W.1.

Sole Agent for Chatelain's Laboratories, Paris.

Generous Profits

are assured to the Pharmacist who stocks these popular products.

Kay's 'LINSEED COMPOUND'
Compound Essence of Linseed

Kay's MOUNTAIN FLAX PILLS
'Linum Catharticum'

'Kay's TIC PILLS'

'Kay's THROAT LOZENGES'

Purchased in convenient quantities from any Wholesaler they carry a clear protected (P.A.T.A.) 25% on turnover (33½% on cost). Their real merit—backed by shrewd advertising—ensures a steady ever-growing sale.

Sole Proprietors :

KAY BROTHERS LTD.
STOCKPORT



THE GREAT NERVE FOOD AND FLESH BUILDER.

IRVONA is obtainable from all the usual wholesale houses, or direct, at the following prices—**3/- size, 27/- per dozen.**

15/- „ 135/- „ „

"IRVOLAX" (the safe aperient).

1/3 size	12/- per doz.
3/- „	(four times the quantity)	27/- „

MOLVENE

(the safe flesh reducer).

3/- packet 29/- per doz.

Terms Net 30 days, subject to usual trade references.
For orders under 27/- in value cash with order.

P. J. WILLIAMS

Chiswell Chambers, 27 Finsbury Street,
LONDON - - E.C. 2

"Thermos,"
Limited.

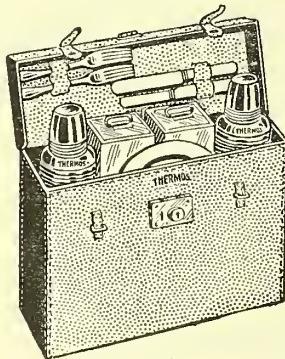
THERMOS

THERMOS MEANS BIGGER BUSINESS.

The immense variety of the "THERMOS" range enables you to go out after a class of trade unobtainable any other way. Between the popular 5/- "THERMOS" Flask and the luxurious "THERMOS" Restaurants, there is something in the "THERMOS" line to suit your business.

DO THESE THREE THINGS :

1. Write for particulars of our free Publicity Service for Dealers.
2. Send for "THERMOS" List, illustrating every line.
3. Ask about the Free "THERMOS" Display Stand.



THE "THERMOS" MOTOR RESTAURANT

shown (No. 202) has equipment for two persons, and includes two Thermos Flasks, two nickel sandwich boxes, and two each knives, forks, spoons and enamel plates. A splendid display item for good-class trade. Equipments for four or six persons also stocked.

THERMOS FLASKS

are stocked in various capacities and finished, and priced from 5/- retail and up. The example shown is No. 6—the "THERMOS" de luxe—and is beautifully finished in nickel. Retails at 13 6.



There is Profit for the Chemist in "Razorite."

You've only to put "RAZORITE" on your counter and it will sell itself—that means extra Profits for YOU—easily earned.

"RAZORITE" is a specially prepared white oily powder which is sprinkled lightly on the surface of any ordinary or safety razor strop, and rubbed well in with the finger. Quite a simple little operation, but one that brings a wonderfully keen edge to even the dullest of razors. No wonder then that "RAZORITE" will sell freely wherever it is shown.

"RAZORITE" contains no emery or any other gritty substance, and is retailed in handy little sprinkler top containers at 1/6, which yield a generous profit to the Chemist. Get in a supply NOW and give "RAZORITE" a prominent display in your windows and on your counters, and link up with our forthcoming advertising campaign which will ensure a great demand for "RAZORITE" from men in your neighbourhood.

Sole Wholesale Distributors for United Kingdom:

W. EDWARDS AND SONS
157 Queen Victoria St., London, E.C.4.
"RAZORITE," Regd. 75 Aldermanbury,
London, E.C.2.



"Rx Collosol Ferromalt (Crookes)"

the instructions you will see most frequently on your script this winter.

Collosol Ferromalt, the most successful iron tonic on the market, is the subject of a new brochure issued to the medical profession early in November.

Terms and full particulars from

THE CROOKES LABORATORIES
22 Chenies Street, Tottenham Court Road, W.C.1
Telephones : Museum 3663-3697. Telegrams : "Colossally, Westcent, London."

With Glycerophosphates
Hypophosphites
Cascara
Manganese
Haemoglobin

ORYTON'S

Don't Forget to stock these two remedies

"KRENOMAR"

(REGD.)

In the case of Toothache, | In cases of Ringworm, Alopecia,
the Box with the RED Seal. &c., the box with the BLUE Seal.

Sole Proprietors & Manufacturers
The PROPRIETARY CURES (Parent) Co.

Registered Office : LTD.

85 Albert Road, MIDDLESBROUGH.

Selling price in each case 1/1½ per box.

SPECIAL TERMS to the TRADE Opinion of a Chemist: "I have sold
more than I thought I would."

NURSE HARVEY'S MIXTURE

A safe, simple, and reliable remedy for Children's Ailments is advertised so extensively in the daily and weekly Press as to bring mothers to the retailer without effort on his part.

The selling has been done before the mother reaches the chemist, and, having supplied her, it is only common sense to claim she will buy other family necessaries from him. Moreover, the retailer has a profitable return on a quick turnover.

For Direct Terms apply to—

OSCAR SCRUTON & CO., YORK

THE OLDEST and THE BEST "DUCA DI CORIGLIANO" LICORICE JUICE

PREPARED BY THE PROPRIETOR OF THE CALABRIAN LICORICE ESTATES (ITALY) NOTED for CONSISTENT PURITY AND PALATABILITY

THERE IS NONE BETTER

Stocks in LONDON

Sole Agent :

Albert E. FERGUSON, 1 Jewry Street, LONDON, E.C.3

Fig. 95.



The "EMPIRE" HOT WATER BOTTLES

Place your order now for present or future delivery, as prices will not go any lower than the following. Chemists who have built up a reputation for reliable Hot Water Bottles continue to order our well-known "EMPIRE" brand of these goods. Do not risk trying an unknown make.

One quality only—the Best. Guaranteed for two years.

The Red Hot Water Bottles are selling well. The colour and finish appeal to anyone looking for a seasonable present. Each one of these is fitted with a spare washer.

	Sizes	PRICES as follows:							
Heavy make		6×8	6×10	6×12	8×10	8×12	8×14	10×12	10×14 in.
Grey rubber	each	3/5	3/9	4/1	4/5	4/9	5/3	5/6	6/0
Red rubber	"	3/8	4/0	4/4	4/8	5/0	5/6	5/9	6/6
Each Bottle in a strong paper bag with directions for use.									
	Sizes	COVERS.							
Scarlet or grey plush ea.		6×8	6×10	6×12	8×10	8×12	8×14	10×12	10×14 in.
Velour, assorted colours (washable)	each	1/2	1/4	1/6	1/7	1/8	1/10	2/-	2/3
MUFF WARMER, red rubber, oval shape, 3½×7 in., each 2/-									

For the Christmas trade we hold a large variety of

Toilet Sundries—BRUSHES, COMBS, MANICURE INSTRUMENTS, POWDER PUFFS, SCISSORS, VANITY BOXES, ETC., ETC. A discount of 5 per cent. for prompt cash is allowed on all amounts of 10/- and upwards. Money returned if goods are not satisfactory. Write for New Price Lists of Druggists' Sundries, Rubber Goods, Cut Sheet Rubber Appliances, etc., containing full particulars of our well-known "Empire" brand of Air Cushions, Clinical Thermometers, Enemas, Hot Water Bottles, etc., etc.

BURGE, WARREN & RIDGLEY, Ltd., 91 & 92, GREAT SAFFRON HILL, LONDON, E.C.1.

DR. SCHOLL'S TOE-FLEX

corrects bunions, straightens crooked toes by mechanical action. Made of finest soft surgical rubber it gently restores the joint to its normal position. Three sizes, price 2s. each.

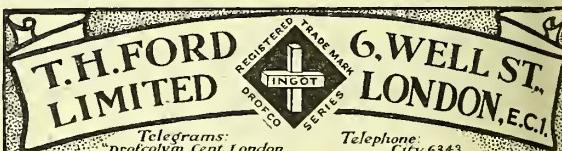


*Dr Scholl's
Foot Comfort Appliances*

give immediate relief and permanent correction to every type of foot trouble. By linking up, through strong window displays, with "Scholl" National Advertising you will obtain your share of the tremendous demand we create, thereby greatly increasing your profits.

Write to-day for full particulars.

The SCHOLL MFG. CO., Ltd., 1-4 Giltspur St., London, E.C.1



PNEUMONIA JACKETS VACCINATION PADS

of BEST QUALITY material, and SCIENTIFICALLY finished.

Each in separate Greaseproof paper. Printed envelopes and contents VISIBLE.

DELIVERY FROM STOCK.

J. H. HAYWOOD, LTD.

CASTLE GATE,
NOTTINGHAM.

INVENTORS
OF
SEAMLESS
ELASTIC
HOSEYERY.

SURGICAL APPLIANCE
MANUFACTURERS.



Specialities :

Abdominal Belts,
Trusses,
Suspensory Bandages,
Braces,
Elastic Web Bandages,
and Druggists' Sundries.

WRITE FOR PRICE LIST.

ESTABLISHED 1833.

TELEGRAMS: "APPLIANCE NOTTINGHAM."

THE "MATER" CLINICAL

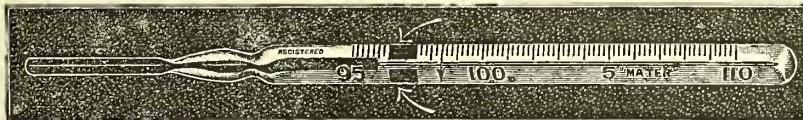
MAGNIFYING FRONT. NATIONAL PHYSICAL LABORATORY GUARANTEE.
EASY TO READ. EASY TO SHAKE DOWN.

This series is the only **Clinical** Thermometer on the

P. A. T. A. LIST

AN ADEQUATE MARGIN OF PROFIT BEING GUARANTEED

REGISTERED No. 553038



PRICES OF THE "MATER" CLINICAL IN METAL CASES:—

Retail ... 2 min., 4/-; 1 min., 5/-; $\frac{1}{2}$ min., 7/- each.

Wholesale „ 27/-; „ 33/-; „ 42/- per doz.

PERKEN, SON & CO., Ltd., 94 HATTON GARDEN,
LONDON, E.C. 1.

Established 1852.

Telephone: 724 Holborn.

Write for Prices of every description of CLINICAL and OTHER THERMOMETERS.

ESTABLISHED 1839.

PROTECTIVE OVERALL CLOTHING FOR CHEMISTS & DRUGGISTS

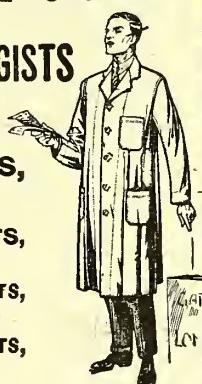
KHAKI DRILL
WAREHOUSE COATS,
7/11, 10/6, 12/6, 14/6.

WHITE DRILL JACKETS,
6/6, 7/6, 10/6.

WHITE DRILL LABORATORY COATS,
10/6, 12/11, 15/11.

BLACK DRILL WAREHOUSE COATS,
18/6.

Postage on Coats 9d. each.



POST ORDERS Promptly and Carefully Executed.

We pay postage on all orders over 20/-.
Samples and special quotations for quantities
sent on request.

STOCK SIZES, 34 to 44 Chest. When
writing us measure Chest over waistcoat.

GARDINER & Co. (THE SCOTCH HOUSE) Ltd.
(Dept. T.) 1 COMMERCIAL ROAD, LONDON, E.1.

Phone: Ave. 6650 (4 lines). Wires: "Durastile, Phone, London."

ESTABLISHED 1839.

Write us for copy of New Illustrated Style Booklet and
Patterns of New Acid-Proof Clothing.

THE SELLER of the SEASON!

Instantly

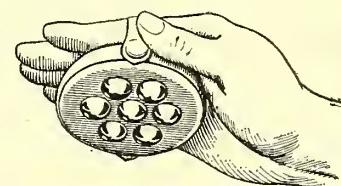
ROLLS PAIN AWAY!

In Cases of RHEUMATISM,
SCIATICA, LUMBAGO, ETC.
The "UROPAD PATENT FRICTION MASSAGER."

Guaranteed efficient and to
be exactly as represented.

Recommended
by the Medical
Profession.

Stocked by lead-
ing Stores.



The greatest boon to all sufferers
from Rheumatism ever invented.

For liberal Trade Terms write to-day.

**THE UROPAD CO., 3 Porchester Road,
Bayswater, London, W.2.**

SURGICAL HOSIERY CO., LTD. RUSSELL STREET, NOTTINGHAM

The House for Druggists' Sundries

HOT WATER BOTTLES AND COVERS,
WARM BELTS, CHEST PROTECTORS
ETC., FOR THE WINTER SEASON.

Write for Prices.

OILED SURGICAL COTTONS

OILED SURGICAL SILKS

EDWARD MACBEAN & Co., Ltd.

*Manufacturers of Oil-proofed and Rubber-proofed Cloths of every
description.*

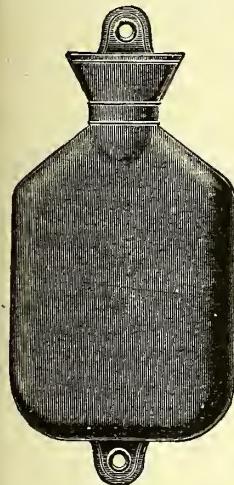
London Office—6 & 8 Lime Street Square, E.C.3.

123-125 Howard Street - GLASGOW.

Telegrams:
"Diamond, Glasgow."
"Stormproof, Ltd, London."
Codes: Lieber's 5-Letter, ABC (5th Edition), and Marconi.

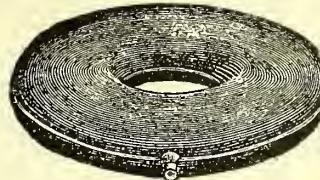
Telephones:
8387 Central.
1995 Central.

INDIA RUBBER HOT WATER BOTTLES & AIR CUSHIONS, etc.



RED SEAMLESS MOULDED
Boxed Separately

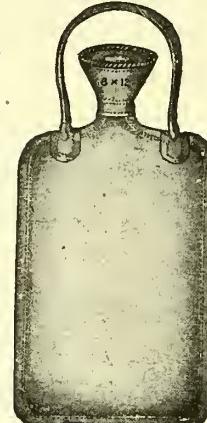
No. 2 4/6 each
No. 3 5/8 "



SOLID RED I.R. AIR CUSHIONS.
CIRCULAR.

14"	15"	16"	17"	18"
5/8	6/4	6/8	7/4	7/8
				each.

19"	20"	21"	22"
8/6	9/4	11/4	12/8
			each.



TEST DRAg

Guaranteed 2 years,
Fitted with Patent Double
Seal Stoppers,
 $10'' \times 6''$ $10'' \times 8''$ $12'' \times 8''$
 $3/4$ $3/10$ $4/2$
 $12'' \times 10''$ $14'' \times 10''$
 5.2 5.6 each.

All kinds of I.R. Goods, Tubing,
Enemas, Air and Water Beds,
Finger Stalls, Bandages, Crutch
Tips, Gloves, Waterproof Bed
Sheeting, &c.

THE CORNBROOK RUBBER CO., LTD.

83 FARRINGDON STREET, LONDON, E.C. 4

Telephone : Central 3820.

Works : BOW.

Telegrams : "Fercorrb, Cent, London."

THE PLASTER HOUSE

FULLY STOCKED.

21^o Ely Place,
London, E.C. 1.

Phone : Holborn 4637.
Telegrams : "Roborans,
Smith, London."

Edward Taylor
FACTORY : LTD.
SALFORD, MANCHESTER.

LATEST PRICE LIST ON APPLICATION

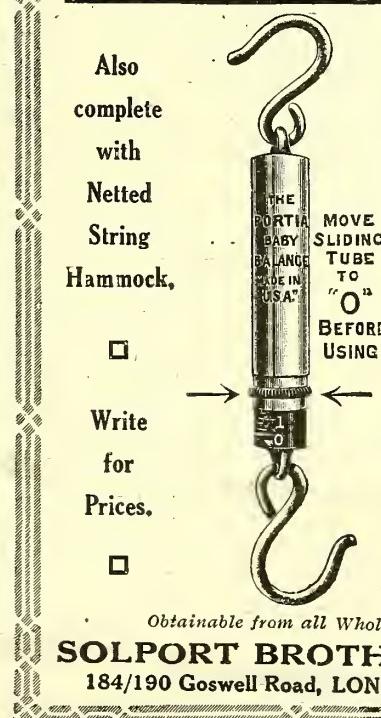
THE "PORTIA" ADJUSTABLE BABY'S BALANCE

Also
complete
with
Netted
String
Hammock.

Write
for
Prices.

Always
Accurate.

The
BEST
and the
Handiest
Portable
Baby's
Balance.



SOLPORT BROTHERS, Ltd.
184/190 Goswell Road, LONDON, E.C. 1.

The
Famous Natural Aperient Water

Hunyadi János

A large demand is in existence to-day for the above-mentioned Natural Aperient Water, and every Chemist should take steps with a view to securing a share of this important and profitable business by stocking a dozen bottles or so, which will be supplied at prices as follows :—

24/- per doz. large bottles or **48/-** per case of 25

18/- " small " or **72/-** " of 50

Nett, free delivery in London or any station in Great Britain.

Minimum Retail Price :

2/6 per large bottle. **2/-** per small bottle.

Attractive and Artistic Show Cards forwarded on application.

Some of the Properties and Uses of Hunyadi János.

Hunyadi János has for more than fifty years been recognised as the best of the **Natural** mineral waters containing sulphate of soda and sulphate of magnesia. Its laxative action is sure but gentle : it stimulates the liver and cleanses the blood.

Hunyadi János is particularly valuable in cases of—

Constipation.	Congestion of the Liver.	Neurasthenia.
Biliousness.	Obesity.	Insomnia.
Flatulency.	Gout.	Anæmia.
Indigestion.	Rheumatism.	Sluggish Circulation
Headache,	Hæmorrhoids.	Acidity.

and in many diseases of women and children.

Sole Wholesale Depot :

INGRAM & ROYLE, LTD.

BANGOR WHARF,

45 BELVEDERE ROAD - - - LONDON, S.E.1

19 South John Street, Liverpool.

Bath Bridge, Bristol.

HOWARDS'

New Packages *for the Counter*

1, 2, 4, 8 and 16 oz.

**EPSOM & GLAUBER'S SALTS, BORACIC
ACID, BORAX, SODII BICARB., Etc.**

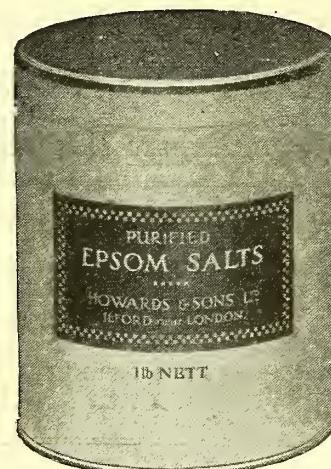
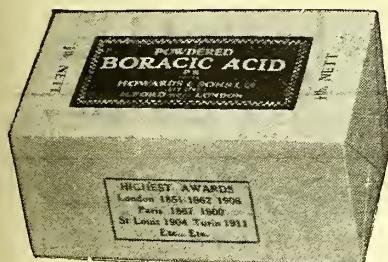
ROUND CARTONS

WITH TIN ENDS.

**STRONG AND
AIR-TIGHT.**

ALSO

BLOCKED PACKETS



HYDROGEN PEROXIDE P.B.

OWN MAKE.

4, 8 and 16 oz. bottles.

With SCREW-CAPS—much handier than wired corks.

LOWEST PRICES ON THE MARKET

Howards & Sons, Ltd. (Estd. 1797) Ilford—London.

BRITISH DYESTUFFS CORPORATION LTD.

REGISTERED



TRADE MARK.

Manufacturers of the following
MEDICINAL CHEMICALS:—

(Therafor Brand)

AURAMINE**BRILLIANT GREEN****GENTIAL VIOLET****LEUCO MALACHITE GREEN****PICRIC ACID**

DIMETHYL-PARA-AMINO-BENZALDEHYDE
PHENYLHYDRAZINE HYDROCHLORIDE

BENZIDINE**CRYSTAL VIOLET****INDIGO CARMINE****METHYLENE BLUE****SULPHANILIC ACID***Samples and Prices on application to :—***Sales & Export Departments, 70 SPRING GARDENS, MANCHESTER.**Farbwerke vorm Meister Lucius & Brüning,
Hoechst on Main, Germany.

HOECHST ORIGINAL PREPARATIONS.

ALBARGIN*	NEOSALVARSAN*
ANAESTHESIN*	SILBERSALVARSAN
ANTIPYRINE	MIGRAININ*
BENZONAPHTOL	MELUBRIN*
BARBITONE	TRYPAN BLUE
DERMATOL*	PYRAMIDON*
HEXOPHAN*	TUMENOL*
HYPOPHYSIN*	VALYL "HOECHST"
* Registered Trade Marks.	
SERUMS—VACCINES—TUBERCULINES	

Telephones:
Holborn 6749, 879.Telegrams:
"OLSTRANKEM,
Phone, London."
TOSCAT
BRAND
Reg. Trade Mark
Codes:
A B C, 5th Edition;
Bentley; Marconi;
Western Union.*Fine Chemicals and Alkaloids.*

TO EXPORTERS:—

We can quote advantageous prices
for prompt shipment, ex Continental
ports. Standard qualities, P.J.4,
U.S.P.VIII., B.P. guaranteed.

TO HOME TRADE:—

We can give immediate delivery
from our own Stocks, of a wide
range of fine chemicals and alkaloids.

*We request in our mutual interests
the opportunity to quote you.*

The Old Strand Chemical & Trading Co., Ltd.
(Managing Director, Herbert A. Berens, B.A.Cantab., F.C.S.)

Audrey House, Ely Place, LONDON, E.C. 1.

Works at MAISSE, SEINE-ET-OISE, FRANCE.

Telephone:
Minories 2335.Telegrams:
"Eumydrin, Phone, London."**A. C. HENRY**19 St. Dunstan's Hill,
LONDON E.C.3.

MALT EXTRACT WITH COD LIVER OIL

We can quote you advantageous prices for Malt Extract with Cod Liver Oil, also Malt Extract, both packed, labelled and delivered when and where required.

Our list of toilet preparations will be of interest to you. Send for a copy.

FOR IMMEDIATE DELIVERY:-

HEXAMINE

ASPIRIN

ACID TANNIC

(TECH. & LEVISS)

ACID PYROGALLIC

(CRYST. & RESUB.)

ALSO :-

CHEMICALS FOR ALL PURPOSES

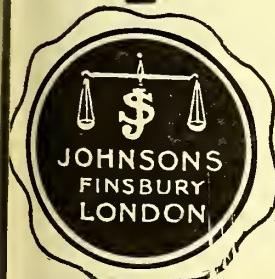
JOHNSON & SONS,

Manufacturing Chemists Ltd.,

23 CROSS ST., FINSBURY, E.C.2.

Telephone : Clerkenwell 1660 (3 lines).

Telegrams : "Caustic, London."



CHAS. PAGE & CO., LTD.

47/51 KING WILLIAM ST., LONDON, E.C.4.

422/425 Royal Exchange, Manchester. 31 St. Vincent Place, Glasgow.

Offer at first hand.

ACETANILIDE ACID TANNIC "BYK" BROMIDES PHENOLPHTHALEIN

WHOLESALE QUANTITIES ONLY.

TELEPHONES { HEAD OFFICE: MINORIES 2250 (3 lines).
MANCHESTER: CENTRAL 1882 (2 lines).
GLASGOW: CENTRAL 452.

TELEGRAMS { "PAGANINI LONDON."
"PAGANINI MANCHESTER."
"PAGANINI GLASGOW."



Branch Works:—

BRADFORD.

Telephone: LUTON 891.
Telegrams: LAPORTE.
Codes: MARCONI,
A B C, 5th,
BENTLEY'S.

B. LAPORTE LTD.

CHEMICAL MANUFACTURERS,

LUTON.



HYDROGEN PEROXIDE

HYPOCHLORITE of SODA

HYPOSULPHITE of SODA

PERBORATE of SODA

OXALIC ACID

SULPHITE of SODA

BARIUM SALTS

SAL-ACETOS POWDER

ALKALOIDS

Fine Chemicals Opium Derivatives

SALICIN
CAPSICIN
CANTHARIDIN
PODOPHYLLIN
HYOSCYAMINE
HOMATROPINE
JALAP RESIN
IRIDIN
ALOIN
GINGERINE
LITHIA SALTS
SCAMMONY RESIN

MORPHINE
CODEINE
STRYCHNINE
CAFFEINE
EMETINE
THEOBROMINE
CHLOROFORM

OPIUM
TELA VESICATORIA
VERATRINE
ATROPINE
CHRYSAROBIN
DIAMORPHINE
EMETINE
BISMUTH IODID.
EMP. CANTH. LIQ.
ETHYL MORPHINE
HYDROCHLOR.
ERGOTIN

T. & H. SMITH LTD

BLANDFIELD WORKS: 25 CHRISTOPHER STREET: 32 & 34 VIRGINIA STREET
EDINBURGH : LONDON, E.C. 2. : GLASGOW.

FINE CHEMICALS, Ltd. *40, MARY ST., DUBLIN.*
INVITE ENQUIRIES FOR
CARRIGEEN (IRISH) MOSS,
FINE CHEMICALS,
HEAVY CHEMICALS.
KEEN QUOTATIONS OFFERED.

Pyrogallic Acid Gallic Acid

Manufactured by **J. L. ROSE**
At ABBEY ROAD, BARKING, LONDON, E.
Wholesale and Export Only.

SODIUM BENZOATE
ETHYL CHLORIDE

BENZOIC ACID
GUAIACOL

HEXAMINE
MERCURIALS, ETC.

RONSHIE & MOORE - - - 11a Wormwood Street, LONDON, E.C. 2.
Telephone: BANK 801.

Telegrams: "ASSIST, AVE, LONDON."

ACID SALICYLIC

Actual Manufacturers:
**WARRINGTON
CHEMICAL & DRUG CO.**
Paddington Works, Nr. WARRINGTON.
Telegraphic Address: "Salicin Warrington,"

EPSOM SALTS, Pure B.P. Needle and Medium Crystals
and Exsiccated

GLAUBER SALTS, Pure B.P. Pea Crystals

BARIUM CHLORIDE *Harris, Hart & Co. Ltd.*, Chemical Manufacturers,
17 Cooper St., Manchester.

BRUNNER, MOND & CO., LIMITED

Crescent

Brand



ALKALI PRODUCTS

These products are made by the Ammonia process and are distinguished by their great purity.

PURE ALKALI, 58 Degrees

A dry, white powder: dissolves quickly and easily in water, making an excellent detergent for use by printers, bleachers, dyers, and for bottle washing. Is nearly equal to 99 per cent. carbonate of soda; is much used by glass, paper and soap makers. The best alkali for soap powders and washing powders.

PURE SODA CRYSTALS

CARBONATE OF AMMONIA (Lump and Powder)

Retailers can obtain these products through any Wholesale House by specifying B. M. & Co.'s "Crescent" Brand.

The Manufacturers supply wholesale quantities only.

BRUNNER, MOND & CO., LIMITED, NORTHWICH, CHESHIRE.

LONDON OFFICE:
7, Cavendish Square, W.I.

BICARBONATE OF SODA

This Bicarbonate answers all the requirements of the British Pharmacopoeia. It is a pure, refined and recrystallised salt, particularly free from metals or any base other than soda. This sodium bicarbonate is specially suitable for the preparation of granular effervescent preparations and salines, seidlitz powders and baking powders, and is well adapted for other medicinal and domestic purposes. It is the purest and cheapest sodium bicarbonate made.

CAUSTIC SODA

Solid, 76/77 per cent.; 70/72 per cent.; 60/62 per cent.
Flaked, 76/77 per cent.

SILICATE OF SODA

SOLAZZI BECAUSE LIQUORICE JUICE

IS PRE-EMINENTLY
THE CHEMIST'S BRAND

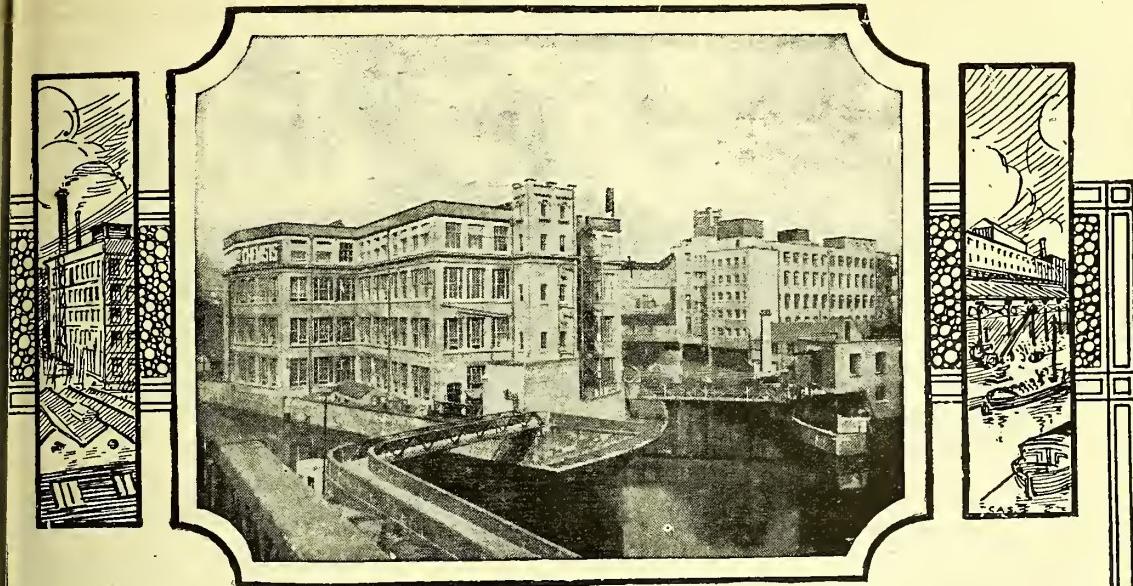
- 1 IT IS RECOGNISED AS SUCH BY THE LEADING MEDICAL JOURNALS.
- 2 IT IS RECOGNISED AS SUCH BY CHEMISTS AND THE PUBLIC, AS IS PROVED BY ITS UNINTERRUPTED SALE OF OVER 100 YEARS.
- 3 THE SALE IS HELPED BY STEADY AND INTELLIGENT ADVERTISING.
ASK YOUR WHOLESALER FOR OUR LATEST HANDBILL.
IT WILL INTEREST YOU AND IT WILL INTEREST YOUR CUSTOMERS.



THE LICENSES & GENERAL INSURANCE CO., LTD.

VICTORIA EMBANKMENT, next Temple Station, W.C.2.

TELEPHONE NOS.: CENTRAL 7360-1.



ALKALOIDS AND ACTIVE PRINCIPLES.

CANTHARIDIN.
ATROPINE AND SALTS.
HYOSCYAMINE AND SALTS.
THEOBROMINE SALTS.
HOMATROPINE AND SALTS.
DIGITALIN.

HYPNOTICS.

URADAL.
BUTYL CHLORAL HYDRATE.
CHLORALFORMAMIDE.

ANTIPYRETICS.

ASPIRIN.
ACETANILIDE.
METHYL ACETANILIDE.

ANTISEPTICS.

ACRIFLAVINE.
PROFLAVINE.
CHLORAMINE-T.
DICHLORAMINE-T.
HALAZONE.
CHLORCOSANE.
RESORCIN MONO ACETATE.

CHLOROPHYLL (oil and spirit sol.)
QUINOPHAN--BOOTS.
GLUCOSE--PURE.

PRICES ON APPLICATION.

BOOTS PURE DRUG CO. LTD.,

MANUFACTURING CHEMISTS AND
MAKERS OF FINE CHEMICALS,

STATION STREET — NOTTINGHAM.

TELEPHONE : 3160

TELEGRAMS : "DRUG NOTTINGHAM."

LOCAL ANÆSTHETICS.

BENZAMINE HYDROCHLORIDE.
BENZAMINE LACTATE.

SACCHARIN DERIVATIVES.

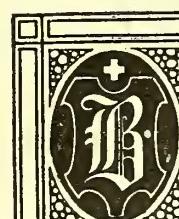
SACCHARIN (550).
SACCHARIN (soluble).
P. TOLUENE SULPHONCHLORIDE.
P. TOLUENE SULPHONAMIDE.

GLYCEROPHOSPHATES.

GLYCEROPHOSPHATES OF SODIUM.
CALCIUM, &c.

PERFUMES.

B. NAPHTHOL METHYL ETHER.
B. NAPHTHOL ETHYL ETHER.
P. CRESOL METHYL ETHER.
GERANIOL AND ESTERS.
IONONE.
BENZYL ACETATE.
EUGENOL.
METHYL ACETOPHENONE.



ACIDS (Pure and Commercial)

SULPHURIC
HYDROCHLORIC
NITRIC
LACTIC
OXALIC
PERCHLORIC ACID
Puriss for potash determination,
TARTARIC
CITRIC, &c., &c.

FINE & MEDICINAL CHEMICALS

HYDROGEN PEROXIDE (100 vols.)
ALKALOIDS
SACCHARINE
MERCURIAL SALTS &c., &c.

CRUDE DRUGS & AMERICAN BOTANICALS

ROOTS
HERBS
LEAVES
BARKS, &c., &c.

Ask Berk

F. W. Berk & Co., Ltd.,
1 Fenchurch Avenue,
London, E.C.3

Telephone: Avenue 4032 (5 lines)
Telegrams: "Berk, Phone, London."

Works: Abbey Mills Chemical Works, Stratford, E.15
Pentrepoth Chemical Works, Morriston.

Sole makers of BAA, purest and best
accumulator acid.

ESSENCES
HIGHEST CONCENTRATION.

Sole Agents for Gt. Britain and Colonies
FOR

FRIES & BRO. NEW YORK
The World - Renowned Makers of
FIRST QUALITY ESSENCES.

Stocks in London. PEACH APRICOT HONEY MAPLE &c.
Ask for Quotations & Samples.

A. CONNELL & CO.,
20 BEVIS MARKS, LONDON, E.C.3.
Phone: AVENUE 1945. Telegrams: "NITROZONE, LONDON."

POTASSIUM PERMANGANATE

"B.P."

JACKSON BROS. & CO.,
Hulme Hall Chemical Works,
MILES PLATTING, MANCHESTER

Grams: "Epsom," Manchester. Phone: 4752 Central.

PEPTONE

Bacteriological and ordinary qualities.

PETRI BROTHERS,

39 LIME STREET . . . LONDON, E.C. 3. (2)

**ON SALE
IN LOTS TO SUIT
PURCHASERS**

Several Tons of Jujubes
and Pastilles.

MANUFACTURED BY

**Blyton, Astley & Co.
MANCHESTER.**

Cable Address:
"CELAITCH NEW YORK."

Codes:
A B C, Fifth; Bentley's Improved Private.

CHAS. L. HUISKING, INC.

5 Platt St., New York City.

**BROKERS & COMMISSION MERCHANTS,
DRUGS : CHEMICALS : OILS : SPICES.
PROPRIETARY MEDICINES, DRUGGISTS' SUNDRIES.**

*Buying and Selling Agents for leading
Houses in all parts of the World.*

European Manufacturers desirous of placing their goods in the American market would do well to communicate with us. Our outlet for goods is very large.

London Correspondents—CHAS. L. HUISKING, LTD., 74 Gt. Tower St., London, E.C. 3.

Phone: MINORIES 2652.

Cable Address: "CELAITCH LONDON."

Telegrams: "CELAITCH, BILGATE, LONDON."

FOR

ALL

ASK

ERNEST JACKSON & CO., Ltd.,
MANUFACTURING CHEMISTS,
CREDITON, DEVON.

London Depot: Plantain Place, Crosby Row, Boro', S.E. 1.

LOZENGES
LIQUORICE AND
MENTHOL PELLETS
PASTILLES



PILLS & TABLETS
(ALL SIZES).

ACTUAL MANUFACTURERS.

Lists on Application.
Thousands of Stock Formulary.

OUR SPECIALITY FOR 30 YEARS!

MATTHEWS & WILSON, LTD.
COLE STREET, LONDON, S.E. 1.

Telephone:
Hop 5497.

Telegrams:
Pilleolum, Sedist, London.

Big Offer for Window Displays

Until further notice we are presenting absolutely free, with each display order, one dozen Glycola Shampoo powders for each

- 1 doz. 1/4 bottles of Glycola
- 2 doz. -/8 bottles of Glycola
- 1 doz. -/10½ tins of Health Salts.

Also usual 10% discount off m.w.p. Don't miss this profitable line of business.



CLARK'S GLYCOLA

is one of the best selling toilet preparations on the market. It is always in good demand and carries an excellent margin of profit. Sell it and display it. It will pay you well.

SOUTH AFRICA.

Branches in all Important Towns.

LENNON LIMITED WHOLESALE AND RETAIL CHEMISTS AND DRUGGISTS.

Druggists' Sundriesmen. Dealers in Surgical Instruments, Dental, Optical, and Photographic Goods, Perfumery, and Assay and Mining Requisites. Contractors to Hospitals and Public Institutions.

AGENCIES UNDERTAKEN.

London Office :

12-14 LAFONE ST., LONDON, S.E. 1.

Himrod's ASTHMA CURE

*Established
50 years.*

IT is a powder to be burned and the fumes inhaled without any bad after-effects. Recommended by physicians throughout the world.

"I have tried every remedy ever invented, and 'Himrod's Cure' is the only one in which I have absolute confidence."—EMILY FAITHFUL.

"This is an excellent remedy for Asthma."—Sir MORELL MACKENZIE (in his Clinical Lecture at the London Hospital and Medical College).

"The only relief I could get; if I had only known of it before."—LORD BEACONSFIELD, in his dying moments.

Himrod Manufacturing Company,

SOLE PROPRIETORS,
270 WASHINGTON STREET,
JERSEY CITY, N.J., U.S.A

A CANADIAN MESSAGE

To the Retail Chemists and Druggists of Great Britain

DURING the period of the Great War we were unable to ship any of our Pharmaceutical Products to England, and their use and sale were very much reduced as a consequence.

We are now constantly detailing and sampling Wampole's Specialties to the Medical Profession throughout Great Britain, with gratifying results.

The leading wholesale druggists of England are carrying a full stock of our preparations, and are prepared to fill orders promptly from retail chemists.

Cod Liver Preparation, 16 oz.
Cod Liver Preparation, 8 oz.
Phospho-Lecithin, 16 oz., unstamped.
Phospho-Lecithin, 8 oz., unstamped.
Creo-Terpin, 16 oz., unstamped.
Creo-Terpin, 8 oz., unstamped.
Magma Magnesia, 16 oz., unstamped.

MADE IN CANADA BY

Henry K. Wampole & Co., Ltd.
Manufacturing Pharmacists,
PERTH, ONTARIO, CANADA.

NOVEMBER 18, 1922.



ARTHUR BERTON LTD.
Manufacturers Importers Exporters
LONDON, GLASGOW, MANCHESTER

We respectfully invite you

To STAND No. 56

THE CITY HALL, MANCHESTER,
On November 20th to 25th.

ARTHUR BERTON, LTD.

15-17 WORSHIP STREET, LONDON, E.C.2.

84 MILLER STREET, GLASGOW.

36 CHAPEL ST., VICTORIA BRIDGE, MANCHESTER.

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922

NOVEMBER 25, 1922



Opening Announcement.

MANCHESTER CHEMISTS' EXHIBITION

November 20th to 25th

CITY HALL, Liverpool Road, Deansgate

To be opened MONDAY NEXT at 3 p.m. by
Mr. E. H. SIMMONS

President, Manchester Pharmaceutical Association
and remaining open DAILY 11 a.m. to 9 p.m.

Closing Saturday, November 25th

An Appreciation.

Whilst we realise we cannot individually thank all who have contributed so much for the success of this Exhibition, we should like to thank all who have by their interest and support assisted so materially to have attained this success.

The high-standing and representative nature of the exhibits indicate, in no small measure, the result of the generous support and enthusiasm we have been accorded by every Section of the Trade.

May Good Business result is now the most sincere wish of

The Organisers,

Provincial Exhibitions, Ltd.,

EDGAR W. HART,

Managing Director.



The Manchester Chemists' Exhibition

NOVEMBER 20, 1922



NOVEMBER 25, 1922

About Ourselves

We extend to you a hearty invitation to come and see us at our stand at the Chemists' Exhibition, Manchester, November 20th to 25th. It will be your opportunity to inspect the latest ideas and methods applied to pharmacy.

We are fitting up our stand with special displays, and you will also have an opportunity of seeing one of the wonderful Sanitape machines at work, packing Nupines. Make a point of seeing this—it will be more than interesting to you.

There will be a good staff in attendance, who will be pleased to have your own views, make and listen to suggestions, and generally demonstrate how we can be of service to you in the development of your business.

Our method of serving you is always the same—a constant endeavour to set higher standards rather than to follow them. This past year we have been among the pioneers of Sanitape packing—"the last word in tablet packing."

We always strive for "something different," and are always ready to adopt anything that marks a step forward—to produce lines that show the pharmacist a better profit and his customers a better quality.

New and more economical methods of manufacture, new and better styles of display, new ways of helping the pharmacist in a hundred and one ways—these are the things we constantly strive for.

Come and see us at the Exhibition; you are sure to find a number of ideas that will be worth making a note of.

MAY WE EXPECT YOU?



The Manchester Chemists' Exhibition

NOVEMBER 20, 1922

NOVEMBER 25, 1922



VISIT STAND No. 49

And see the Actual

PRODUCTIONS

of a House of

CHEMISTS' PRINTERS

THOMAS WAIDE & SONS, Ltd.

Printers,

KIRKSTALL ROAD,

LEEDS.

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922



NOVEMBER 25, 1922

STAND No. 20

STAND No. 20

PHARMACISTS!

We cordially invite you to come right in and examine the *quality* of our products.

We emphasize "quality," and it is there alright—reflected in every preparation we turn out, but our policy doesn't end there—Oh, no! There is "*price*"—very important from your viewpoint, so please make a point of enquiring—it will pay you.

HOUGH HOSEASON & CO., Ltd.

MANUFACTURING CHEMISTS

MANCHESTER

WORKS - - HOLLAND STREET, PENDLETON.

NOVEMBER 18, 1922.

EXHIBITING
CHEMISTS'
EXHIBITION

CITY HALL, MANCHESTER
STAND NO. 37

ROBERTS' PATENT
FILLING MACHINE CO.

*Bottling and Canning
Machinery Specialists*

BOTTLE FILLING MACHINES, CORKING
MACHINES, SHALLOW TIN FILLING MACHINES,
AUTOMATIC CAN FILLING MACHINES.

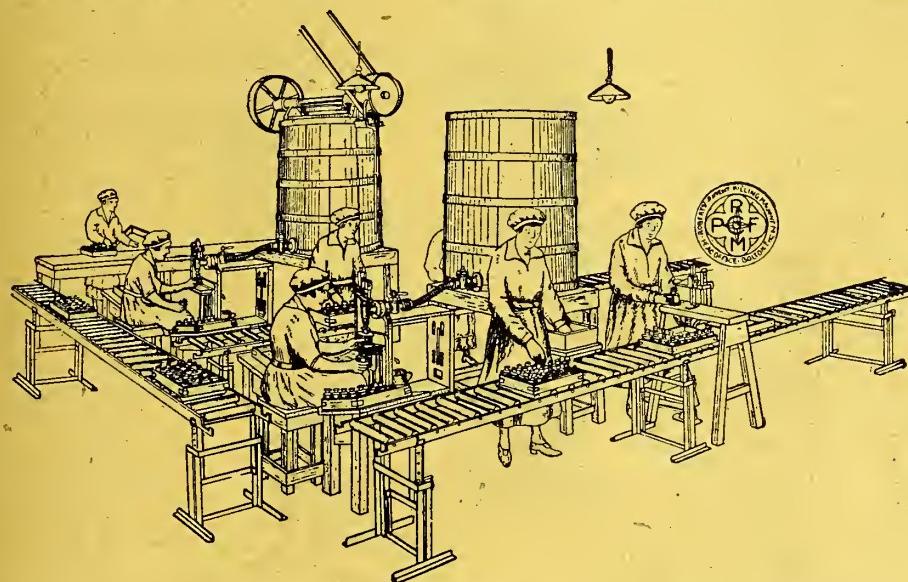
33 Roundcroft Street, BOLTON

ROBERTS' PATENT FILLING MACHINE CO.
HEAD OFFICE BOLTON ENGLAND
TRADE MARK

ROBERTS' PATENT FILLING MACHINES

Are used the world over, and acknowledged to be the best for all liquids, thick or thin, and those containing sediments. Roberts' Patent Filling Machine Valves, Taps, Nipples and Couplings are made of metal which our exceptional experience has proved to be the best. All inside parts are smooth finished and nickel-plated. Valves and fittings can be tinned inside, or ebonite lined, to suit special requirements. Machines can be fitted with automatic agitators, stone tanks, etc. Practical experience at your service.

The Roberts' Patent "Nelson" Filling Machine has been a record-maker in the hands of capable operators. The following speeds were obtained from Messrs. Goodall, Backhouse & Co., Messrs. Castle Brand Co., Messrs. J. A. Sharwood & Co., Ltd., Messrs. Hoe & Co., and others :



SIX OUNCE SAUCE, the work of 24 girls, the number of bottles filled in an hour in each case being as follows :

1,905—1,845—1,843—1,842—1,788—1,782—1,769—1,764—1,749—1,728—1,701—1,701
1,699—1,690—1,670—1,660—1,659—1,656—1,638—1,617—1,592—1,510—1,507—1,387

the total, 40,702, giving an average of 1,696 bottles per girl per hour, over 28 per minute.

HOE'S SAUCE, 28 per minute. TOMATO SAUCE, 800 1/- size and 1,200 6d. size given as an easy rate.

LEMON SQUASH (quarts), 864 bottles in one hour on one Machine ; QUININE WINE (pints), 1,172 bottles in one hour ; ESSENCE VANILLA, $\frac{1}{2}$ oz., 1,964, 1 oz., 1,788 bottles per hour.

HALF-PINT BURST-OFF WORCESTER SAUCE, 1,900 per hour. In small lines it is just a matter of handling the bottles ; the speed in Penny Castor Oil Turpentine, Glycerine, Camphorated Oil, Perfumes, Essences, Furniture Cream, &c., varies between 1,500 and 2,500.

2,000 per hour cannot be taken as the limit to the capacity of our Machines ; Messrs. Castle Brand Co., Newcastle-on-Tyne, have obtained from one machine 2,592 TWO OUNCE BOTTLES of BLACK LACQUER in one hour. 1,740 FOUR-OUNCE BLACK LACQUER in one hour.

Write for particulars of Shallow Tin Filters, Automatic Tin, Bottle and Can Fillers for Liquid Metal Polish, Paint, etc.

33 Roundcroft Street, BOLTON, ENG.

All Rights Reserved.

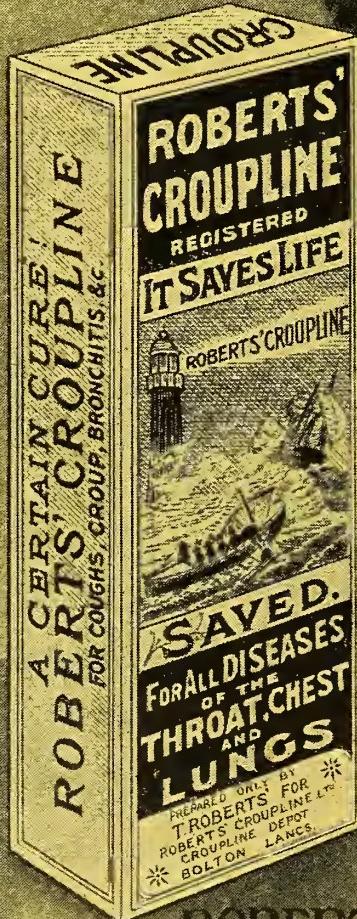
Telegrams: "FILLING, BOLTON." Phone 661. Code: A.B.C. 5th Edition.

**EXHIBITING AT THE CHEMISTS' EXHIBITION,
CITY HALL, MANCHESTER, NOV. 20 to 25.
STAND NO. 37**

ROBERTS' CROUPLINE

1/-
PERFECTLY
SAFE

3/-



CURES
CROUP
WHOOPING COUGH
BRONCHITIS
ETC

ROBERTS' CROUPLINE DEPOT BOLTON

"CREVALIN"[®]

(REGISTERED)

ROBERTS' CATARRH CURE.

1/3 AND 3/-



A RAPID CURE
FOR COLDS IN
THE HEAD,
HEADACHE,
INFLUENZA,
HAY-FEVER, ETC.

ROBERTS' CROUPLINE DEPOT BOLTON.

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922



NOVEMBER 25, 1922

Pepsodent*The New-Day Dentifrice*

Now made in
Two Sizes
1¹/₃ & 2¹/₂

At all chemists

This announcement is appearing in all our advertisements—come and talk with us about it at

STAND No. 12
(Section P).

DECATER**The New Era Tooth Brush**

Produced and endorsed by the manufacturers of "Pepsodent" and advertised by them in their effective ways.

Complies with specifications now recommended by eminent dental authorities—in quality, size, shape and separation it represents the best modern opinion on the correct type of brush.

The utmost in modern dental hygiene is thus offered. Pepsodent combats the film, the coats, and the starch deposits. The "Decater" provides the best way to remove them.

Enquiries resultant from advertising in conjunction with Pepsodent will urge the necessity of stocking.

A visit to Stand No. 12 (Section P) will be much appreciated. We want to talk to you about the brush and the very liberal profit allowed on its sale.

Pepsodent
TRADE

The rapid expansion of our business has necessitated removal to larger premises. On and after December 1 our address will be

42, SOUTHWARK BRIDGE ROAD,
LONDON, S.E. 1.

SHOW

Amami

NOW

and you will reap the benefit of our
ADVERTISEMENTS in

DAILY MAIL
DAILY SKETCH
PAN
QUEEN
NASH'S
SKETCH
BYSTANDER
LONDON OPINION
FASHIONS FOR ALL
PICTURE GOER
HOME CHAT
LONDON MAIL
NURSING MIRROR

DAILY MIRROR
DELINERATOR
LADY
VOGUE
LADIES' FIELD
EVE
TATLER
GENTLEWOMAN
GOOD HOUSEKEEPING
WOMAN'S WEEKLY
HOME NOTES
SPHERE
NURSING TIMES



Our Branch Office in Manchester

is situated at
49 COUNTY BUILDINGS,
4 CANNON STREET,
about five minutes' walk from the City Hall.

Mr. JOHN R. GOLDTHORPE,
our Lancashire representative, will gladly assist visitors to the Exhibition in every way possible. He will be at the Exhibition daily, but if you want him urgently and cannot find him—phone

CITY 52.

THE CHEMIST AND DRUGGIST,
42 CANNON ST., LONDON, E.C.4.

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922

NOVEMBER 25, 1922



ANOTHER ELECTION!

£600 FOR VOTES !!!

EVERY Chemist in the country will make profitable sales of "Kemolite" in connection with a great "Votes for Beauty" Election Prize Contest.

This novel "Kemolite" Prize Contest will be boldly advertised in the Press.

PRIZES.—There will be Prizes to the value of £600—First Prize £250. Cash Prizes for Chemists will be included in connection with this novel advertising and selling scheme for

Kemolite

*The Wonderful Natural Radio-Active Beauty-Aid
so Highly Praised By Every User.*

GET THE INTERESTING PROSPECTUS

telling all about this unique "Kemolite" Prize Contest, and

GUARANTEED SALES & PROFITS

AT

PENNEY & CO.'S STAND No. 49a,

AT THE MANCHESTER CHEMISTS' EXHIBITION.

Chemists unable to visit the Exhibition will be supplied with this Prospectus by Penney & Co.'s Travellers, or it will be sent gratis and post free on request to either of Penney & Co.'s addresses as follows:

LONDON : Cavendish House, Old Cavendish St., London, W.1.

NEWCASTLE-ON-TYNE : Royal Buildings, Bigg Market.

Fleurof

is a money making proposition FOR CHEMISTS ONLY,
awaiting your inspection

on STAND No. 31, at
Manchester Chemists' Exhibition
CITY HALL, DEANSGATE,
November 20th to 25th, 1922.

DON'T MISS IT,

for in addition to over 50% profit, we are giving handsome
bonus for displays, backed up by an intensive press advertising
campaign.

FLEUROL (LONDON), LTD.

Specialists in "Own-name" Toilet and Medicated Soaps,
City Road, Newcastle - on - Tyne.

STAND No. 72.

FOR CHEAP
GOOD
RELIABLE
CARDED
LINES, Etc.,

AND

KAPUTINE HEADACHE
CURE.

General Kaputine Synd., Ltd.
LILLEY STREET, QUEEN'S PARK,
MANCHESTER.

See the Great

Snowfire
TABLET



display on

OUR STAND

This fine representation of our unique registered name consists of realistic snow mountains with alcoves in which are braziers and fire, and is devoted solely to the display of Snowfire specialties, chief of which is the ever popular Snowfire Tablet for Chapped Hands, Irritated Skin, etc. Book your orders early as the demand for Snowfire during the cold weather is lively and continuous. Snowfire advertising ensures a rush of custom, so do not be "left out in the cold," this winter.

You will be as much impressed with Snowfire profits as you will be with the Snowfire display.

F. W. HAMPSHIRE & CO., LTD.,
RIVERSIDE WORKS, DERBY.

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922

NOVEMBER 25, 1922



STAND No. 21

HOME OF SPUN OINTMENTS

We have now made it possible for every Chemist to have his own name on ointment tins at a small outlay. Make a point of discussing this with Mr. Brisby, our Northern Agent, who will be pleased to see you and give you the fullest information.

We pack everything necessary to a chemist's business, and we are showing a whole series of specialities which should appeal to keen buyers, so make it a point of visiting

STAND No. 21

ROBERT BLACKIE
Shen Works, Tower Bridge Road,
LONDON, S.E.1

Telephone—Hop 2415.

Telegrams—"Ushenspuna," London.

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922

NOVEMBER 25, 1922



JAMES WOOLLEY, SONS & CO. LTD. MANCHESTER

extend to all Trade Visitors to the Exhibition a cordial invitation to visit them at

Stand No. 16

where they are showing a wide range of B.P. and other Pharmaceutical Preparations, including

- Physiologically Standardised Drugs**
- Concentrated Gargles and Liquors**
- Ointments, Capsules, Hypodermic Tablets, &c.**
- Surgical Instruments and First-Aid Appliances**

and a large selection of Packed Goods and Proprietary Articles, the latter including :—

- “Phenoda” Tooth Paste**
- Phenate of Soda Solution**
- Woolley’s Lysol**
- “Boval” Floor Gloss, &c., &c.**

Details of their Special Bonus Offers to Exhibition Visitors may be had from their representatives.

Telegrams :
Pharmacy, Manchester.

Telephone :
6430 City (5 lines.)

SEE OUR EXHIBIT AT
MANCHESTER CHEMISTS' EXHIBITION

Robinson's
"STAG BRAND"
THERMAL WOOL

December will see the opening of an advertising appeal to the people of Lancashire on behalf of our new line which will be sold under our own brand name for the first time. The advertisements will be prominent, and will convince readers of the wisdom of asking for "Stag Brand" Thermal Wool. Prepare to meet the demand that will surely follow.

WE ARE OFFERING YOU:—

- | | |
|--|---|
| (a) FREE advertising. | (c) Special Bonus Terms on any size order. (13 packets to the Dozen). |
| (b) FREE Window Display for two weeks. | (d) 57% profit on outlay.
36% profit on sales. |

OUR GENEROUS TERMS SHOWN IN DETAIL.

Size and Weight of Fleece.	1/- PACKET.		2 6 PACKET.	
	15" × 12"	1 1/4 oz.	54" × 12"	4 1/2 oz.
Cost per dozen packets	8	6	22	0
Discount 2 1/2%	2 1/2		6 1/2	
Net cost	8	3 1/2	21	5 1/2
With bonus packet added, retailed for	13	0	32	6
Profit per dozen	4	8 1/2	11	0 1/2
	56% on outlay.		50% on outlay.	

Carriage paid on orders for 6 dozen small packets or their equivalent. Free packing, not returnable. 2 1/2% discount as above.



Increased Trade - Increased Profit

THIS WINTER-TIME
if you stock and display

"STAG BRAND"
THERMAL WOOL

ROBINSON & SONS, LTD., CHESTERFIELD

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922

NOVEMBER 25, 1922



Every Visitor to the Chemists' Exhibition

will receive a Free Sample of

“CEPHOS”

The Physician's Remedy for
Headache, Neuralgia, Neuritis,
Rheumatism & Influenza

“CEPHOS” is making progress by leaps and bounds, and the Chemists' Exhibition will make it one of the “best sellers” in the country.

Stock up with “CEPHOS” and secure your share of the big business. Our big Advertising Campaign is now in full swing. Be ready to meet the demand. Ask for particulars and prices.

LOOSE POWDERS retailed at 2½d. each yield 99% PROFIT.

CEPHOS Ltd., Blackburn.

STAND No. 59
(THE CHEMISTS' SHOP).

Robert Ferber Ltd.

will have much to interest you.

Don't fail to pay us
a visit at

Stand 28

Robert Ferber Limited

*Medicinal Gelatine Capsules.
Sundries. Soaps. Perfumery.*

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922



NOVEMBER 25, 1922

We hope to meet you at the
Manchester Chemists'
EXHIBITION ★
(November 20-25th, 1922)
CITY HALL, MANCHESTER

We shall be showing a varied
selection of our "MODERN"
and "SUPER" Shop Fittings,
Window Fittings, Show Cases,
All-glass Counters, Pedestals,
and General Shop Fitting
Sundries.

*It will pay YOU to pay
US a visit.*

★
STAND
No. 94

AYRTON-GRAHAM
(LTD.)
CHEMISTS' SHOP FITTERS,
106 Duke Street, Liverpool.

STAND No. 38

CITY HALL
MANCHESTER

FOR
BOTTLE WASHING
and CORKING MACHINES
CONSULT U.S.
DAWSON BROS., LTD.
VENTNOR WORKS
GOMERSAL
LONDON

CALL AT STAND No. 63 B

and discuss with
us the merits of

WESTON'S "STOP-COUGH"

A high-class pharma-
ceutical preparation
manufactured by
qualified chemists
and sold only by
qualified chemists.

RETAIL 1/3 PER BOTT.

*We have special terms
to offer you.*

THE GRAFTON CHEMICAL CO., Ltd.

59, Grafton St.,
MANCHESTER.

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922

NOVEMBER 25, 1922



"Ma Chérie"

(REGD.)

TOILET
PREPARATIONS
and
PERFUMES

HOLD a stock of these low-priced preparations against demand. Remember—every customer turned aside is money thrown away. Don't accept "too dear" as final.

Show your clients "Ma Chérie" SHAMPOOS, POWDERS and VANISHING CREAM and hold their custom by your enterprise. Silk sifted FACE POWDERS to retail from 6d. box. VANISHING CREAM in all china pot to retail at 1/3. All goods guaranteed and carriage paid.

We are showing at the

MANCHESTER CHEMISTS' EXHIBITION
CITY HALL

November 20th to 25th 1922.

We cordially invite all Hairdressers in the North who were unable to attend the Hairdressers' Exhibition in London to visit us here.



GRONDARD, MAISONNEUVE & CO.
City 6358.
47a Old Street, London, E.C.1
Sole Agents for
R. FRANCK & Co.
BEST FRENCH
MANUFACTURER
of
PERFUME SPRAYS,
cutglass, engraved
FANCY MODELS.

Mokins in Stock.
FANCY COMBS.

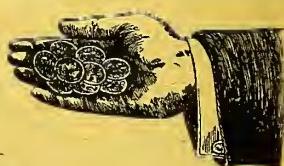
THE CHRISTMAS GREETING
NUMBER

of

The Chemist and Druggist

will be the issue of
DECEMBER 23, 1922.

MONEY
IN
HAND



When you buy

**SPONGES, LOOFAHS
TOILET SUNDRIES,
DRUGS, CHEMICALS**

from

**ALZA CO. CHORLTON-CUM-HARDY
MANCHESTER.**

Phone - - - - - 27 Chorlton

NOVEMBER 18, 1922.

THE CHEMIST AND DRUGGIST
SUPPLEMENT

xxxii

The Manchester Chemists' Exhibition

NOVEMBER 20 1922

NOVEMBER 25 1922



Make a point of visiting the

'YADIL' ANTISEPTIC

Exhibit at

STAND No. 6

A few minutes
with our Repre-
sentative will
show you how to
increase your
profits with
'Yadil.'

'YADIL' is the only harmless Antiseptic ever produced
for the complete internal disinfection of the human system.
A strong and persistent advertising campaign is making
thousands of customers for 'Yadil.' Keep a stock and get
your share of this new business.

CLEMENT & JOHNSON LIMITED

RESEARCH MEDICAL CHEMISTS

19 Sicilian Avenue London W.C.1.

'YADIL' IS PRONOUNCED YAH-DIL

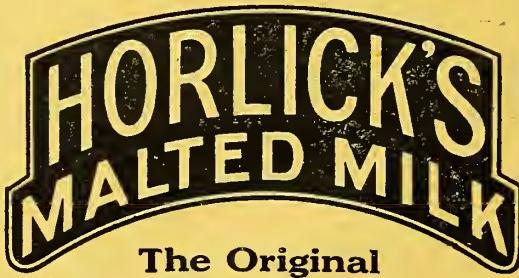
The Manchester Chemists' Exhibition

NOVEMBER 20, 1922

NOVEMBER 25, 1922



You may with entire confidence recommend



to your customers.

Meat and drink in one—a delicious and sustaining Food-Drink which advantageously replaces tea, coffee and other beverages and is an admirable refresher, suitable for all ages.

It is the safest diet for infants and invalids; being complete in itself and needing no additional milk, it overcomes the difficulties and dangers of a local milk supply.

The Sale of Horlick's Malted Milk—the Original—is and always has been directed through Chemists, while substitutes and imitations are often exploited through other Trades.

**YOUR VISIT TO OUR STAND
at the Exhibition will be appreciated.**

Attractive advertising material for Window Display and Counter Distribution free and carriage paid on application to the Company.

HORLICK'S MALTED MILK CO., SLOUGH, BUCKS

NEW-SKIN

SEND TO-DAY AND
SECURE YOUR SPECIAL
21st BIRTHDAY BONUS
PARCEL AS BELOW.

REGULAR PRICES & TERMS.

POCKET SIZE	FAMILY SIZE
10½d. Per doz. 8/10	2/- Per doz. 20/2½
DOCTORS' & HOSPITAL SIZE	
3/- Per doz 30/3½	

5 per cent. at 30 days. Thereafter due strictly net. Carriage Paid on £3 and up.

SPECIAL 21st BIRTHDAY Extra Profit BONUS Parcels

"A" Parcel comprises—

1 doz. Sm. 8/10 ½-doz. Med. 10/1½
¼-doz. Lr. 7/7 together (less 5%)
cost **25/2½**

BONUS: ¼-doz. Med. selling at 6/-

Thus profit **12/3½** (over 48½%) on outlay

"B" Bonus Parcel exactly double "A"

"C" " " " "B"

All Bonus Parcels Carriage Paid.

THIS

IS ONE OF THE ADVERTISEMENTS ALREADY ORDERED TO APPEAR IN LEADING PAPERS NEARLY

Eighty Million Times
(80,000,000 TIMES)
DURING THE NEXT 3 MONTHS.

J. E. GARRATT,
96 Southwark St.,
London, S.E.1.

VISIT STALL 19
MANCHESTER EXHIBITION.

TO BE BOOMED IN THIS — ITS 21st BIRTHDAY YEAR

NEW-SKIN is 21 years old this Oct., 1922. To celebrate that we will resume press advertising and offer Special Profit "21st Birthday Bonus Parcels" to the trade, as detailed opposite.

NEW-SKIN, all things considered, is probably one of the safest Proprietaries chemists handle. There is hardly a chemist's shop in the British Isles that has not **NEW-SKIN** in stock to-day.

IT IS 8 YEARS now since **NEW-SKIN** had any Press Advertising, and yet look at its steady continuous sales. Many a big Proprietary thus lacking advertising would die in a year;

BUT NOT NEW-SKIN. Its users think too much of it for that.

NOW WE WILL BOOM IT!

SEND TO-DAY for your "A," "B," or "C" Special "21st Birthday Extra Profit Bonus Parcel," as detailed opposite.

SHOP GIRLS' HANDS.

A Lady Shopper writes:—How regrettable others also for that matter, often naturally shaped by chilblains, are at this season spoilt and made ugly pointing out in one case, how utterly unnecessary such a painful disfigurement was since New-Skin (sold by Boots and all chemists at 10d. per bottle) is a perfect cure for chilblains and chaps as well as for cuts, scrapes, scratches, and all wounds—the girl said: "I'll get a bottle to-day, but doesn't it dry shiny?" Our correspondent at once pointed out that that was nothing, but that, anyway, a touch of violet powder over the New-Skin, just as drying, would make it look exactly like the surrounding natural skin.

CHILBLAINS

NEW-SKIN is the best thing known, prevents breaking and quickly cures. Also for chaps. Paint it on and forget them. Won't wash off: you can wash over it. Antiseptic. Imitations disappoint. Pocket size 10d. Home size (4) times pocket size 2½. Physician's Size (2½ times home size) 3/- Bottles 66/- 1/- and all chemists and stores.

NEW-SKIN

of fanaticism. Even when speaking to me of his worst enemies, he spoke gently and with pity about this quixotic fury.

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922

NOVEMBER 25, 1922



DOLS' FLANNEL

(Volatalise)

*High radio activity through the skin to
the lower layers and organs.*

*Cures RHEUMATISM
NEURITIS, SCIATICA
LUMBAGO
BRONCHITIS*

Sold in Fancy Boxes
at 1/3 and 3/-, also by
the yard at 12/-, and
made up into every
garment sold by the
Chemist.

SAMPLES & WHOLESALE
PRICES ON APPLICATION.

STAND - X10, 79

DOLS LIMITED, Huddersfield, England

Telegrams :
CORRUGATED, Ashton-u-Lyne.

STAND No. 33

Telephone :
576 ASHTON.

CORRUGATED PACKING MATERIALS CO., LIMITED
West Mill, Oxford Street, ASHTON-UNDER-LYNE.

Makers of Corrugated Boxes and Packings for all kinds of Chemical preparations in boxes, divisions, cartons, tubes, etc. in single flute papers and cellular board, in plain and fancy qualities. Also gummed tapes, waterproof papers, toilet rolls.
ENQUIRIES SOLICITED.

SAMPLES and QUOTATIONS submitted FREE to Customers' requirements.

WE CORDIALLY INVITE VISITORS to the

CHEMISTS' EXHIBITION, MANCHESTER

to call at

**THE TOILET GOODS HOUSE, SHUDEHILL (opposite High Street).
EVERYTHING IN TOILETS.** **SPECIAL SHOW OF XMAS GOODS.**

MR. PART (Junr.), late with Messrs. Quilliams, will be in attendance at the Warehouse, and at your service.

W. E. BINGHAM & CO.

The Toilet Goods House, MANCHESTER
Established 1904.

Telegrams :
"Arneeta, Manchester."

Phone :
City 1073.

CHEMISTS' EXHIBITION
MANCHESTER



PRESENTS AN OPPORTUNITY OF STUDYING
THE EFFECTIVENESS OF WINDOW DISPLAYS
IN THE

"WIGGLESWORTH WAY"

IF YOUR WINDOW DOES NOT WORK AS
HARD AS YOU DO—IF ITS SALES ALONE
DON'T PAY THE RENT—IN JUSTICE TO YOUR-
SELF, GIVE A THOUGHT TO THE "WINDOW
WAY" THAT ENJOYS THE REPUTATION OF
MAKING THE PUBLIC BUY PACKED AND BULK
PHARMACEUTICAL SPECIALITIES.

WIGGLESWORTH LIMITED
WESTHOUGHTON, LANCS.

The Manchester Chemists' Exhibition

NOVEMBER 20, 1922

NOVEMBER 25, 1922



ENO'S FRUIT SALT

will occupy

Stand No. 54

at the Manchester Chemists' Exhibition,
Nov. 20—25, 1922.

You are cordially invited to visit our Stand and obtain full particulars of our various offers from our representatives.

New and Profitable Special Advertising Offers to Retail Pharmacists.

New and attractive Advertising Material for Counter and Window Displays.

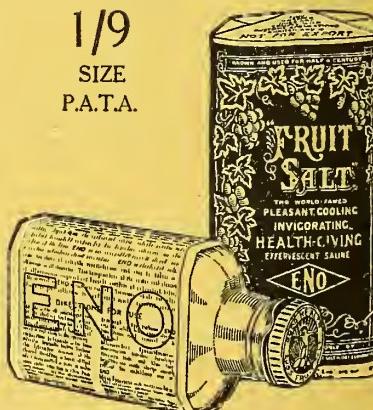
Agents for Lancashire, Cheshire and North Wales.
HEATHS (LONDON) LIMITED
99, HIGH STREET, WAVERTREE, LIVERPOOL
Stocks held in Liverpool ready for prompt delivery.



3/-
SIZE
P.A.T.A.



1/9
SIZE
P.A.T.A.



Messrs. F. S. Cleaver & Sons, Ltd., of Twickenham (MdLX.)

will be exhibiting at the

CHEMISTS' EXHIBITION City Hall, Deansgate, Manchester

(NOVEMBER 20th to 25th, 1922)

on STAND No. 63

their famous high-grade Toilet Preparations.



Talcum CLEAVER

the STERILIZED
Dusting Powder in the
refillable Tin

ALTHOUGH introduced only some year or so ago, the unique excellence and the special feature of complete sterilization during the process of manufacture, has won for Talcum Cleaver a widespread and lasting popularity.

TOILET Terebene SOAP

TEREBENE, which is the active principle of this soap is renowned for its powerful antiseptic and purifying properties, and it possesses at the same time valuable deodorizing powers. Moreover the odour of Terebene, unlike some disinfectants is very agreeable; in Cleaver's Toilet Terebene Soap it is incorporated with the very highest grade of soap-making ingredients.

Cleaver's HAIR TONIC

FORMERLY known as "Rosemary and Cantharidine Hair Wash." It is prepared from an ancient and exclusive Oriental recipe and is a firm favourite among ladies who demand a hair-wash of the very finest quality. For all this it is very moderately-priced, and has been a ready and a steady seller for many years.

Do not miss STAND No. 63 if you have better-class customers to consider.

Further particulars on request to:—

F. S. CLEAVER & SONS, LTD., TWICKENHAM, MDLX., ENG.
Established 1770.

GERMOLENE ASEPTIC TALCUM POWDER

NOW ADVERTISED

The Proprietors of Germolene offer to the Trade another splendid line in
GERMOLENE ASEPTIC TALCUM POWDER.

Packed in dainty containers, beautifully decorated in blue and gold, it sells at sight.

PRICE 6/6 per doz.

(less usual window show and cash discounts).

RETAILS AT 1/- PER TIN. PROFIT 100%.

Include it in your next Order.

Prices for Veno Specialities, Germolene, Dr. Cassell's Tablets, Veno's Lightning Cough Cure, etc., etc. are as follows :—

Small Size (1/3 retail)	12/5 per doz.	Cash Discount
Large Size (3/- retail)	30/-	,,	...	

2½ per cent. in 30 days.

WINDOW SHOW TERMS.—For displaying showcards we allow an additional 5%. (With £100 parcels cash discount 5% in addition to the 5% for display.)

NOTE—ALL GOODS DELIVERED CARRIAGE PAID, IN FREE BOXES.

Sole Manufacturers & Proprietors—

THE VENO DRUG CO., LTD.
Manufacturing Chemists
MANCHESTER, ENGLAND

Telegrams: "SEAWEED MANCHESTER."

Telephone: 422 TRAFFORD PARK

For Your Window

Reduced fac-simil^e of red, white and blue window strip. A fine Lobelline sales aid, it tells people know you sell Lobelline. Supply gratis on request.

WE SELL LOBELLINE Lozen-
ges 1/-
Tin. 1/-
Bottles 1/-
3/-
5/-

COUGHS, COLDS, ASTHMA.

Are you getting your share of Lobelline customers, or are you letting your competitor get ahead of you? Wherever the familiar red, white and blue Lobelline Carton and display matter are on view, depend upon it a live chemist is making good profits and more satisfied customers. Sooner or later you too, will sell Lobelline. Why not now? Write to-night for generous terms and full particulars of our window display bonus.

THE COUGH CURE THEY ASK FOR AGAIN AND AGAIN

GEE'S

LOBELLINE

For Coughs, Colds, Asthma, Bronchitis.
Attractive Showcards and Advertising matter sent gladly.

Sole Proprietors :—

SQUIRE & CO., BIRMINGHAM, Ltd., Stirchley Laboratories, BIRMINGHAM.

BOTTLES
1/3, 3/-, 5/-
(P.A.T.A.).

LOZENGES
1/3 per tin
(P.A.T.A.).

SYRUP.
ROBORANS
(ROBERTS)

Recognised by the Medical Profession as
THE BEST TONIC.

Supplied in 8-oz. and 16-oz. Bottles by all the Wholesale Houses.

*Inquiries Invited for
NEW & RARE
MEDICINES*

of French, Italian and Russian Origin.

ROBERTS & CO.,
76 New Bond Street,
London, W.

5 Rue de la Paix,
Paris.

Are You?

Are you getting your share of Lobelline customers, or are you letting your competitor get ahead of you? Wherever the familiar red, white and blue Lobelline Carton and display matter are on view, depend upon it a live chemist is making good profits and more satisfied customers. Sooner or later you too, will sell Lobelline. Why not now? Write to-night for generous terms and full particulars of our window display bonus.

THE COUGH CURE THEY ASK FOR AGAIN AND AGAIN

GEE'S

LOBELLINE

For Coughs, Colds, Asthma, Bronchitis.
Attractive Showcards and Advertising matter sent gladly.

Sole Proprietors :—

SQUIRE & CO., BIRMINGHAM, Ltd.,

Stirchley Laboratories,
BIRMINGHAM.

**Guaranteed Relief
— or MONEY BACK★**



For Rheumatism, Lumbago, Neuritis, Gout, Sciatica, and all other Uric Acid Complaints.

A Nationally Advertised Line that pays Retailers 25% on a steady increasing sale. Send now for Special First Stock Parcel: 1 doz. 3/- size, 1 doz. 5/- size, ½ doz. 12/- size. Any quantity Carriage Paid. Window Display Terms on Application. All Wholesalers stock PHYSIKURATE.

On P.A.T.A. List

As advertised, any dissatisfied customer will receive money back on applying direct—this saves you from trouble and ensures your recommendation and profit.

**PHYSIKURATE, Ltd., 92a Upper Clapton Road,
LONDON, E.5.**

“**WORKS WHILE YOU SLEEP**”

WIRELESS MESSAGE.

*Hullo! Hullo!!
2-Hello calling*

STAND
BY

BIRMINGHAM
LEEDS
SHEFFIELD
MANCHESTER
BOLTON
NEWCASTLE
BARNESLEY
WIGAN
WAKEFIELD
& OTHERS

Messrs. Bewells Limited offer you a Top Hole seller, a grand winter line, for the voice and throat.

Attractively put up in 6d. tins.

1 gross and upwards at 45/- gr.

Smaller quantities at 48/- gr.

Novel window display materials supplied.

In stock by Messrs. Butler & Crispe, London, E.C.
and other Wholesale Houses, or direct from

Bewells Ltd.

Manufacturing Chemists,

19/21 Pitfield St.,
London, N.1.



Licoricine

ACTS LIKE MAGIC

Sells freely and readily.

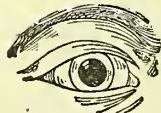
	Size.	Per doz.	
Licoricine	10½ d.	8/6	
"RED BOTTLE or ST. PETER'S OIL."	1/3 - 12/3		
	3/- - 27/-		"No cassetto bad!" Trade Mark. ESTABLISHED 1854.

5% Discount 30 days, on orders of £6.

Licoricine is a popular remedy for Coughs and Colds wherever introduced.
Now is the time to get in your stock.

MANDALL & CO., LTD.
Tower Works, NEWCASTLE-ON-TYNE

National Telephone: 143 Central.

SINGLETON'S
EYE OINTMENT.

The oldest established remedy in existence. Founded 1596 and manufactured on the present premises for 240 years.

ON THE LIST OF THE P.A.T.A.

REDUCED PRICE
TO THE TRADE.

Retail Price - - - 2/9 per pot.
Trade Price - - - 25/- per doz.

Further particulars from—

STEPHEN GREEN LTD.
210 LAMBETH ROAD,
LONDON, S.E.

Tel. No. 4088 CITY.

A Sure Profit of 20%.

Urodonal

Costs you **48/- & 115/2½ per doz.**

Sells at **5/- & 12/-**

It is backed by an extensive advertising campaign. Urodonal is in every home—it has a constant demand. Urodonal stands for clear profits—are you getting your share of these?

Jubol, Globéol, Gyraldose, Pagéol, Fandorine, Sinubérase, Filudine, Jubolitan, Jubolitoires, Vamianine, Dialirol, Linycol, Rhino-Fogyl, Fogyl, Romanyl,

Poral, Poralin, Noctyl, Rucoval, Furosyl, Succine, Corivore - Plaster. Coliam poules : Vamiol, Bokanol, Gamostyl, Plasmocol, Dosarter, Pyran, &c.

From—Sangers ; May, Roberts ; Butler & Crispe ; Wilcox, Jozeau & Co. ; and all Wholesalers.

Write for Price List and Terms to—

M. E. BOUSSARD, 7 Paddington Street, LONDON, W.1.

Sole Agent for Chatelain's Laboratories, Paris.

Generous Profits

are assured to the Pharmacist who stocks these popular products.

Kay's LINSEED COMPOUND'
Compound Essence of Linseed

Kay's MOUNTAIN FLAX PILLS
'Linum Catharticum'

'Kay's TIC PILLS'

'Kay's THROAT LOZENGES'

Purchased in convenient quantities from any Wholesaler they carry a clear protected (P.A.T.A.) 25% on turnover (33½% on cost). Their real merit—backed by shrewd advertising—ensures a steady ever-growing sale.

Sole Proprietors :

**KAY BROTHERS LTD.
STOCKPORT**



THE GREAT NERVE FOOD AND FLESH BUILDER.

IRVONA is obtainable from all the usual wholesale houses, or direct, at the following prices—**3/- size, 27/- per dozen.**

15/- „ 135/- „ „

"IRVOLAX" (the safe aperient).

1/3 size	12/- per doz.
3/- „	(four times the quantity)	27/- „

MOLVENE

(the safe flesh reducer).

3/- packet	29/- per doz.
-------------------	--------------------	----------------------

Terms Net 30 days, subject to usual trade references.
For orders under 27/- in value cash with order.

P. J. WILLIAMS

Chiswell Chambers, 27 Finsbury Street,
LONDON - - E.C. 2

"Thermos,"
Limited.

THERMOS

THERMOS MEANS BIGGER BUSINESS.

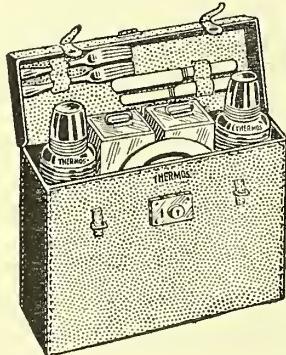
The immense variety of the "THERMOS" range enables you to go out after a class of trade unobtainable any other way. Between the popular 5/- "THERMOS" Flask and the luxurious "THERMOS" Restaurants, there is something in the "THERMOS" line to suit your business.

DO THESE THREE THINGS :

1. Write for particulars of our free Publicity Service for Dealers.
2. Send for "THERMOS" List, illustrating every line.
3. Ask about the Free "THERMOS" Display Stand.

THE "THERMOS" MOTOR RESTAURANT

shown (No. 202) has equipment for two persons, and includes two Thermos Flasks, two nickel sandwich boxes, and two each knives, forks, spoons and enamel plates. A splendid display item for good-class trade. Equipments for four or six persons also stocked.



THERMOS FLASKS

are stocked in various capacities and finished, and priced from 5/- retail and up. The example shown is No. 6—the "THERMOS" de luxe—and is beautifully finished in nickel. Retails at 13 6.



Sole Wholesale Distributors for United Kingdom :

W. EDWARDS AND SONS
157 Queen Victoria St., London, E.C.4.
"RAZORITE," Regd. 75 Aldermanbury,
London, E.C.2.

There is Profit for the Chemist in "Razorite."

You've only to put "RAZORITE" on your counter and it will sell itself—that means extra Profits for YOU—easily earned.

"RAZORITE" is a specially prepared white oily powder which is sprinkled lightly on the surface of any ordinary or safety razor strop, and rubbed well in with the finger. Quite a simple little operation, but one that brings a wonderfully keen edge to even the dullest of razors. No wonder then that "RAZORITE" will sell freely wherever it is shown.

"RAZORITE" contains no emery or any other gritty substance, and is retailed in handy little sprinkler top containers at 1/6, which yield a generous profit to the Chemist. Get in a supply NOW and give "RAZORITE" a prominent display in your windows and on your counters, and link up with our forthcoming advertising campaign which will ensure a great demand for "RAZORITE" from men in your neighbourhood.



With Glycerophosphates
Hypophosphites
Cascara
Manganese
Haemoglobin

"Rx Collosol Ferromalt (Crookes)"

the instructions you will see most frequently
on your script this winter.

Collosol Ferromalt, the most successful iron
tonic on the market, is the subject of a new
brochure issued to the medical profession
early in November.

Terms and full particulars from

THE CROOKES LABORATORIES
22 Chenies Street, Tottenham Court Road, W.C.1
Telephones : Museum 3663-3697. Telegrams : "Colossally, Westcent, London."

CORYTON'S

Don't Forget to stock these two remedies
"KRENOMAR"

(REGD.)

In the case of Toothache, | In cases of Ringworm, Alopecia,
the Box with the RED Seal. &c., the box with the BLUE Seal.

Sole Proprietors & Manufacturers
The PROPRIETARY CURES (Parent) Co.

Registered Office : LTD.

85 Albert Road, MIDDLESBROUGH.

Selling price in each case 1/1½ per box.

SPECIAL TERMS to the TRADE Opinion of a Chemist: "I have sold
more than I thought I would."

NURSE HARVEY'S MIXTURE

A safe, simple, and reliable remedy for Children's
Ailments is advertised so extensively in the daily
and weekly Press as to bring mothers to the
retailer without effort on his part.

The selling has been done before the mother
reaches the chemist, and, having supplied her, it is
only common sense to claim she will buy other
family necessaries from him. Moreover, the retailer
has a profitable return on a quick turnover.

For Direct Terms apply to—

OSCAR SCRUTON & CO., YORK

THE OLDEST and THE BEST
"DUCA DI CORIGLIANO"
LICORICE JUICE

PREPARED BY THE PROPRIETOR OF THE CALABRIAN LICORICE
ESTATES (ITALY) NOTED for CONSISTENT PURITY AND PALATABILITY

THERE IS NONE BETTER

Stocks in LONDON

Sole Agent :

Albert E. FERGUSON, 1 Jewry Street, LONDON, E.C.3

Fig. 957.



The "EMPIRE" HOT WATER BOTTLES

Place your order now for present or future delivery, as prices will not go any lower than the following. Chemists who have built up a reputation for reliable Hot Water Bottles continue to order our well-known "EMPIRE" brand of these goods. Do not risk trying an unknown make.

One quality only—the Best. Guaranteed for two years.

The Red Hot Water Bottles are selling well. The colour and finish appeal to anyone looking for a seasonable present. Each one of these is fitted with a spare washer.

		PRICES as follows:							
Heavy make	Sizes each	6×8	6×10	6×12	8×10	8×12	8×14	10×12	10×14 in.
Grey rubber		3/5	3/9	4/1	4/5	4/9	5/3	5/6	6/0
Red rubber	"	3/8	4/0	4/4	4/8	5/0	5/6	5/9	6/6

Each Bottle in a strong paper bag with directions for use.

		COVERS.							
Scarlet or grey plush ea.	Sizes	6×8	6×10	6×12	8×10	8×12	8×14	10×12	10×14 in.
Velour, assorted colours (washable)	each	1/2	1/4	1/6	1/7	1/8	1/10	2/-	2/3

MUFF WARMER, red rubber, oval shape, $3\frac{1}{4} \times 7$ in., each 2/-

For the Christmas trade we hold a large variety of

Toilet Sundries.—BRUSHES, COMBS, MANICURE INSTRUMENTS, POWDER PUFFS, SCISSORS, VANITY BOXES, ETC., ETC. A discount of 5 per cent. for prompt cash is allowed on all amounts of 10/- and upwards. Money returned if goods are not satisfactory. Write for New Price Lists of Druggists' Sundries, Rubber Goods, Cut Sheet Rubber Appliances, etc., containing full particulars of our well-known "Empire" brand of Air Cushions, Clinical Thermometers, Enemas, Hot Water Bottles, etc., etc.

BURGE, WARREN & RIDGLEY, Ltd., 91 & 92, GREAT SAFFRON HILL, LONDON, E.C.I.

DR. SCHOLL'S TOE-FLEX

corrects bunions, straightens crooked toes by mechanical action. Made of finest soft surgical rubber it gently restores the joint to its normal position. Three sizes, price 2s. each.

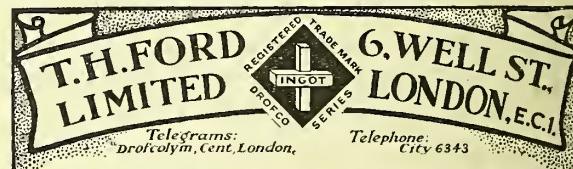


*Dr Scholl's
Foot Comfort Appliances*

give immediate relief and permanent correction to every type of foot trouble. By linking up, through strong window displays, with "Scholl" National Advertising you will obtain your share of the tremendous demand we create, thereby greatly increasing your profits.

Write to-day for full particulars.

The SCHOLL MFG. CO., Ltd., 1-4 Giltspur St., London, E.C.1



PNEUMONIA JACKETS VACCINATION PADS

of BEST QUALITY material, and SCIENTIFICALLY finished.

Each in separate Greaseproof paper. Printed envelopes and contents VISIBLE.

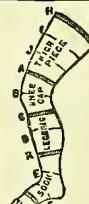
DELIVERY FROM STOCK.

J. H. HAYWOOD, LTD.

CASTLE GATE,
NOTTINGHAM.

INVENTORS
OF
SEAMLESS
ELASTIC
HOSEYER.

SURGICAL APPLIANCE MANUFACTURERS.



Specialities :

Abdominal Belts,
Trusses,
Suspensory Bandages,
Braces,
Elastic Web Bandages,
and Druggists' Sundries.

WRITE FOR PRICE LIST.

ESTABLISHED 1833.

TELEGRAMS: "APPLIANCE NOTTINGHAM."

THE "MATER" CLINICAL

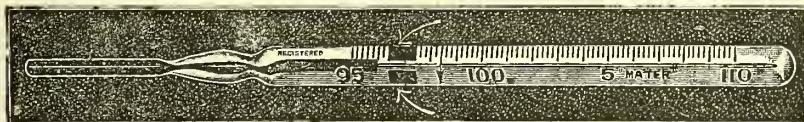
MAGNIFYING FRONT. NATIONAL PHYSICAL LABORATORY GUARANTEE.
EASY TO READ. EASY TO SHAKE DOWN.

This series is the only **Clinical** Thermometer on the

P. A. T. A. LIST

AN ADEQUATE MARGIN OF PROFIT BEING GUARANTEED

REGISTERED No. 553038



PRICES OF THE "MATER" CLINICAL IN METAL CASES:—

Retail ... 2 min., 4/-; 1 min., 5/-; $\frac{1}{2}$ min., 7/- each.

Wholesale .., 27/-; .., 33/-; .., 42/- per doz.

PERKEN, SON & CO., Ltd., 94 HATTON GARDEN,
LONDON, E.C. 1.

Established 1852.

Telephone: 724 Holborn.

Write for Prices of every description of CLINICAL and OTHER THERMOMETERS.

ESTABLISHED 1839.

PROTECTIVE OVERALL CLOTHING FOR CHEMISTS & DRUGGISTS

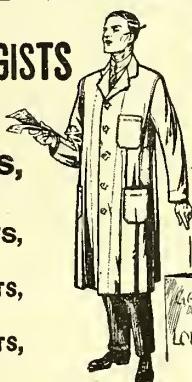
**KHAKI DRILL
WAREHOUSE COATS,**
7/11, 10/6, 12/6, 14/6.

WHITE DRILL JACKETS,
6/6, 7/6, 10/6.

WHITE DRILL LABORATORY COATS,
10/6, 12/11, 15/11.

BLACK DRILL WAREHOUSE COATS,
18/6.

Postage on Coats 9d. each.



POST ORDERS Promptly and Carefully Executed.
We pay postage on all orders over 20/-.
Samples and special quotations for quantities sent on request.

STOCK SIZES, 34 to 44 Chest. When writing us measure Chest over waistcoat.

CARDINER & Co. (THE SCOTCH HOUSE) Ltd.
(Dept. T.) 1 COMMERCIAL ROAD, LONDON, E.1.

Phone: Ave. 6650 (4 lines). Wires: "Durastile, Phone, London."

ESTABLISHED 1839.

Write us for copy of New Illustrated Style Booklet and Patterns of New Acid-Proof Clothing.

THE SELLER of the SEASON!

Instantly

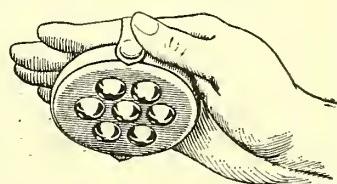
ROLLS PAIN AWAY!

The "Q" In Cases of RHEUMATISM,
SCIATICA, LUMBAGO, ETC.
UROPAD
PATENT FRICTION MASSAGER.

Guaranteed efficient and to be exactly as represented.

Recommended by the Medical Profession.

Stocked by leading Stores.



The greatest boon to all sufferers from Rheumatism ever invented.

For liberal Trade Terms write to-day.

**THE QUOPAD CO., 3 Porchester Road,
Bayswater, London, W.2.**

SURGICAL HOSIERY CO., LTD. RUSSELL STREET, NOTTINGHAM

The House for Druggists' Sundries

HOT WATER BOTTLES AND COVERS,
WARM BELTS, CHEST PROTECTORS
ETC., FOR THE WINTER SEASON.

Write for Prices.

OILED SURGICAL COTTONS

OILED SURGICAL SILKS

EDWARD MACBEAN & Co., Ltd.

*Manufacturers of Oil-proofed and Rubber-proofed Cloths of every
description.*

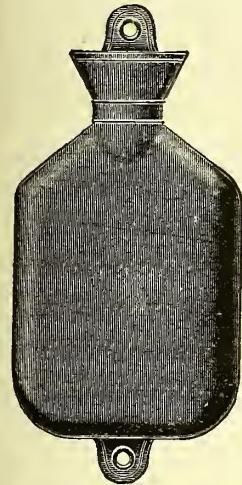
London Office—6 & 8 Lime Street Square, E.C.3.

123-125 Howard Street - GLASGOW.

Telegrams:
"Diamond, Glasgow."
"Stormproof, Ltd, London."
Codes: Lieber's 5-Letter, ABC (5th Edition), and Marconi.

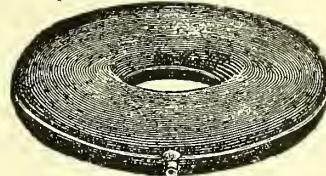
Telephones:
8387 Central.
1995 Central.

INDIA RUBBER HOT WATER BOTTLES & AIR CUSHIONS, etc.



RED SEAMLESS MOULDED
Boxed Separately

No. 2 4/6 each
No. 3 5/8 "



SOLID RED I.R. AIR CUSHIONS.
CIRCULAR.

14"	15"	16"	17"	18"
5/8	6/4	6/8	7/4	7/8
each.				

10"	20"	21"	22"
8/6	9/4	11/4	12/8
each.			



FEST DRAZ

Guaranteed 2 years,
Fitted with Patent Double
Seal Stoppers,
 $10'' \times 6''$ $10'' \times 8''$ $12'' \times 8''$
 $3/4$ $3/10$ $4/2$
 $12'' \times 10''$ $14'' \times 10''$
 $5/2$ $5/6$ each.

All kinds of I.R. Goods, Tubing,
Enemas, Air and Water Beds,
Finger Stalls, Bandages, Crutch
Tips, Gloves, Waterproof Bed
Sheeting, &c.

THE CORNBROOK RUBBER CO., LTD.

83 FARRINGDON STREET, LONDON, E.C. 4

Telephone : Central 3820.

Works : BOW.

Telegrams : "Fercorrb, Cent, London."

THE PLASTER HOUSE

FULLY STOCKED.

21³ Ely Place, London, E.C. 1.

Phone : Holborn 4637.
Telegrams : "Roborans, Smith, London."

Edward Taylor
FACTORY : LTD.
SALFORD, MANCHESTER.

LATEST PRICE LIST ON APPLICATION

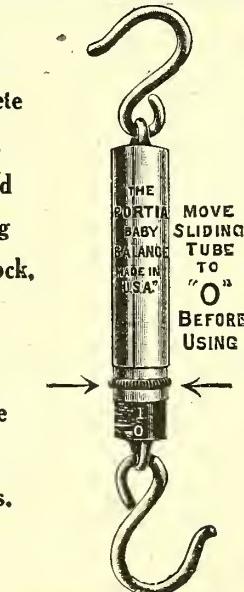
THE "PORTIA" ADJUSTABLE BABY'S BALANCE

Also
complete
with
Netted
String
Hammock,

Write
for
Prices.

Always
Accurate.

The
BEST
and the
Handiest
Portable
Baby's
Balance.



Obtainable from all Wholesalers.

SOLPORT BROTHERS, Ltd.
184/190 Goswell Road, LONDON, E.C. 1.

The Famous Natural Aperient Water

Hunyadi János

A large demand is in existence to-day for the above-mentioned Natural Aperient Water, and every Chemist should take steps with a view to securing a share of this important and profitable business by stocking a dozen bottles or so, which will be supplied at prices as follows :—

24/- per doz. large bottles or **48/- per case of 25**

18/- " " small " or **72/-** " " of 50

Nett, free delivery in London or any station in Great Britain.

Minimum Retail Price :

2/6 per large bottle. **2/-** per small bottle.

Attractive and Artistic Show Cards forwarded on application.

Some of the Properties and Uses of Hunyadi János.

Hunyadi János has for more than fifty years been recognised as the best of the **Natural** mineral waters containing sulphate of soda and sulphate of magnesia. Its laxative action is sure but gentle : it stimulates the liver and cleanses the blood.

Hunyadi János is particularly valuable in cases of—

Constipation.	Congestion of the Liver.	Neurasthenia.
Biliousness.	Obesity.	Insomnia.
Flatulency.	Gout.	Anæmia.
Indigestion.	Rheumatism.	Sluggish Circulation
Headache.	Hæmorrhoids.	Acidity.

and in many diseases of women and children.

Sole Wholesale Depot :

INGRAM & ROYLE, LTD.

BANGOR WHARF,

45 BELVEDERE ROAD - - LONDON, S.E.1

19 South John Street, Liverpool.

Bath Bridge, Bristol.

THE CHEMIST AND DRUGGIST



SUPPLEMENT

42 CANNON ST.
LONDON E.C. 4

NOVEMBER 18, 1922

This Supplement is inserted in every copy of *The Chemist & Druggist*.

THE SUPPLY OF SUPPLEMENTS.

The clerical work in connection with the posting of spare copies of the Coloured Supplement week by week has increased to such an extent that we have been compelled to reorganise our system of distribution. Our readers will please note, therefore, that, in future, instructions can be accepted for not more than six successive issues of the Supplement at a time, and that in every case

Addressed Wrappers Stamped One Penny

must be sent. Loose stamps will not be accepted.

EARLIER CLOSING FOR PRESS.

tended for the Supplement must
reach us not later than the

Will advertisers please note that until further notice it will be necessary that Advertisements

FIRST POST THURSDAY MORNING.

CHEMISTS' TRANSFERS.

Messrs. ORRIDGE & CO., 56 Ludgate Hill, E.C.

Telephone No.: City 2283.

May be consulted at their Offices on matters of SALE, PURCHASE and VALUATION

-LONDON, S.W.—Cash Retail Business; returns last year £2,000, with scope for considerable increase; large & well-fitted shop; to effect a speedy transfer, no notable offer would be refused.

-LONDON, N.—Ready-money Business; returns, about £100 per annum, under management; net profit about £700; single-fronted shop, well-fitted and stocked; held on lease at moderate rental; terms, valuation of stock and fixtures, and sum goodwill to be arranged.

-WEST END.—Good-class Dispensing Business; returns at £10,000, at full prices; double-fronted shop, well-fitted and heavily stocked; new lease will be granted; further details receipt of banker's reference.

-MIDDLESEX (SUBURBAN).—Cash Retail Business; tally situate in busy shopping thoroughfare; returns about weekly, under indifferent management; scope for large development; about the value of stock and fixtures would be quoted.

-WALHAM GREEN (Near).—Cash Drug Stores; returns, £15 to £16 weekly under management, at good rates; single-fronted shop, fully stocked; small living accommodation; held on long lease; rent £48; price £600, or near it.

-LONDON, S.E.—Nucleus of a Manufacturing and Wholesale Chemist's Business; the turnover is at present small enough want of attention, but the opportunity exists to create good business; low rent; about £200 required.

-LONDON, E.C.—City Pharmacy; very old-established; situated in one of the main City thoroughfares; gross receipts, at £6,500, increasing; new lease will be granted; offers invited.

8.—YORKSHIRE.—General Retail and Prescribing Business; returns last year, about £800, with scope for increase; single-fronted shop, fitted in mahogany and fully stocked; new lease will be granted; rent £33; price £750.

9.—S.W. COAST (Near).—General Retail and Dispensing Business, with Optics; returns last year, £2,550; net profit, about 25 per cent.; the shop is well fitted and stocked; there is ample living accommodation; terms, goodwill £250, stock and fixtures at valuation; freehold, £2,000; part payment entertained.

10.—CO. DURHAM.—General Retail Business, offering scope for extended trading under energetic management; returns, about £20 weekly; single-fronted shop, fitted in mahogany, and fully stocked; rent moderate; terms, valuation of stock and fixtures, about £650.

11.—GLAMORGAN.—Old-established Business, with Wine and Spirit Licence; returns last year, £3,220, at good prices; house contains 10 large rooms; private entrance; 17 years' lease; no opposition; price to be arranged.

12.—MIDLANDS.—Small Glass Bottle Manufacturing Business, also Perfumery Business, suitable as an adjunct to an established wholesale house; scope for considerable extension under energetic management; 6 large workrooms; low rent; price £550.

13.—WHOLESALE BUSINESS.—Established upwards of a century; a number of Proprietaries are included, which are stocked by most Chemists in the kingdom; returns have been over £6,000, now less; further details on application.

14.—HANTS (COAST TOWN).—Cash Retail Business, including postal connection; returns upwards of £12,000 per ann.; prices above the average; intending investors will be furnished with further details on receipt of a banker's reference.

VALUATIONS FOR STOCKTAKING.

Messrs. O. & Co. desire to emphasize the necessity of a periodical Statement of Account by which means alone Profit, the value of Business, &c., can be determined. Involving as this does the labour of Stocktaking and Valuation, it is often omitted and eventually becomes the cause of confusion and loss.

Messrs. O. & Co. are prepared to undertake these essential duties and make Special Terms for such services.

ORRIDGE & CO., 56 LUDGATE HILL, LONDON, E.C. 4

BERDOE & FISH

Valuers and Transfer Agents,
35 Jewry Street, Fenchurch Street, E.C.3.
Telephone—1809 CENTRAL.

1.—MIDLANDS.—Good-class Family Retail, with Wholesale, in large market town. Returns over £4,500. Modern pharmacy, good position, and heavily stocked. Valuation terms arranged. Applicants with £2,500 at command can have further details; references required.

2.—SOUTH WALES.—Smart up-to-date and progressive Business for sale through ill-health; returns approach £2,500; finest position in large market town; Kodak Agency; long valuable lease at low rental; beautifully fitted Pharmacy, well stocked; price about £2,300.

3.—LONDON (ESSEX).—Cash Retail, with very large panel; in unique position; returns £2,650; net profit, £750 to £800; very heavily stocked. Price, £2,250 cash.

4.—LONDON, S.W.—Cash Drug Stores, returning £15 to £16 weekly under poor management; can be doubled; no near opposition; low rent, long lease. Price, £550.

BUSINESSES WANTED.

IMMEDIATELY, in large town, a good sound business, returning not less than £3,000 a year, and capable of extension. Client waiting with £3,000 cash available; also a large number of buyers seeking smaller concerns in all parts.

STOCKTAKING VALUATIONS.

We are now booking dates for November and December, and invite early applications to save disappointment. Terms sent on application.

ESTABLISHED 1870.

The Association of Mfg. Chemists

— LIMITED —

Head Offices: 26-28 Kimberley House, Holborn Viaduct, London, E.C.1 and at 2 Bixteeth Street, Liverpool.

PARKIN S.BOOTHS Accountant and Valuer PHONE: CITY 6942-43

WE HAVE THE FOLLOWING BUSINESSES FOR DISPOSAL.

1.—WEST OF ENGLAND.—General Business for disposal; would suit Motor Engineer; with premises suitable for opening a Chemist's business; without competition; established 10 years; price for freehold premises, goodwill, fixtures, fittings, and stock, £1,700; premises consist of double-fronted shop, large dwelling house, workshop, and garage for 5 cars.

2.—LONDON, W.—Family Retail and Dispensing Business; returns about £1,500, increasing; rent, £60 per annum, let off £90 per annum; total going, about £1,400.

3.—WEST OF ENGLAND.—Small Tablet-making Business for disposal; excellent opportunity for small buyer; price, to include goodwill, extensive machinery plant, and stock, £400.

4.—PENRHISCEIBER.—Small well-fitted Chemist's and Druggist's, with exceptional living accommodation; stock, £200; rent, £45 per annum; no reasonable offer refused.

5.—KENT.—Chemist's and Photographic Stores; rent £52; lease 4 years to run with probable option of renewal; returns £2,000 p.a.; net profits £450; stock about £400; price for lease, goodwill, fixtures and fittings, including 2 fully-equipped dark rooms, electric driers for prints and films, and other photographic apparatus, £1,200.

6.—LONDON, S.W.—Chemist's and Druggist's; unqualified management; rent £55; lease 20 years to run; let off £35 p.a.; premises also have sufficient accommodation for a purchaser living there in addition; returns £30 at 33%; stock £450; price, to include lease, goodwill, fixtures, fittings, utensils and stock, £1,000; no offers.

7.—YORKS.—Fully-equipped Chemist's Business for disposal; returns £1,500; rent, rates and taxes £150; stock about £750. For further particulars write as above.

8.—LONDON, N.—Chemist's Business; 14 years' lease; £63 per annum; returns, £20 a week, all ready money; price for lease, goodwill, fixtures, fittings, and utensils, stock, and to include new shop front, £850; good living accommodation; full particulars, apply.

WANTED.—Genuine Chemist's and Druggist's Business: client wishes to invest £1,000. Business must offer fullest investigation. Enquiries, in first instance, as above.

STOCKTAKING AND VALUATIONS FOR ALL PURPOSES
UNDERTAKEN UPON REASONABLE TERMS.

THE MEDICAL AND GENERAL BUSINESS AGENTS, LTD.

13 Buckingham Street,
Strand, London, W.C.2

Have the following businesses for disposal:

STEPNEY.—Small compact Pharmacy; turnover £500 and panel; low rent; suit elderly man; smart man could easily double; four rooms with vacant possession; lease 14 years; £250.

MILLWALL.—Drug Store; turnover £2,000 p.a.; good opening for qualified man; lease can be arranged; good house accommodation; price £800, goodwill and fixtures; stock at valuation.

WHITECHAPEL.—Jewish Pharmacy; turnover £1,500; 36s. per week; lease can be granted with option of purchase 32 years in present owner's hands; price £750.

WHITECHAPEL.—Drug Stores; nicely fitted shop; turnover £750 p.a.; rent, inclusive, £1 1s. 10d. per week; price £50 all at.

MANCHESTER.—Pharmacy, situated in centre of city; turnover £2,000; increasing; gross profits 45%; lease 4 years renewable; price £2,000, or would consider partner with £1,000.

LONDON, E.—Nicely fitted Drug Store; turnover £500 p.a.; good opening for qualified man; profits above the average; lease can be granted; price £500.

Businesses Wanted. - - - - Cash Buyers Waiting

BAKER & ROBERTS

P. C. Baker, Ph.C., M.P.S. W. Rooke Roberts, M.P.S., F.S.M.C.
174 VICTORIA ST., S.W. 1. Tel.: VICTORIA 27.

Valuers for Sale or Purchase, Income Tax, Probate, etc.

Personal attention, no publicity,
please write for moderate terms.

Recommended by The British Drug Houses, Messrs. Meggeson, Ltd., Messrs. Barclay & Sons, Ltd., and many other leading Wholesale Houses.

BRETT & CO

All Valuations have the personal attention of F. J. Brett, M.P.S.
Transfer Agents and Valuers

73 LAUREL ROAD, LEICESTER.

Telephone: 1934.

£2,000 (nearly) Returns. Light retail; Midlands. Net profit over £500. Price £1,500. Only applicants enclosing references replied to.

BUSINESSES WANTED

CHARLES C. MARSDEN

Valuer, Transfer Agent and Stocktaker,

44 Sholebrooke View, LEEDS.

Special Terms for Stocktaking and
Pricing-out Chemists' Stock Sheets.

Recommended and approved by Messrs. Goodall, Backhouse & Co., Messrs. Hirst, Brooke & Hirst, Ltd., & Messrs. Raimes & Co.

ERNEST J. GEORGE

VALUER FOR ALL PURPOSES. ACCOUNTS
PREPARED FOR INCOME TAX. BUSINESS
TRANSFERS ARRANGED. STOCKS PRICED.
BOOKS WRITTEN UP.

8 Lichfield Street, WALSALL

Telephone : 613

AGENCIES.

for 50 words or less; 6d. for every additional 10 words
or less, prepaid.

ADVERTISER may if preferred have replies addressed to this
Office, and forwarded on payment of an additional charge of 1/-.

CANADA.—Old-established firm of Wholesale Druggists require
Agent for Canada. Fullest confidential details requested in
writing to save time. 15/466, Office of this Paper.

DIAN Agency.—Gentleman, with 14 years' business experience
of India, requires Agency for good proprietary lines
on commission basis; samples only; buying agencies not
desired. Write "Efcom" (P.C.B. 72/32); Office of this Paper.

WHOLESALE Distributing Agency, with first-class organisation,
offered to owners of Medicinal or Toilet Proprietary
lines on terms of small fixed commission on turnover. All the
able and expense incidental to packing, despatch, and book-
keeping saved, and your business run at a minimum charge upon
you. Specially advantageous facilities for advertising if
desired. Address, The Castle Laboratory, London, N.W.1.

DVERTISER, shortly returning to Far East, with thorough
knowledge of that market after 15 years' residence, wishes
to seek additional representations allied to Chemist's profession;
Drugs and Chemicals, Toilet Soaps, Articles, and Specialties;
Druggists, Surgical and Hospital Sundries especially required;
good references. Inquiries to "Yelsum," 19, Willes Ter-
race, Leamington Spa.

GENT, one already calling on Chemists preferred, required
by manufacturing chemists, who have established connec-
tions in Norfolk, Suffolk and Cambridge; unique opportunity
for established agent to easily increase his income. 14/455,
Office of this Paper.

GENT required for the sale of Perfumery, Toilet Soap, and
Toilet Preparations in Wales; applicants must have
thorough knowledge of trade and live connection amongst
Chemists and stores; liberal commission terms. Apply, giving
full particulars, to 14/458, Office of this Paper.

GENTS wanted to sell old-established and well-known Toilet
Preparations on a commission basis. State ground worked,
class of business done. Replies will be treated in confidence,
existing connection will be handed over, and should be con-
siderably increased by live salesmen. "Premier," 135/21, Office
of this Paper.

COMMISSION Agent wanted to take up a Photo side line in
the North and Midlands of England, stating usual terms,
territory covered, what other lines carried. All information
strictly private. Apply 15/462, Office of this Paper.

ESTABLISHED London Company, with exceptional and
attractive lines for chemists and druggists, are open to
consider applications from firms of repute, possessing solid selling
power, covering the greater part of England and Wales, for
Agency. First-class products, very keen prices. Write
in confidence to "Pioneer" (P.C.B. 74/19), Office of this
Paper.

PARTNERSHIPS.

6s. for 50 words or less; 6d. for every additional 10 words
or less, prepaid.

LONDON, N.W.—Turnover £7,000. An exceptional opportunity for a comparatively young, experienced, energetic, enterprising Pharmacist, possessing the necessary initiative and personality, to acquire half-share in a good-class, pleasant modern Business, established 20 years, and capable of further development; exceptional goodwill. Proprietor, having in recent years developed a large connection in optical work, finds it difficult to keep the necessary grasp on both businesses, and desires to retire from active control of the drug business. Applicants must be prepared to give wholehearted devotion to business. Partnership is not offered in the optical business, which is not included in the above figures. Capital required £2,500. Reply 134/19, Office of this Paper.

DVERTISER, unqualified, with wide retail experience, a "live wire," having about £800 immediately available, wishes to meet a really keen and capable qualified Chemist, with a knowledge of Optics an advantage, but not essential, possessing a like amount of capital, with a view to the purchase of a good business. Advertiser will, later, provide further capital for extension, if expedient. Write, D. 49, Ashtead Road, Clapton Common, London, N.E.

BUSINESSES FOR DISPOSAL.

6s. for 50 words or less; 6d. for every additional 10 words
or less, prepaid.

The ADVERTISER may if preferred have replies addressed to this
Office, and forwarded on payment of an additional charge of 1/-.

BRISTOL.—For Sale, large double-fronted Drug Stores, main
street, thickly populated, good working-class district; fixtures,
stock, goodwill, all at £350; suit chemist; doctor's each
side; splendid living accommodation; vacant November 27; free-
hold premises, £900; G.R., £13 p.a.; only wants seeing
136/7, Office of this Paper.

LONDON, S.W.—Drug Stores, est. 1913, main road; no near
opposition; under young unqualified, neglected, low rent,
long lease, 6 rooms and scullery, 4 let off, side entrance; suitable
lock-up; taking £15; could easily double; good stock; price
£525 or near offer; cash. Apply "M.I.P.S." 136/29, Office of
this Paper.

MIDLANDS.—£400 or best offer for first-class Drug Store;
well established, long lease, turnover £1,000; plenty of
scope for increase; splendid position; nearest chemist 1 mile;
large photographic trade, stock about £400; lock-up shop, two
cellars, store room, large yard. 135/5, Office of this Paper.

WEST RIDING Colliery Village.—Unopposed; turnover last
12 months £2,450; growing; Fancy, Stationery and Photography;
scope for Dental and Optical; splendid house with bath
and enclosed back garden; stock, fixtures, goodwill, etc., £1,275;
rent and rates £75. Principals and only cash considered.
15/463, Office of this Paper.

YORKS.—Suburb of large manufacturing town. Cash Drug
Stores for disposal as going concern; main road position;
good working stock; excellent living accommodation; returns
last year, £1,200; rent £45. Ill health reason for disposal;
price £1,100. For further particulars apply 136/17, Office of
this Paper.

DVERTISER, having offer of larger business, wishes to
dispose of his good-class Retail and Dispensing Business
in southern county soon as possible. The annual turnover
exceeds £2,500, yielding a net profit of over £600. Stock taken
annually, and proper accounts kept. For further particulars
apply "Pharmakos," 131/30, Office of this Paper.

DRUG Stores (S.W.), working-class district, under unqualified
management, large stock, low rent, 21 years' lease, living
accommodation or as lock-up shop; returns average £30 per
week; good profits; lease, goodwill, stock, fittings, and fixtures,
£950 cash; cause of sale, retiring. 135/23, Office of this Paper.

DRUG Stores, E.; thickly populated; genuinely taking £13
to £18 weekly; easily doubled with N.H.I., optics, and
photography; low rent; lease can be obtained. "L. R." 134/37,
Office of this Paper.

THROUGH insufficient capital, an unusual opportunity
occurs. Proprietor of a non-stearic Liquid Vanishing
Cream wishes to dispose of Registered Trade Mark name,
Formula and Stock; the only cream of its kind on the market;
cream and show matter exceptionally attractive; already selling
to chemists and hairdressers. Apply 131/270, Office of this
Paper.

BUSINESSES WANTED.

6s. for 50 words or less; 6d. for every additional 10 words or less, prepaid.

The ADVERTISER may if preferred have replies addressed to this Office, and forwarded on payment of an additional charge of 1/-.

ADVERTISER requires a small Seaside Business, East Coast. State particulars to 134/13, Office of this Paper.

BUSINESS required, with scope for Dentistry and Optics, showing nett profit of, at least, £500 per annum from Pharmacy section alone; advertiser, holding Irish qualifications, desires business where the nominal services of seller, holding British qualifications, would be available. Address, "Chemist," c/o Martin Phillips, Esq., 26, Whitwell Road, Southsea.

GENUINE Business in London suburbs or Home Counties required by young Chemist; nett profit, about £300-£350; living accommodation essential; would manage, with view to early succession; cash available and immediate negotiations. Full particulars, in confidence, first letter, to C. E. Beer, 98, Greyhound Lane, Streatham, S.W.16.

WANTED. Cash Retail Business with Photography, in Mid-Wales; one capable of increase; must have long lease, living accommodation not essential. Price up to £1,200. Full particulars in confidence to "V. P. K." 135/27, Office of this Paper.

FOR SALE.

FOR disposal.—Contents of small Chemist Shop (country) for Sale What offers? 134/27, Office of this Paper.

3 x 4-gallon single-action Tincture Presses, £3 10s. each; also 1 x 2-gallon double action, £4; one Roberts' Patent Ointment Filling Machine, £6. Hall's Hygiene Co., Ltd., Salford, Manchester.

SITUATIONS OPEN.**[HOME.]****RETAIL.**

6s. for 40 words or less; 6d. for every additional 10 words or less, prepaid.

The ADVERTISER may if preferred have replies addressed to this Office, and forwarded on payment of an additional charge of 1/-.

BIRMINGHAM, near.—Active qualified Assistant for N.H.I. and stock in small newly-established business; good prospects for one who will take a personal interest. State fullest details in first letter, giving age, salary required, references, and photo, if possible. White, 12, Raby Street, Wolverhampton.

LONDON.—Assistant required; must be a good Dispenser, accustomed to quick counter trade, window dressing, and photographic sundries. Age not over 30. Apply by letter, giving full particulars, to Parke's Drug Stores, Ltd., 65, Harrowden Street, Chalk Farm, N.W.1.

LONDON, S.W.—Junior or Improver wanted immediately for stock, counter, and to assist with N.H.I. Dispensing. Must be a quick and willing worker. Apply, stating age, experience, references, and wages required. 136/18, Office of this Paper.

LONDON, S.W.—Required, Dispenser, Minor qualification, under 30 years of age; good experience. Address reply, stating experience and salary required, Box 1018, Sells Advertising Offices, Fleet Street, E.C.4.

We desire particularly to draw the attention of Colonial and Foreign Subscribers to the fact that in cases where they require partners, agents or assistants, or wish to sell their businesses, an Advertisement in this Supplement, placed in every copy of "The Chemist and Druggist," should be the readiest means of helping them to attain their object. The tariff for such announcements is given under the appropriate headings in the Supplement. Instructions and remittances can be sent to us direct or through the advertisers' correspondents in this country.

MIDDLETON-IN-WHARFEDALE SANATORIUM.**APPOINTMENT OF DISPENSER.**

THE County Council of the West Riding of Yorkshire invite applications for the appointment of Dispenser (non-resident) at the Middleton-in-Wharfedale Sanatorium, near Ilkley (2).

The salary will be £200 per annum.

Further particulars and form of application may be had from the undersigned, by whom all applications must be received later than the 4th December, 1922.

FRANCIS ALVEY DARWIN,

Clerk of the County Council

County Hall, Wakefield.
November, 1922.

WARRINGTON INFIRMARY AND DISPENSARY.

QUALIFIED Dispenser (female) wanted at once. Salary £12 per annum, with lunch. Knowledge of the development X-ray plates an advantage.

The appointment is for twelve months, subject to renewal at the end of that period.

Applications, stating age and qualifications, together with copies of three recent testimonials, to be sent to the undersigned at once.

HENRY L. BOOT,
Secretary.

November 10, 1922.

ASSISTANT, between 26 and 40; only really capable need apply. Personal application preferred. Good service rewarded by good remuneration. Maurice Jones, M.P.S., 2 Church Road, Willesden, N.W.

ELDERLY, qualified man wanted; light duties; live in or out. State wage required; references. 65, Rochdale Road, Bury, Lancs.

GENTLEMANLY Assistant required at once for winter months in good class dispensing business; state age and salary required. J. Selley, 202, Earl's Court Road, South Kensington.

IMMEDIATELY.—Assistant required for good-class Dispensing Business. Full particulars to H. Jeffries, 23, High Street, Guildford.

JUNIOR required (male), indoors; good-class Dispenser; knowledge of Photography. Apply, with full particulars 131/24, Office of this Paper.

JUNIOR Assistant wanted, with a knowledge of Photography Developing and Printing. State age, experience, salary required (indoors), with photo if possible. Williams & Smith, Chemists, Horsham.

JUNIOR Assistant wanted immediately; must be trustworthy and accustomed to dispensing and counter; lady or gentleman; state age, salary, and experience. Howells, Chemists, Pembroke.

MANAGER required for brisk suburban business in working-class neighbourhood with big N.H.I.; house provided, liberal terms and share of profits; no Sunday duty. Apply 15/469, Office of this Paper.

MESSRS. HEATHS, LTD., Chemists, Wavertree, Liverpool, have a Vacancy for a qualified Branch Manager. Applicants must have had high-class dispensing experience, and thoroughly accustomed to handling medical men. Apply, in the instance, by letter giving fullest particulars, to E. Norman Heath, at above address.

PERMANENCY, near Manchester, for smart, young, unqualified Assistant with good training; Counter, Dispenser, and to call upon customers; salary, £25 per week and commission. Give full particulars of experience, etc. 135/11, Office of this Paper.

QUALIFIED Manager required for a branch business, in a rural neighbourhood of a large town in the West of England; one Assistant kept; salary and share of profits to be £250 capital. 134/16, Office of this Paper.

WANTED, immediately, West Riding, Yorkshire, a qualified Lady Assistant, used to Counter work; young. State age, experience, and salary required to 134/22, Office of this Paper.

WANTED, experienced Lady Dispenser, accustomed to keeping Books, applying Dressings, etc., by a Doctor in London. Apply P.C.B. 74/2, Office of this Paper.

ANTED, a qualified experienced Dispenser-Secretary for mixed country town practice; rooms, furnished or unfurnished at the surgery. State salary required, and give details. 15/459, Office of this Paper.

ANTED, immediately, smart unqualified Junior Assistant or N.H.I. dispensing and counter; must be quick, accurate, and a good counterman. References, age, experience, and photograph if possible. Apply, H. Lester & Sons, Ltd., 1, Bridge Street, Nuneaton.

WHOLESALE.

ADVERTISER may if preferred have replies addressed to this Office, and forwarded on payment of an additional charge of 1/-.

REPRESENTATIVE required for London and suburbs for the sale of Perfumery, high-class Toilet Soaps and Toilet Articles. Applications will only be considered from keen men with thorough knowledge of trade and a live connection. Reply, with full particulars as to age, experience, etc., to 457, Office of this Paper.

ESTABLISHED firm of London Merchants, who amongst other lines specialise in Puff Bowls and Powder in novel, attractive and exclusive designs, desire live connection by experienced travellers willing to consider side lines and having sound connections amongst Chemists, Hairdressers, and fancy dealers in the following territories: Scotland, England, Wales, Yorkshire, Lancashire, Cheshire, Shropshire, Gloucestershire, Somerset, Devonshire, Cornwall, Dorset, Wilts, Berkshire, Oxfordshire; no other territory considered at present. Very extensive business can be secured, a commission is offered, but no salary and expenses. Apply, "Worriers," 15/464, Office of this Paper.

VERTISING Department of firm of Chemists require young man with knowledge of Drug Trade to write Advertising Leaflets, etc. Applicants to state age, experience, commencing salary required, and to submit specimens of work or suggest copy for any well-known article. 14/456, Office of this Paper.

ATTRACTIVE side-line territorial Agency may be procured by men calling on Retail or Wholesale, for new Proprietary Sundries, saleable to all Chemists and Stores. Will not compete with other lines carried. Commission only. Write early, 15, Office of this Paper.

RESPONDENCE invited from Representatives with an established connection among Chemists, etc., who are able to sell sales of well-known proprietary Cold-Water Dyes and dyes stocked by most chemists; commission basis. Write, giving age, exact territory covered, and present lines carried, in confidence, to P.C.B. 73/39, Office of this Paper.

REPRESENTATIVE for London and district required by wholesale house for Surgical Rubber Goods, etc.; must be salesman, and have live connection amongst retail chemists; salary and commission. Apply "T. & S.", 15, Cromer W.C.1.

REPRESENTATIVE for the entire South Coast required by manufacturing Chemists who have an established connection. Applications only entertained from those who worked the ground before and are well known. Applicants state their age and give full particulars of their previous experience. 14/454, Office of this Paper.

PECTABLE, intelligent young man, light, clean work; assembling and despatching orders; fair scholar. Apply, with particulars, wages required, etc., to 15/465, Office of this Paper.

SEMPROLIN CO., LTD., requires experienced Representatives for the following territories:—South Coast, East Midlands, Wales, and London. Apply, with full particulars, to Carmex House, 18, Leather Lane, Holborn, E.C.1.

Returning Photos, &c.

Advertisers in this section who receive portraits and copies of testimonials from applicants, with a stamped addressed envelope for reply, are reminded that the undue retention of these often means a hardship to the sender. All personal documents should be returned as promptly as possible after perusal.

TRAVELLER wanted, present representing first-class houses with connection among Chemists in Birmingham and district (preferred), to take up three high-class lines (two of which are also sold by high-class perfumers); simple competition and advertising shortly to be commenced; must be able to take up Fidelity Guarantee Bond. Apply, stating ground covered, age, present lines, and terms expected, to 136/21, Office of this Paper.

TRAVELLER.—Required for London Wholesale Druggist. Traveller to call upon Medical Men and Chemists; smart appearance and previous experience essential. Apply by letter, giving fullest particulars in confidence, and salary required, to "X. Y. Z." 15/470, Office of this Paper.

TRAVELLERS calling on Chemists are offered a special side line in Disinfectants on a commission. Write in strict confidence, stating full particulars and district covered. 15/461, Office of this Paper.

TRAVELLERS wanted, on commission, calling on chemists, hairdressers and stores, to push high-class Liquid Vanishing Cream; exceptionally attractive get-up and show matter; quick seller. Write, giving full particulars, ground covered, etc., 131/27, Office of this Paper.

TRAVELLER required in West of England, preferably with a good connection amongst Chemists and Stores; full-time appointment on salary, hotel, and travelling expenses. Apply, stating age, experience, salary required, and how soon disengaged, to 15/474, Office of this Paper.

TRAVELLERS wanted to sell Drngs on commission; only those carrying non-competitive lines, and with good connection among Chemists and Perfumers, for London and country. Send full particulars, in confidence, 136/28, Office of this Paper.

WANTED, an experienced man to take charge of Patent Medicine Department of a Provincial Drug House. State full particulars to "X. Y. Z." 15/467, Office of this Paper.

WELL-KNOWN Lancashire house require energetic Representative to take over old-established ground, covering North-Eastern Counties, Lincolnshire, and part of Yorkshire. State full particulars and salary required. Applications will be treated in strict confidence. "Ambitious," 15/471, Office of this Paper.

[Colonial, Indian and Foreign.]

DEMERAARA.—Qualified Assistant for wet counter and dispensing work required by house in Demerara; three years' agreement; age between 28 and 35; total abstainer. Apply, stating qualifications, experience and salary required, to "Demerara," 56/9, Bunhill Row, E.C.1.

SOUTH AMERICA.—A responsible company having many branches in South America is open to represent Chemical Manufacturers desiring direct representation. Apply 14/450, Office of this Paper.

SITUATIONS WANTED.

[HOME.]

RETAIL.

2s. for 18 words or less; 6d. for every additional 10 words or less, prepaid.

The ADVERTISER may if preferred have replies addressed to this Office, and forwarded on payment of an additional charge of 1/-.

A.A.A.—QUALIFIED, 32, married, abstainer, requires immediate post as Manager or Assistant; permanent; 16 years' all-round experience; moderate salary; excellent references. Prothero, 74, Telephone Road, Southsea.

A.A.A.—EXPERIENCED Assistant, 39, 5 ft. 10 $\frac{1}{2}$ in.; single; just disengaged; 24 years' London and provincial experience; highest references; permanency only.—"Aspirin," 168, Heathfield Rd., Handsworth, Birmingham.

A.A.A.—QUALIFIED, 21, 5 ft. 10 in.; smart; 6 years' experience; excellent references. Whistler, 57, Westgate, Grantham.

ACAPABLE and reliable qualified man offers conscientious work to progressive Pharmacist; interview.—“Energetic,” 14, Redbourne Avenue, Finchley, N.

A COMPETENT unqualified Assistant; single; quick and accurate Dispenser, good Counterman, and Photographer. “Chemicus,” Ilversden, Wickham Avenue, Bexhill-on-Sea.

A BSTAINER, qualified, Manager; tall; sound varied experience; 8 years' last post; Photography. Parkinson, 13, Hartington Road, St. Margarets, Twickenham.

A CTIVE Manager, 37, view early succession or Partnership; capital, £1,000; locum work entertained. Chemist, 108 Craven Park, N.W.10.

A NY Pharmacist, owing to ill-health or elderly, wanting more leisure, requiring a trustworthy, experienced, qualified Manager, with a view to purchase eventually, apply 135/33, Office of this Paper.

ARSENIC needs care, so does choosing an Assistant or Manager; 25; 5 ft. 11 in.; sound experience; qualified; single; competent; good references. Rhei, 47, Reporton Road, Fulham.

AS Assistant in Retail Pharmacy, 26; married; 4 years' war service; educated Grammar School, Cambridge; languages, French, German, Latin; fully trained in Pharmacy; taking qualifying exams. M.L. 2360/22, Office of this Paper.

AS Assistant, 22; 3½ years' experience, Retail. M.L. 76972, Office of this Paper.

AS Manager or other capacity; expert Dispenser, energetic and competent Counterman. “Minon,” 55, Beauchamp Road, Clapham Junction, S.W.

ASSISTANT, 27; married; 2 years' war service; sound experience as Assistant Dispenser and Dresser; willing to take any post. M.L. 75280, Office of this Paper.

ASSISTANT or Manager; single; qualified; 26; 5 ft. 10 in.; excellent references; good experience; keen Salesman; disengaged. P.C.B. 74/15, Office of this Paper.

ASSISTANT or Manager, 27; qualified; experienced Salesman, Photography, Dispensing, disengaged. Chemist, 124, Skipton Road, Colne, Lancashire.

ASSISTANT or Manager; qualified; tall; 35; 10 years' West-End experience. “Statim,” 49, Elizabeth Street, Belgravia, S.W.

ASSISTANT; unqualified; 29; married; 11 years' experience, Dispensing, Counter, and Photography; excellent references. Hoff, 42, Gascony Avenue, Kilburn.

ASSISTANT; well recommended; good all-round man; worker; 15 years' experience; abstainer; Window-dresser, Dispenser, Prescriber, Photographer, Manager. “Urgency,” 136/2, Office of this Paper.

ASSISTANT, unqualified, experienced in all branches, highly recommended; desires post; Bath, Bristol, or near; moderate salary. “Statim,” 136/5, Office of this Paper.

BRIGHTON, or near. Capable qualified lady, 5 years' excellent dispensing and counter experience. “Advertiser,” 10, Cleveland Road, Brighton.

BRIGHTON, or near. Elderly qualified man, resident in the town, accustomed to good class Dispensing, is open to full or part-time engagement. Address, 134/18, Office of this Paper.

CANADIAN, thoroughly trained in all branches Drug trade; could manage branch that required work and hustle; good organiser and Photographic man; money guarantee. “Canadian,” 37, Grove Road, Ramsgate.

COMPETENT Assistant; unqualified; tall; 38; gentlemanly; Counter, Dispensing, Window-dresser, Photo, etc.; permanency; London only. “Statim,” 23, Doughty Street, Holborn, W.C.

DISENGAGED.—Locum or permanent; thoroughly competent; experienced Salesman, Prescriber, Dispenser, Window-dresser; business builder. Reliable. 239, Camberwell New Road, S.E.5.

DISENGAGED.—Manager or Assistant; qualified; experienced; Photographic; highest testimonials. M.P.S., Ellison Road, Barnes, S.W.

DISENGAGED.—Experienced, qualified Pharmacist as Manager or Locum; reliable and trustworthy. Veale, 27, Hawkswell Road, Boscombe, Bournemouth.

DISPENSER (lady), 26, Hall qualification, requires post in tuition or doctor, London. Bigg-Wither, 14, Coloseum Crescent, Regents Park.

DISPENSER.—Nurse (St. Thomas') seeks post, Doctor Institution; full or part-time. Kittle, 236, Coombe Lane, Wimbledon.

DISPENSER to Doctor or Chemist; experienced; unqualified; excellent references. Innes, 2, Ferndale Road, mouth.

DISPENSER, Hall, requires part-time work, evenings, 8 days. Miss H. Moore, 20, Baskerville Road, Wandsworth Common, S.W.

DISPENSER or Assistant; whole or part-time; male Pharmacist; Institution preferred, but not essential; references; moderate salary. 135/6, Office of this Paper.

DISPENSER'S Assistant, 26, married; educated L.C.C. School of Pharmacy; war service, 2½ years; Drug Stores experience. M.L. 48877, Office of this Paper.

ERNEST RUTTER, Manor Park, London, E., recommends apprenticeship; disengaged shortly; photo, N.H.I., London or South preferred.

EXPERIENCED unqualified man seeks immediate engagement; good references; 55s. weekly; town or country. Overton, West Bank, Ascot, Berks.

FRANCE.—Pharmacist, young; excellent references; West Dispensing and Counter experience; knowledge of French Pharmacy and Specialities. 136/30, Office of this Paper.

INTELLIGENT boy, 15, secondary school education, would like to be apprenticed to chemist; Folkestone or district Apply, G., care of 120, Foord Road, Folkestone.

JANUARY.—Young man (19) desires post as Junior Assistant or Improver; 3 years' apprenticeship; good references; Dispensing, Counter, Photography, and Window-dressing; Boulton or near preferred. 134/26, Office of this Paper.

JUNIOR (unqualified), experienced, window-dressing, references excellent; salary moderate. Write 134/11, of this Paper.

JUNIOR or Improver, 20, desires post; experienced in Dispensing, Counter, Photography. Davies, School House, Rhodycrafdy, Pwllhelgi.

JUNIOR (lady), 21, just completed apprenticeship; excellent experience Dispensing, Counter, Photography, Window-dressing. Write Miss P., 39, Sultan Street, London, S.E.5.

JUNIOR Assistant, 19½ years; reliable Dispenser, good Counter, and Window-dresser. Recommended by L. Rowles & Co., Chemists, 9, High Street, Wrexham.

LADY, 26, requires post; qualifications, Shorthand, Typing, Dispensing; any district; well recommended. 136/8, Office of this Paper.

LADY, 25, Matric. and Apoth. Hall, desires further experience in Medical Dispensing; good references. Miss Bell, 1, Goodge Street, W.1.

LADY Dispenser requires resident post anywhere; Hallificate; book-keeping; good testimonials; small salary. Mayfair Avenue, Ilford.

LADY Dispenser, 21, Hall, 1½ years' experience with Chelmsford; excellent testimonial; desires post, whole or part time. Alexandra Road, Sydenham, S.E.26.

LIVERPOOL DISTRICT.—Chemist or Stores. Young Assistant, do anything; abstainer; references; dispensing; small salary. “Salesman,” 1, Lowwood Grove, Birkenhead.

LOCUM or permanent; unqualified; thoroughly capable Dispenser and Counter; town or country; abstainer. 39, St. Thomas Road, N.4.

LOCUM, part-time; competent Dispenser and Counter; Assistant; passed Part I.; disengaged. 136/12, Office of this Paper.

T Character.—Will any chemist, firm, or company give me an opportunity to retrieve same? Willing to go abroad; knowledge of Photography; qualified. Full explanation given. 12, Office of this Paper.

NAGER or Senior, London, best experience, speaking French, qualified. 133/6, Office of this Paper. Will kindly send name to this Office?

NAGER or Locm, 50; qualified; Prescriber, Dispensing, Photographic; satisfactory references; London or country; aged. "Pharmacist," 38, Wendover Road, Harlesden, N.W.

NAGER, 33, married, qualified 1910, 8 years' management, requires permanent position in first-class business, London or South of England; first-class experience and references; disengaged. Marshall, Sandown, Tate Road, Sutton, S.

NCHESTER or Suburbs.—Qualified; experience working-class trade; Counterman, Prescriber, N.H.I., and Photography; interview; moderate salary. 136/9, Office of this Paper.

ASIONAL employment, unqualified, N.H.I., stock, agricultural, good Prescriber; not Photography; age 56. W. P., Marlborough Road, Bedford.

RMANENCY, Locum; 39; good Dispensing and Retail experience; not afraid of work. Turner, 29, Middle Road, Westgate, Bournemouth.

ARMACY, lady (Minor, Part I., Hall), taking qualifying exam., offers services for post in good Pharmacy; salary nominal only. 134/24, Office of this Paper.

INCREASE YOUR BUSINESS!

PROGRESSIVE Manager desires progressive post; good experience all departments; Salesmanship; business ability; honest; good references; produce, organise, and push specialities; build you photographic business; present position offers no more scope. "Qualified," 131/25, Office of this Paper.

ALIFIED, 25; disengaged; good provincial and West-End experience. P. G. Beck, The Victoria Pharmacy, Burgess Hill, Sussex.

ALIFIED, 23, disengaged, requires permanency or Locum work; high-class English and Continental experience. Johns, Rectory, North Tidworth.

ALIFIED Chemist open position; temporary or permanent; experienced and excellent references. "Statim," 74, Hamil-road, Golders Green, N.W.11.

ALIFIED lady desires post; excellent Dispensing and Retail experience; good references; London preferred. "E. E. W.", Albion Road, Swiss Cottage, N.W.6.

ALIFIED, 55s. or offer; elderly; well experienced all branches. Walker, 277, Holloway Road, N.7.

ALIFIED, 29; single; disengaged; South Coast preferred; excellent Dispensing, Photography, and Retail experience. 9, Oakwood Road, Swansea.

ALIFIED, 25, Scotsman; 6 years' Retail experience; excellent references. Apply "M.P.S." 18, Myddelton Square, E.C.1.

GISTERED branch, small, Prescriber, Super, etc. Address "D," Eastdean, Stamford Road, Bowdon, Cheshire.

ELSH Assistant, 23; 18 months' war service; educated College School, Wales. M.L. 42050, Office of this Paper.

UNG qualified Chemist, seeking further experience, desires post in brisk Pharmacy; moderate salary. Robinson, 217, Union Road, Norwich.

A WEEK.—Qualified Chemist requires position in London district; cover or other capacity; experienced; excellent references; abstainer. "S," 98, Greyhound Lane, Streatham, S.W.16.

YEARS' qualified experience, town, country, Optics, 32, desires berth with Chemist-Optician. Anthony, Abercynon, G.

WHOLESALE.

2s. for 18 words or less; 6d. for every additional 10 words or less, prepaid.

ADVERTISER wants job; good experience; Drugs, Sundries, Surgical, Toilet, etc.; moderate salary. "Rhei," 37, Brunswick Road, N.15.

ADVERTISER, young, trustworthy, seeks position in Wholesale; Toilet goods experience; suitable for travelling; financial interest considered. 136/13, Office of this Paper.

AS REPRESENTATIVE, disengaged; qualified Chemist; ground, Wales and West of England; references; terms, salary, expenses and commission. Sinn, 74, West Parade, Rhyl, N.W.

CHIMIST and Metallurgist (Honours Chem.), M.Sc., ex-Captain, 1914-1919, Dardanelles, Egypt, France; pre-war Chief Chemist and Process Controller for 10 years in U.S.A.; past 2½ years Chief Chemist and Metallurgist works in London; disengaged owing to reduction of staff. M.L. 71755, Office of this Paper.

DRUG Department.—Capable man; disengaged; first-class experience West-End stores; thorough knowledge Patents, Surgical, Sundries, also wholesale houses for buying; Counter, Mail Orders, or Stock. R. Tyler, 84, Montholme Road, Wandsworth Common, S.W.

ENTERPRISING, adaptable (31), practical knowledge Medicinal, Toilet, Preserves, Beverages, Chemicals, and "finishing" same; Wholesale, Works and Retail experience; control, organise; capable taking charge; any capacity. "Business," 87, Crane Avenue, Isleworth, Middlesex.

EX-OFFICER; 5 years' war service; educated Public School; sound experience, Chemistry, Bacteriology in Water and Sewerage; willing to take any post. M.L. 13315, Office of this Paper.

EXPORT.—Man of energy and experience (Scotsman, 46) seeks position with progressive firm as Export Manager; can invest £1,000-£3,000 in sound business. Replies to 15/460, Office of this Paper.

FORELADY; 4 years' experience, packing, etc., controlling staff of girls; disengaged; excellent references. "M. B.," 24, Sisters Avenue, S.W.11.

GENTLEMAN, 45, tall, long Retail experience, also Wholesale and Manufacturing, capable man, good organiser, used to control, thorough knowledge of Drug trade, seeks position with good house. "O. K.," 135/8, Office of this Paper.

LONDON or Abroad.—Young man, well educated, experience in Dispensing and Travelling, wishes to represent reputable firm; excellent references. "Ex-Officer," 136/3, Office of this Paper.

METALLURGICAL Chemist (N.F.), 22; Public School education; Associate in N.F. Metallurgy; post in Laboratory of works, or is willing to take any post suitable to qualifications. M.L. 28279, Office of this Paper.

REPRESENTATIVE (Chemist), with large connection in London, disengaged shortly, requires position with progressive up-to-date firm. "Celerity," 93, Babington Road, Streatham, S.W.

REPRESENTATIVE, otherwise; London, provincial experience; varied Retail; energetic; good appearance and address; references; security. "Chemicals," 79, Cecil Street, Manchester, S.

RESEARCH or Works' Chemist, 24, B.Sc., Lond. (Honours); good knowledge of French, Physics and Maths.; 3 years' war service; willing to take any position to suit qualifications. M.L. 4467/22, Office of this Paper.

RESEARCH.—Ex-officer, 25, single, 4 years' war service, University education, B.A., desires post connected with Chemistry (research if possible). M.L. 38240, Office of this Paper.

SUGAR Coater and Tablet Maker, age 30; keen worker, thoroughly experienced, requires post as Charge Hand or otherwise; reasonable salary. James, 90, Villa Street, Walworth, S.E.

SURGICAL Dressings or other non-competing lines wanted; good connection Chemists' Institutions South Wales. Shell, 134/21, Office of this Paper.

YOUNG man, well educated, with sound and superior training in Pharmacy, determination and desire to exceed, requires position Wholesale House or Representative. Fry, Lynton Wye, Bath Row, Birmingham.

MISCELLANEOUS.

10s. for 60 words; 1s. for every additional 10 words or less.

The ADVERTISER may if preferred have replies addressed to this Office, and forwarded on payment of an additional charge of 1/-.

MCADAM & TUCKNELL, Stock and Share Brokers, Bank Chambers, Blackheath, S.E.3. Established 1898. Telephone: 81, Lee Green. Shares for sale (free of commission, subject). 500 C. Ash £1 Ord., 12s.; 400 British Cellulose Ord., 7s. 7½d.; 135 Camwal £1 Pfs., 6s. 1½d.; 65 Dental Mfg. £1 shares, 7s. 6d.; 500 G. B. Kent 5½ per cent. Pfs., 16s. 6d.; 300 Nestle 8 per cent. Pfs., 17s. Wanted (subject), Allenburys; Genatosan 8 per cent. Pfs.

SECOND-HAND CHEMISTS' FITTINGS.—We have an exceptionally fine selection of these in all sizes; prices are right, and goods are in first-class condition; we shall be pleased to supply particulars and prices. Call or write, RUDDUCK & CO., 262, Old Street, London, E.C.1.

SHOP FITTINGS.—Large quantity of Showcases, Fittings ready for use; Silent Salesman, All-glass Counters, Dispensing Screens, Oak Window Fittings, etc. PHILIP JOSEPHS & SONS, LTD., 93, Old Street, London, E.C.1.

LIMITED COMPANY FORMATION.—Before placing your Company in other bands, get my quotation. I specialise in Chemist and tradesmen private companies and quote inclusive charge; no extras. A. B. Slack, 180, Garston Old Road, Liverpool.

EXCHANGE COLUMN.

2d. per word: Minimum 2s.

The ADVERTISER may if preferred have replies addressed to this Office, and forwarded on payment of an additional charge of 1/-.

FOR DISPOSAL.

5 FT. DISPENSING SCREEN with Mirror, Marble Slab, Sponge Case, etc.; good condition; £12. Spink, Chemist, Gateshead. SYKE'S HYDROMETER (second-hand), Medical Electric Coil with handles (usual price 50s.). What offers? Penrose Kernick, Chemist's Valuer, Moira Buildings, Cardiff.

WANTED.

COPY of CHEMIST AND DRUGGIST, January 26, 1901. "S. B." Office of this Paper.

DOUBLE ACTION, wrought iron Tincture Press; quart size. Apply, Perrett, Chemist, Bexhill.

PHARMACEUTICAL Books wanted; send priced list. Gower, Bookseller, 41, Voltaire Road, Clapham.

SUPPLIES Kennedy's Medical Discovery (Roxburgh, Massachusetts). Tamplin, Eden Street, Kingston-on-Thames.

"B.P." 1914, "B.P.C." and "Pharmaceutical Formulas," last editions. State price, post free. 15/473, Office of this Paper.

RADIUM SALT, pure of Residues, old Applicators, etc. Apply Harrison Glew, Radium Laboratories, 156 Clapham Road, S.W.9.

DISSECTING LENS, Student's Microscope, Laboratory Glass-ware. Penrose Kernick, Chemist's Valuer, Moira Buildings, Cardiff.

Price lists, trade circulars, samples, and printed matter can in no case be forwarded, the Box numbers being intended exclusively for specific answers to particular advertisements. The Publisher reserves the right to open and refuse to forward any communications received which he may consider contrary to this rule.

The Chemist & Druggist COMPACT LIBRARY

PHARMACEUTICAL FORMULAS.

Being the "Chemist & Druggist's" book of useful recipes for the drug trade. By PETER MacEWAN, Pharm. Chem., F.C.S. (Ninth Edition, 1921), containing over 1050 pages. Price 15s. net, by post 16s.

THE ART OF DISPENSING.

A treatise on the Methods and Processes involved in Compounding Medical Prescriptions, with Dictionaries of Incompatibles and New Remedies, and numerous Memoranda for Dispensers and Prescribers (Ninth Edition 1921). By PETER MacEWAN, F.C.S., Pharmaceutical Chemist. Price 8s. net, by post 8s. 9d.

VETERINARY COUNTER PRACTICE.

An indispensable hook for chemists, whether urban or rural. It deals with the ailments of horses, cattle, sheep, pigs, dogs, and poultry. The eleventh edition (1920), like its predecessors, is by an experienced M.R.C.V.S. Contains 440 pages. Price 7s. 6d. net, by post 8s. 3d.

CHEMISTS' WINDOWS.

An illustrated treatise on the art of displaying pharmaceutical and allied goods in chemist's shop windows with Chapters on ticket writing, the mechanics of moving devices, and hueyness-promoting accessories. Contains 216 pages and 200 illustrations. Price 3s. 6d. net, by post 4s.

DISEASES AND REMEDIES.

Chemists and Druggists need to know something about diseases and their treatment, and this hook fills the gap between books of domestic medicine and standard works for medical practitioners. It has been brought up to date and enlarged to 264 pages. (6th Edition, 1921) Price 5s. net, by post 5s. 6d.

GUIDE TO PRELIMINARY EXAMINATIONS

Deals with English, Latin, Arithmetic, Algebra, Euclid, and French, as required in the principal examinations recognised by chemical, medical, and pharmaceutical bodies. (4th Edition.) Price 3s. 6d. net, by post 3s. 11d.

MINOR EXPERIENCES.

Gives over fifty candidates' descriptions of the Minor Examination as conducted by the Boards of Examiners in London and Edinburgh, prefaced by the official syllabus and other useful information. Indispensable to all chemists' apprentices and assistants who have not qualified, as it is the only hook giving the questions and work of the Examination. Contains 116 pages. Price 2s. 6d. net, by post 2s. 10d.

PRACTICAL METHODS OF URINE ANALYSIS.

This department of chemistry is one which those behind the drug counter can profitably cultivate. The object of this hook is to give chemists exactly the information they want on the subject. The hook is written by a working pharmacist who is expert in the subject, and has been revised by a M.B.Lond.

Price 3s. 6d. net, by post 3s. 10d.

THE CHEMIST'S DICTIONARY OF MEDICAL TERMS & TREATMENT.

This book measures 5½ inches by 3½ inches, and contains 308 printed pages. There is no medical dictionary so compact which gives so much up-to-date information. It goes straight to the point—which is what chemists most need when they have to answer medical questions asked by customers. (3rd Edition)

Price 3s. 6d. net, by post 3s. 10d.

THE CHEMIST'S DICTIONARY OF SYNONYMS AND TRADE NAMES.

Uniform with the "Chemist's Dictionary," contains 220 pages. (Reprinting)

PROVINCIAL HOSPITAL PHARMA-COPIEIAS.

Uniform with the "Chemist's Dictionary," contains 296 pages and consists of formulas for medical prescriptions used in twenty-two hospitals and infirmaries in Great Britain outside the London District.

Price 3s. net, by post 3s. 4d.

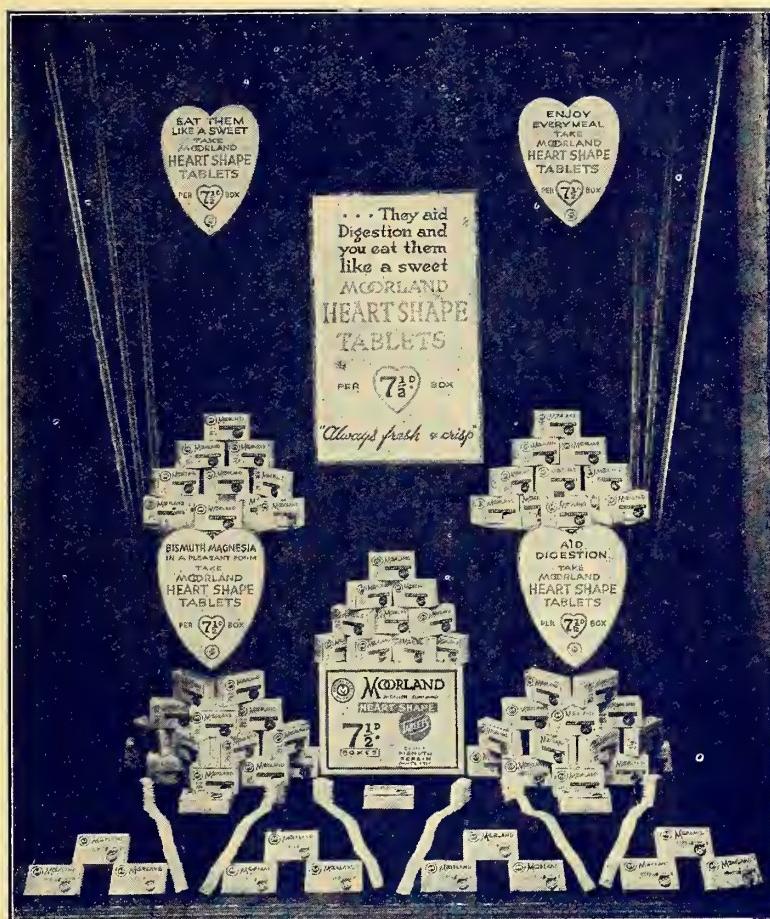
WOOTTON'S CHRONICLES OF PHARMACY.

In two vols., maroon cloth, comprising 770 pages.

Price 10s. 6d. net, by post 11s. 6d.

Published by "THE CHEMIST & DRUGGIST,"
42 CANNON STREET, LONDON, E.C.4

Branch Offices: Manchester and Sheffield, England.
Melbourne and Sydney, Australia.



It's doing big business

THE window show illustrated is helping pharmacists all over the country to do big business with our original Heart Shape Tablets.

The sales of these tablets to-day are greater than they have ever been in the past, we have sold more this season than we have ever done, and you can too if you will go all out after the business. We strongly recommend you to use the above display at frequent intervals, the results will surprise you. The show-matter is sent to you quite free with all orders for 3 gross and over.

ONE GROSS

51/-

W.B.CARL WRIGHT LTD
RAWDON
Australia.
297-299 CASTLEREAH ST SYDNEY.
260, FINDERS LANE, MELBOURNE.
NEAR
BERMAY

LEEDS
New Zealand.

101, HEREFORD ST., CHRISTCHURCH,
CORNER ALBERT & DURHAM ST, AUCKLAND

UNDER 1 GROSS

4/6 PER DOZ.

TO WHOLESALE & EXPORT TRADES.

ESTABLISHED 1844.

Extracts
Tinctures in Bond

RANSOMS

Resins
Essential Oils

WILLIAM RANSOM & SON, LTD.

MANUFACTURING PHARMACEUTICAL CHEMISTS.
Distillers of Essential Oils and Cultivators of Medicinal Plants.

HITCHIN, near LONDON.

Telephone: 95 HITCHIN.

"QUALITY
AND
FLAVOUR"

BOURNVILLE COCOA

SEE THE NAME "CADBURY" ON EVERY PIECE
OF CHOCOLATE

MADE UNDER
IDEAL
CONDITIONS

WYLEYS' PHARMACEUTICALS.
PEARL, CELATINE & SUGAR-COATED PILLS.
TROPELS AND BITROPELS (Registered).

Wyleys Limited, Coventry.

KOH-I-NOOR

THE
IDEAL
NAIL
BRUSH

ORDER FROM
YOUR USUAL
WHOLESALE



MADE WITH
PURE
BRISTLE

WHOLESALE
16/-
DOZEN

Advertised largely to the Public and covered by the same guarantee as the Koh-i-noor Tooth Brush. The shape is novel and has proved to be the most satisfactory shape for a Nail Brush.

RETAIL
2/-
EACH

